

# **EEO PUBLIC FILE REPORT**

## **DLC Media, Inc.**

### **A. Employment Unit Covered:**

WAMW-AM/FM, Washington, IN  
WAXI-FM, Rockville, IN.  
WAKO-AM/FM, Lawrenceville, IL  
WFNB-FM, WFNF-AM, Brazil, IN  
WVIG-FM, Seelyville, IN.  
WZJK-FM, West Terre Haute, IN

### **B. Reporting Period:**

April 1, 2016 to April 1, 2017

### **C. Full-Time Vacancies Filled During Reporting Period: 3**

<b>Job Title</b>	<b>Date Filled</b>	<b>Positions</b>
Salesperson #1	11/14/16	1
Salesperson #2	2/6/17	1
Traffic person	1/30/17	1

**D. Recruitment/Referral Sources Used to Seek Candidates for Each Vacancy:**

Job Title	Date Filled	Hire Source	Recruitment Source
Salesperson #1	11/14/16	Referral	Radio Ads Newspaper Facebook DLC Website Monster.com Indiana Career Connect
Salesperson #2	2/6/17	Referral	Radio Ads Newspaper Facebook DLC Website Monster.com Indiana Career Connect
Traffic Person	1/30/17	Referral	Radio Ads Facebook DLC Website Monster.com Indiana Career Connect

**E. Total Number of Persons Interviewed For All Full-Time Vacancies Filled During Reporting Period: 36**

**F. Total Number of Interviewees for All Full-Time Vacancies Filled During Reporting Period Per Recruitment/Referral Sources: 36**

Recruitment Source	Number of Interviewees
Referrals	15
Internet/Web Site Facebook/Career Connect	8
Newspaper	5
Job Fair	6
Trade Paper (specify)	
Radio Ads Indiana Radio Watch Newsletter	2

**DLC MEDIA, INC., INC.**

**EEO OUTREACH ACTIVITIES**

**April 1, 2016 – April 1, 2017**

During the period, DLC Media, Inc. (“DLC”) added several new stations to its employment unit, inherited three fulltime employees from the sale and created three, full-time positions at its stations. Various advertising produced several qualified applicants. DLC advertises job openings on the air over its broadcast stations and in newspaper yet also seeks to experiment with new methods which might produce qualified applicants. The unit engaged in recruiting to fill the newly created positions. .

DLC has set up a comprehensive outreach and recruitment program designed to widely disseminate information regarding full-time job opportunities at its stations.

Every six months, DLC airs a Public Notice Press Release inviting community groups, minority organizations and interested civic organizations to notify station management if their group would like to be notified regarding each new, full-time job opening. DLC, every six months, also sends the same press release to local groups as part of the licensee’s recruitment efforts. The licensee plans to continue its advertising efforts with the hope that more local groups might soon be interested in receiving such information.

**Summary Description of Supplemental Outreach Initiatives**

The unit has selected the following outreach initiatives:

11. Sponsor at least two events in the community designed to inform the public as to employment opportunities in broadcasting.
14. Provide training to management level personnel as to methods of ensuring equal employment opportunity and preventing discrimination.
16. Participate in other activities than the ones listed that the licensee has designed to further the goal of disseminating information about employment opportunities.

The Unit participated in four job fairs during the period. The first job fair was held on April 30, 2016 and was sponsored by the Indiana Broadcaster’s Association. Approximately 150 people attended. Shelley Crooks, Digital Director for DLC Media, Inc. attended the job fair on behalf of the Unit. At the time, the unit was recruiting for one position in sales.

The second job fair was held on July 14, 2016 and was sponsored by the Indiana Broadcaster's Association as part of the Black Expo. Approximately 75 people attended. David Crooks, President of DLC Media, Inc. attended the job fair on behalf of the Unit. . At the time, the unit was recruiting for one position in sales.

The third job fair was held on October 1, 2016 and was sponsored by the Indiana Broadcaster's Association. Approximately 150 people attended. Shelley Crooks, Digital Director for DLC Media, Inc. attended the job fair on behalf of the Unit. At the time, the unit was recruiting for two positions in sales and sales management.

The fourth job fair was held on February 18, 2017 and was sponsored by the Indiana Broadcaster's Association. Approximately 30 people attended. Shelley Crooks, Digital Director for DLC Media, Inc. attended the job fair on behalf of the Unit. At the time, the unit was recruiting for one positions in sales.

On November 9, 2016 and on January 18, 2017, David Crooks, President of the Unit, addressed the Brazil, Indiana Rotary Club and described the various career opportunities in broadcasting and at the unit, specifically. Approximately 50 Rotary members were in attendance.

On February 15, 2017, David Crooks, the CEO class from Washington Community High School in Washington, Indiana to visit WAMW AM/FM. 10 students were given a tour and explanation of all jobs. A basic description of the main responsibilities of a business owner were given as well as how to present oneself for an interview. There was a question/answer session.

On January 25, 2017, David Crooks addressed the Washington, Indiana Rotary about careers in broadcasting. Approximately 20 people attended the event.

During this period, David Crook and Shelley Crooks, continued the study of the book, EEO Law and Personnel by Arthur Gutman in an effort.to ensure equal employment opportunity and preventing discrimination. This period, the managers reviewed Chapters One and Two, "Introduction to EEO Law'", and "Major Tile Seven Judicial Scenerios".

**Public Notice Copy**

**Mailing List and Broadcast Schedule**

Community Group Notification Letter

DLC Media, INC

12/5/16

To whom it may concern:

We are looking to expand the number of the number of sources who we inform of employment opportunities at our station. Your organization is an excellent resource of well-qualified applicants for our positions and we would like to further our outreach to you. If you are interested in receiving information about our full time job openings so that you can pass it along to your applicants, please complete the following form and

email it back to [shelleycrooks@gmail.com](mailto:shelleycrooks@gmail.com),

mail it to 800 W National Hwy, Washington, IN 47501

or

fax it to 812.254.3940

Also please indicate the preferred method for being notified in regards to full time job opportunities.

We look forward to working with you in the future.

Sincerely,

*Shelley Crooks*  
Shelley Crooks

Digital Director

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Organization Name \_\_\_\_\_

Address \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone number \_\_\_\_\_ Fax number \_\_\_\_\_

Contact person \_\_\_\_\_

Email \_\_\_\_\_ Webpage \_\_\_\_\_

How would you like to be contacted? Check all that apply

US Mail

Fax

Email

Community Group Notification Letter

DLC Media, INC

4/11/16

To whom it may concern:

We are looking to expand the number of the number of sources who we inform of employment opportunities at our station. Your organization is an excellent resource of well-qualified applicants for our positions and we would like to further our outreach to you. If you are interested in receiving information about our full time job openings so that you can pass it along to your applicants, please complete the following form and

email it back to [shelleylcrooks@gmail.com](mailto:shelleylcrooks@gmail.com),

mail it to 800 W National Hwy, Washington, IN 47501

or

fax it to 812.254.3940

Also please indicate the preferred method for being notified in regards to full time job opportunities.

We look forward to working with you in the future.

Sincerely,

  
Shelley Crooks

Digital Director

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Organization Name \_\_\_\_\_

Address \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone number \_\_\_\_\_ Fax number \_\_\_\_\_

Contact person \_\_\_\_\_

Email \_\_\_\_\_ Webpage \_\_\_\_\_

How would you like to be contacted? Check all that apply

US Mail

Fax

Email

### **WorkOne Express - Clay County**

**Location**

921 W. National St.

Brazil, IN 47834

Phone: (812) 448-2636

Fax: (812) 448-2638

### **WorkOne Express - Parke County**

**Location**

517 North Lincoln Rd.

Rockville, IN 47872

Phone: (765) 569-2021

Fax: (765) 569-2023

### **WorkOne Express - Putnam County**

**Location**

1007 Mill Pond Rd.

Greencastle, IN 46135

Phone: (765) 653-2421

Fax: (765) 653-2423

### **WorkOne Express - Sullivan County**

**Location**

35 W. Jackson St.

Sullivan, IN 47882

Phone: (812) 268-3358

Fax: 9(812) 268-3359

### **WorkOne Express - Vermillion County**

**Location**

306 S. Main St.

Clinton, IN 47842

Phone: (765) 832-3523

Fax: (765) 838-3525

Community Group Contact Information for DLC Media,

Southern Branch (WAMW-WFMYL Washington/Vincennes)

-Daviness County WorkOne/ Washington Express  
219 East Main St.  
Washington, IN 47501  
812-254-7734 Fax 812-254-7736

-WorkOne Southwest/Jasper  
703 W. Sixth Street  
Jasper, IN 47546  
812-634-1599 – Fax 812-634-1597

-WorkOne – Vincennes  
1500 N. Chestnut, St.  
Vincennes, IN 47591  
812-882-8770 – Fax 812-882-4535

-WorkOne – Princeton  
PO Box 578j  
107 S. Hart Street  
Princeton, IN 47670  
812-386-7983 – Fax 812-385-0431

-Daviness County Chamber of Commerce  
One Train Depot Street  
Washington, IN 47501  
812-254-5262 Fax 812-254-4003

-Knox County Chamber of Commerce  
102 N. 3<sup>rd</sup> Street  
Vincennes, IN 47591  
812-882-6440 Fax 812-882-6441

To: Community Groups of Interest  
From: Dave Crooks-DLC Media, Inc.  
Date: 9/1/16  
Re: Job Opening-Please share with potential applicants

DLC Media, Inc. is the licensee and /or operator of these radio stations:

- WAXI-FM 104.9 in Rockville
- WAMW-FM 107.9 in Washington
- WAMW-AM 1580 & 95.9 in Washington
- WFML-FM 96.7 in Vincennes

We are hiring!

DLC Media, Inc. has an opening for a  
**Account Manager**  
at our Rockville-Clinton, Indiana office.

This is a great opportunity for an energetic and creative person who is inspired to provide the best advertising solutions to help local retailers succeed. We provide training and support, a competitive base salary with commission opportunities and monthly travel allowance. DLC Media provides a retirement plan, personal and family health insurance, paid vacation and sick days. You must have a dependable auto. If you have a retail or marketing background please send resume and cover letter to [dlcmidiainc@gmail.com](mailto:dlcmidiainc@gmail.com);EOE

**DLC MEDIA**

## **WorkOne Express - Clay County**

### **Location**

921 W. National St.

Brazil, IN 47834

Phone: (812) 448-2636

Fax: (812) 448-2638

## **WorkOne Express - Parke County**

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## **WorkOne Express - Putnam County**

### **Location**

1007 Mill Pond Rd.

Greencastle, IN 46135

Phone: (765) 653-2421

Fax: (765) 653-2423

## **WorkOne Express - Sullivan County**

### **Location**

35 W. Jackson St.

Sullivan, IN 47882

Phone: (812) 268-3358

Fax: 9(812) 268-3359

## **WorkOne Express - Vermillion County**

### **Location**

306 S. Main St.

Clinton, IN 47842

Phone: (765) 832-3523

Fax: (765) 838-3525

## **WorkOne - Terre Haute**

### **Location**

30 N. 8th St.

Terre Haute, IN 47808

Phone: (812) 234-6602

Unemployment Fax: (812) 234-1950

## **Parke County Chamber of Commerce**

128 W. Ohio Street

Rockville, IN 47872

765-569-5565

Email [parkecountychamber@sbcglobal.net](mailto:parkecountychamber@sbcglobal.net)

## **Terre haute Chamber of Commerce**

630 Wabash Ave

Terre Haute, IN 47807

812-232-2391 Fax 812-232-2905

WAKO  
 800 W. National Hwy.  
 Washington, IN 47501

# WAKO FM Invoice

Invoice ID: 17020563  
 Invoice Date: 2/26/2017  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY MAY 21, 2017\*\*\*

REMIT TO  
 DLC MEDIA, INC.  
 800 W. NAT'L HWY  
 WASHINGTON, INDIANA

Sponsor: 5 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
2/15/2017	11:17 AM	:30	Other	6380	0.00
2/16/2017	01:17 PM	:30	Other	6380	0.00
2/17/2017	10:17 PM	:30	Other	6380	0.00
2/18/2017	08:04 PM	:30	Other	6380	0.00
2/19/2017	08:04 PM	:30	Other	6380	0.00
2/20/2017	10:17 PM	:30	Other	6380	0.00
2/21/2017	08:17 PM	:30	Other	6380	0.00
2/22/2017	09:17 PM	:30	Other	6380	0.00
2/23/2017	08:37 PM	:30	Other	6380	0.00
2/24/2017	05:37 PM	:30	Other	6380	0.00
2/25/2017	09:04 PM	:30	Other	6380	0.00
2/26/2017	01:37 PM	:30	Other	6380	0.00

12 Total Items

Total Cost:

\$0.00

Amount Due: \$0.00

WAKO  
 800 W. National Hwy.  
 Washington, IN 47501

# WAKO FM Invoice

Invoice ID: 17030337  
 Invoice Date: 3/26/2017  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY MAY 21, 2017\*\*\*

REMIT TO  
 DLC MEDIA, INC.  
 800 W. NAT'L HWY  
 WASHINGTON, INDIANA

Sponsor: 5 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
2/27/2017	10:17 PM	:30	Other	6380	0.00
2/28/2017	09:17 PM	:30	Other	6380	0.00
3/1/2017	09:17 PM	:30	Other	6380	0.00
3/2/2017	12:37 PM	:30	Other	6380	0.00
3/3/2017	12:17 PM	:30	Other	6380	0.00
3/4/2017	11:17 PM	:30	Other	6380	0.00
3/5/2017	05:17 AM	:30	Other	6380	0.00
3/6/2017	10:17 PM	:30	Other	6380	0.00
3/7/2017	01:17 PM	:30	Other	6380	0.00
3/8/2017	10:04 PM	:30	Other	6380	0.00
3/9/2017	11:04 PM	:30	Other	6380	0.00
3/10/2017	07:17 PM	:30	Other	6380	0.00
3/11/2017	08:17 PM	:30	Other	6380	0.00
3/12/2017	09:04 PM	:30	Other	6380	0.00
3/13/2017	02:37 PM	:30	Other	6380	0.00
3/14/2017	06:37 PM	:30	Other	6380	0.00
3/15/2017	04:37 PM	:30	Other	6380	0.00
3/16/2017	02:37 PM	:30	Other	6380	0.00
3/17/2017	08:04 PM	:30	Other	6380	0.00
3/18/2017	09:04 PM	:30	Other	6380	0.00
3/19/2017	06:17 AM	:30	Other	6380	0.00
3/20/2017	11:17 PM	:30	Other	6380	0.00
3/21/2017	08:17 PM	:30	Other	6380	0.00
3/23/2017	09:17 PM	:30	Other	6380	0.00
3/24/2017	09:17 PM	:30	Other	6380	0.00
3/25/2017	01:17 PM	:30	Other	6380	0.00
3/26/2017	10:17 PM	:30	Other	6380	0.00
<b>27 Total Items</b>				<b>Total Cost:</b>	<b>\$0.00</b>

Amount Due: \$0.00

# WAMW AM Invoice

**THE GENERAL 95.9FM and 1580AM**  
 800 WEST NATIONAL HWY  
 WASHINGTON, IN 47501  
 812-254-6761

Invoice ID: 16040368  
 Invoice Date: 4/24/2016  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY APRIL 21, 2017\*\*\*

Sponsor: 3 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
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3/29/2016	11:20 PM	:30	Other	6380	0.00
3/30/2016	11:20 PM	:30	Other	6380	0.00
3/31/2016	07:20 PM	:30	Other	6380	0.00
4/1/2016	10:20 PM	:30	Other	6380	0.00
4/2/2016	11:20 PM	:30	Other	6380	0.00
4/3/2016	07:35 PM	:30	Other	6380	0.00
4/4/2016	10:20 PM	:30	Other	6380	0.00
4/5/2016	09:35 PM	:30	Other	6380	0.00
4/6/2016	11:20 PM	:30	Other	6380	0.00
4/7/2016	08:20 PM	:30	Other	6380	0.00
4/8/2016	11:35 PM	:30	Other	6380	0.00
4/9/2016	09:35 PM	:30	Other	6380	0.00
4/10/2016	10:35 PM	:30	Other	6380	0.00
4/11/2016	04:35 PM	:30	Other	6380	0.00
4/12/2016	10:35 PM	:30	Other	6380	0.00
4/13/2016	08:11 PM	:30	Other	6380	0.00
4/14/2016	08:11 PM	:30	Other	6380	0.00
4/15/2016	07:35 PM	:30	Other	6380	0.00
4/16/2016	10:35 PM	:30	Other	6380	0.00
4/17/2016	06:35 PM	:30	Other	6380	0.00
4/18/2016	11:20 PM	:30	Other	6380	0.00
4/19/2016	11:20 PM	:30	Other	6380	0.00
4/20/2016	04:20 PM	:30	Other	6380	0.00
4/21/2016	07:22 PM	:30	Other	6380	0.00
4/22/2016	11:20 PM	:30	Other	6380	0.00
4/23/2016	11:35 PM	:30	Other	6380	0.00
4/24/2016	10:20 PM	:30	Other	6380	0.00
<b>28 Total Items</b>				<b>Total Cost:</b>	<b>\$0.00</b>

**Amount Due: \$0.00**

# WAMW AM Invoice

**THE GENERAL 95.9FM and 1580AM**  
 800 WEST NATIONAL HWY  
 WASHINGTON, IN 47501  
 812-254-6761

Invoice ID: 16050402  
 Invoice Date: 5/29/2016  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY APRIL 21, 2017\*\*\*

Sponsor: 3 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

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4/26/2016	11:20 PM	:30	Other	6380	0.00
4/27/2016	11:35 PM	:30	Other	6380	0.00
4/28/2016	10:35 PM	:30	Other	6380	0.00
4/29/2016	07:11 PM	:30	Other	6380	0.00
4/30/2016	11:35 PM	:30	Other	6380	0.00
5/1/2016	07:35 PM	:30	Other	6380	0.00
5/2/2016	11:20 PM	:30	Other	6380	0.00
5/3/2016	11:20 PM	:30	Other	6380	0.00
5/4/2016	11:20 PM	:30	Other	6380	0.00
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5/7/2016	11:35 PM	:30	Other	6380	0.00
5/8/2016	01:11 PM	:30	Other	6380	0.00
5/9/2016	11:20 PM	:30	Other	6380	0.00
5/10/2016	11:20 PM	:30	Other	6380	0.00
5/11/2016	07:22 PM	:30	Other	6380	0.00
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5/14/2016	07:11 PM	:30	Other	6380	0.00
5/15/2016	10:20 PM	:30	Other	6380	0.00
5/16/2016	10:20 PM	:30	Other	6380	0.00
5/17/2016	10:20 PM	:30	Other	6380	0.00
5/18/2016	11:20 PM	:30	Other	6380	0.00
5/19/2016	11:20 PM	:30	Other	6380	0.00
5/20/2016	07:22 PM	:30	Other	6380	0.00
5/21/2016	08:20 PM	:30	Other	6380	0.00
5/22/2016	10:20 PM	:30	Other	6380	0.00
5/23/2016	10:22 PM	:30	Other	6380	0.00

Continued

# WAMW AM Invoice

Invoice ID: 16050402  
Invoice Date: 5/29/2016

Sponsor: 3 STATION PROMOS / COMMUNITY GROUP NOTI  
COMMUNITY GROUP NOTIFICATION

Page 2

Date	Time	Length	Description	CopyID / ISCI Code	Cost
5/24/2016	09:20 PM	:30	Other	6380	0.00
5/25/2016	10:22 PM	:30	Other	6380	0.00
5/26/2016	10:20 PM	:30	Other	6380	0.00
5/27/2016	03:01 PM	:30	Other	6380	0.00
5/28/2016	09:35 PM	:30	Other	6380	0.00
5/29/2016	10:20 PM	:30	Other	6380	0.00

**35 Total Items**

**Total Cost:**

**\$0.00**

**Amount Due:** **\$0.00**

# WAMW AM Invoice

**THE GENERAL 95.9FM and 1580AM**  
 800 WEST NATIONAL HWY  
 WASHINGTON, IN 47501  
 812-254-6761

Invoice ID: 16060299  
 Invoice Date: 6/26/2016  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY APRIL 21, 2017\*\*\*

Sponsor: 3 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
5/30/2016	04:00 PM	:30	Other	6380	0.00
5/31/2016	01:35 PM	:30	Other	6380	0.00
6/1/2016	09:00 PM	:30	Other	6380	0.00
6/2/2016	01:20 PM	:30	Other	6380	0.00
6/3/2016	06:35 PM	:30	Other	6380	0.00
6/4/2016	04:22 PM	:30	Other	6380	0.00
6/5/2016	01:00 PM	:30	Other	6380	0.00
6/6/2016	04:35 PM	:30	Other	6380	0.00
6/7/2016	11:35 PM	:30	Other	6380	0.00
6/8/2016	11:35 PM	:30	Other	6380	0.00
6/9/2016	06:35 PM	:30	Other	6380	0.00
6/10/2016	07:22 PM	:30	Other	6380	0.00
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6/12/2016	08:20 PM	:30	Other	6380	0.00
6/13/2016	11:35 PM	:30	Other	6380	0.00
6/14/2016	07:00 PM	:30	Other	6380	0.00
6/15/2016	07:11 PM	:30	Other	6380	0.00
6/16/2016	04:35 PM	:30	Other	6380	0.00
6/17/2016	08:22 PM	:30	Other	6380	0.00
6/18/2016	11:35 PM	:30	Other	6380	0.00
6/19/2016	11:20 PM	:30	Other	6380	0.00
6/20/2016	09:35 PM	:30	Other	6380	0.00
6/21/2016	08:11 PM	:30	Other	6380	0.00
6/22/2016	08:11 PM	:30	Other	6380	0.00
6/23/2016	07:22 PM	:30	Other	6380	0.00
6/24/2016	07:11 PM	:30	Other	6380	0.00
6/25/2016	09:35 PM	:30	Other	6380	0.00
6/26/2016	01:00 PM	:30	Other	6380	0.00
<b>28 Total Items</b>				<b>Total Cost:</b>	<b>\$0.00</b>

**Amount Due: \$0.00**

# WAMW AM Invoice

**THE GENERAL 95.9FM and 1580AM**  
 800 WEST NATIONAL HWY  
 WASHINGTON, IN 47501  
 812-254-6761

Invoice ID: 16070352  
 Invoice Date: 7/31/2016  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY APRIL 21, 2017\*\*\*

Sponsor: 3 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
6/27/2016	07:11 PM	:30	Other	6380	0.00
6/28/2016	02:35 PM	:30	Other	6380	0.00
6/29/2016	01:11 PM	:30	Other	6380	0.00
6/30/2016	06:20 PM	:30	Other	6380	0.00
7/1/2016	08:00 PM	:30	Other	6380	0.00
7/2/2016	11:35 PM	:30	Other	6380	0.00
7/3/2016	09:35 PM	:30	Other	6380	0.00
7/4/2016	10:35 PM	:30	Other	6380	0.00
7/5/2016	07:35 PM	:30	Other	6380	0.00
7/6/2016	02:00 PM	:30	Other	6380	0.00
7/7/2016	11:20 PM	:30	Other	6380	0.00
7/8/2016	07:22 PM	:30	Other	6380	0.00
7/9/2016	09:35 PM	:30	Other	6380	0.00
7/10/2016	07:20 PM	:30	Other	6380	0.00
7/11/2016	11:20 PM	:30	Other	6380	0.00
7/12/2016	09:20 PM	:30	Other	6380	0.00
7/13/2016	11:35 PM	:30	Other	6380	0.00
7/14/2016	11:20 PM	:30	Other	6380	0.00
7/15/2016	11:35 PM	:30	Other	6380	0.00
7/16/2016	11:20 PM	:30	Other	6380	0.00
7/17/2016	01:11 PM	:30	Other	6380	0.00
7/18/2016	05:35 AM	:30	Other	6380	0.00
7/19/2016	07:22 PM	:30	Other	6380	0.00
7/20/2016	10:35 PM	:30	Other	6380	0.00
7/21/2016	11:20 PM	:30	Other	6380	0.00
7/22/2016	11:20 PM	:30	Other	6380	0.00
7/23/2016	11:50 PM	:30	Other	6380	0.00
7/24/2016	09:35 PM	:30	Other	6380	0.00
7/25/2016	10:00 PM	:30	Other	6380	0.00

Continued

# WAMW AM Invoice

Invoice ID: 16070352  
Invoice Date: 7/31/2016

Sponsor: 3 STATION PROMOS / COMMUNITY GROUP NOTI  
COMMUNITY GROUP NOTIFICATION

Page 2

Date	Time	Length	Description	CopyID / ISCI Code	Cost
7/26/2016	08:35 PM	:30	Other	6380	0.00
7/27/2016	10:35 PM	:30	Other	6380	0.00
7/28/2016	07:35 PM	:30	Other	6380	0.00
7/29/2016	11:00 PM	:30	Other	6380	0.00
7/30/2016	09:11 PM	:30	Other	6380	0.00
7/31/2016	05:00 PM	:30	Other	6380	0.00

**35 Total Items**

**Total Cost:**

**\$0.00**

**Amount Due:** \$0.00

# WAMW AM Invoice

**THE GENERAL 95.9FM and 1580AM**  
 800 WEST NATIONAL HWY  
 WASHINGTON, IN 47501  
 812-254-6761

Invoice ID: 16080453  
 Invoice Date: 8/28/2016  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY APRIL 21, 2017\*\*\*

Sponsor: 3 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
8/1/2016	04:35 PM	:30	Other	6380	0.00
8/2/2016	02:35 PM	:30	Other	6380	0.00
8/3/2016	07:11 PM	:30	Other	6380	0.00
8/4/2016	10:35 PM	:30	Other	6380	0.00
8/5/2016	07:22 PM	:30	Other	6380	0.00
8/6/2016	11:35 PM	:30	Other	6380	0.00
8/7/2016	09:20 PM	:30	Other	6380	0.00
8/8/2016	12:35 PM	:30	Other	6380	0.00
8/9/2016	08:22 PM	:30	Other	6380	0.00
8/10/2016	07:00 PM	:30	Other	6380	0.00
8/11/2016	09:20 PM	:30	Other	6380	0.00
8/12/2016	08:22 PM	:30	Other	6380	0.00
8/13/2016	07:11 PM	:30	Other	6380	0.00
8/14/2016	02:11 PM	:30	Other	6380	0.00
8/15/2016	07:11 PM	:30	Other	6380	0.00
8/16/2016	11:35 PM	:30	Other	6380	0.00
8/17/2016	11:35 PM	:30	Other	6380	0.00
8/18/2016	07:11 PM	:30	Other	6380	0.00
8/19/2016	07:11 PM	:30	Other	6380	0.00
8/20/2016	11:20 PM	:30	Other	6380	0.00
8/21/2016	01:22 PM	:30	Other	6380	0.00
8/22/2016	01:22 PM	:30	Other	6380	0.00
8/23/2016	07:00 PM	:30	Other	6380	0.00
8/24/2016	07:00 PM	:30	Other	6380	0.00
8/25/2016	09:35 PM	:30	Other	6380	0.00
8/26/2016	08:35 PM	:30	Other	6380	0.00
8/27/2016	08:00 PM	:30	Other	6380	0.00
8/28/2016	04:11 PM	:30	Other	6380	0.00
<b>28 Total Items</b>				<b>Total Cost:</b>	<b>\$0.00</b>

**Amount Due: \$0.00**

# WAMW AM Invoice

**THE GENERAL 95.9FM and 1580AM**  
 800 WEST NATIONAL HWY  
 WASHINGTON, IN 47501  
 812-254-6761

Invoice ID: 16090404  
 Invoice Date: 9/25/2016  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY APRIL 21, 2017\*\*\*

Sponsor: 5 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
8/29/2016	10:11 PM	:30	Other	6380	0.00
8/30/2016	02:35 PM	:30	Other	6380	0.00
8/31/2016	07:11 PM	:30	Other	6380	0.00
9/1/2016	11:35 PM	:30	Other	6380	0.00
9/2/2016	07:00 PM	:30	Other	6380	0.00
9/3/2016	09:20 PM	:30	Other	6380	0.00
9/4/2016	09:20 PM	:30	Other	6380	0.00
9/5/2016	01:11 PM	:30	Other	6380	0.00
9/6/2016	07:11 PM	:30	Other	6380	0.00
9/7/2016	10:20 PM	:30	Other	6380	0.00
9/8/2016	07:22 PM	:30	Other	6380	0.00
9/9/2016	11:35 PM	:30	Other	6380	0.00
9/10/2016	07:11 PM	:30	Other	6380	0.00
9/11/2016	02:11 PM	:30	Other	6380	0.00
9/12/2016	07:11 PM	:30	Other	6380	0.00
9/13/2016	07:11 PM	:30	Other	6380	0.00
9/14/2016	11:20 PM	:30	Other	6380	0.00
9/15/2016	10:20 PM	:30	Other	6380	0.00
9/16/2016	05:35 AM	:30	Other	6380	0.00
9/17/2016	06:22 PM	:30	Other	6380	0.00
9/18/2016	07:20 PM	:30	Other	6380	0.00
9/19/2016	08:11 PM	:30	Other	6380	0.00
9/20/2016	01:20 PM	:30	Other	6380	0.00
9/21/2016	08:11 PM	:30	Other	6380	0.00
9/23/2016	07:35 PM	:30	Other	6380	0.00
9/24/2016	07:20 PM	:30	Other	6380	0.00
9/25/2016	02:11 PM	:30	Other	6380	0.00
<b>27 Total Items</b>				<b>Total Cost:</b>	<b>\$0.00</b>

**Amount Due:** **\$0.00**

# WAMW AM Invoice

**THE GENERAL 95.9FM and 1580AM**  
 800 WEST NATIONAL HWY  
 WASHINGTON, IN 47501  
 812-254-6761

Invoice ID: 16100347  
 Invoice Date: 10/30/2016  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY APRIL 21, 2017\*\*\*

Sponsor: 5 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
9/26/2016	07:35 PM	:30	Other	6380	0.00
9/27/2016	08:00 PM	:30	Other	6380	0.00
9/28/2016	06:35 PM	:30	Other	6380	0.00
9/29/2016	04:35 PM	:30	Other	6380	0.00
9/30/2016	02:35 PM	:30	Other	6380	0.00
10/1/2016	10:20 PM	:30	Other	6380	0.00
10/2/2016	11:35 AM	:30	Other	6380	0.00
10/3/2016	10:20 PM	:30	Other	6380	0.00
10/4/2016	07:35 PM	:30	Other	6380	0.00
10/5/2016	06:20 PM	:30	Other	6380	0.00
10/6/2016	08:35 PM	:30	Other	6380	0.00
10/7/2016	02:35 PM	:30	Other	6380	0.00
10/8/2016	06:20 PM	:30	Other	6380	0.00
10/9/2016	11:20 PM	:30	Other	6380	0.00
10/10/2016	11:20 PM	:30	Other	6380	0.00
10/11/2016	09:20 PM	:30	Other	6380	0.00
10/12/2016	10:20 PM	:30	Other	6380	0.00
10/13/2016	11:20 PM	:30	Other	6380	0.00
10/14/2016	09:35 PM	:30	Other	6380	0.00
10/15/2016	05:03 AM	:30	Other	6380	0.00
10/16/2016	03:20 PM	:30	Other	6380	0.00
10/17/2016	11:20 PM	:30	Other	6380	0.00
10/18/2016	02:20 PM	:30	Other	6380	0.00
10/19/2016	04:50 PM	:30	Other	6380	0.00
10/20/2016	10:35 PM	:30	Other	6380	0.00
10/21/2016	09:35 PM	:30	Other	6380	0.00
10/22/2016	08:35 PM	:30	Other	6380	0.00
10/23/2016	01:35 PM	:30	Other	6380	0.00
10/24/2016	02:20 PM	:30	Other	6380	0.00

Continued

# WAMW AM Invoice

Invoice ID: 16100347

Invoice Date: 10/30/2016

Sponsor: 5 STATION PROMOS / COMMUNITY GROUP NOTI  
COMMUNITY GROUP NOTIFICATION

Page 2

Date	Time	Length	Description	CopyID / ISCI Code	Cost
10/25/2016	10:20 PM	:30	Other	6380	0.00
10/26/2016	11:35 PM	:30	Other	6380	0.00
10/27/2016	10:20 PM	:30	Other	6380	0.00
10/28/2016	02:35 PM	:30	Other	6380	0.00
10/29/2016	10:20 PM	:30	Other	6380	0.00
10/30/2016	07:20 PM	:30	Other	6380	0.00

**35 Total Items**

**Total Cost:**

**\$0.00**

**Amount Due:**

**\$0.00**

# WAMW AM Invoice

**THE GENERAL 95.9FM and 1580AM**  
 800 WEST NATIONAL HWY  
 WASHINGTON, IN 47501  
 812-254-6761

**Invoice ID:** 16110336  
**Invoice Date:** 11/27/2016  
**Account ID:** 1003  
**Order ID:** 1003-367  
**Account Rep:** House Accounts

**Amount Due:** \$0.00

**Amount Paid:** \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY MAY 21, 2017\*\*\*

Sponsor: 5 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
10/31/2016	09:20 PM	:30	Other	6380	0.00
11/1/2016	10:20 PM	:30	Other	6380	0.00
11/2/2016	10:20 PM	:30	Other	6380	0.00
11/3/2016	07:20 PM	:30	Other	6380	0.00
11/4/2016	11:20 PM	:30	Other	6380	0.00
11/5/2016	09:20 PM	:30	Other	6380	0.00
11/6/2016	07:35 PM	:30	Other	6380	0.00
11/7/2016	09:20 PM	:30	Other	6380	0.00
11/8/2016	11:35 PM	:30	Other	6380	0.00
11/9/2016	11:35 AM	:30	Other	6380	0.00
11/10/2016	10:20 PM	:30	Other	6380	0.00
11/11/2016	11:20 PM	:30	Other	6380	0.00
11/12/2016	11:20 PM	:30	Other	6380	0.00
11/13/2016	08:20 PM	:30	Other	6380	0.00
11/14/2016	04:35 PM	:30	Other	6380	0.00
11/15/2016	11:20 PM	:30	Other	6380	0.00
11/16/2016	09:35 PM	:30	Other	6380	0.00
11/18/2016	10:35 PM	:30	Other	6380	0.00
11/19/2016	09:35 PM	:30	Other	6380	0.00
11/20/2016	07:20 PM	:30	Other	6380	0.00
11/21/2016	10:35 PM	:30	Other	6380	0.00
11/22/2016	11:20 PM	:30	Other	6380	0.00
11/23/2016	11:20 PM	:30	Other	6380	0.00
11/24/2016	10:20 PM	:30	Other	6380	0.00
11/25/2016	10:20 PM	:30	Other	6380	0.00
11/26/2016	02:50 PM	:30	Other	6380	0.00
11/27/2016	05:35 PM	:30	Other	6380	0.00
<b>27 Total Items</b>				<b>Total Cost:</b>	<b>\$0.00</b>

**Amount Due:** **\$0.00**

# WAMW AM Invoice

**THE GENERAL 95.9FM and 1580AM**  
 800 WEST NATIONAL HWY  
 WASHINGTON, IN 47501  
 812-254-6761

Invoice ID: 16120458  
 Invoice Date: 12/25/2016  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY MAY 21, 2017\*\*\*

Sponsor: 5 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
11/28/2016	08:35 PM	:30	Other	6380	0.00
11/29/2016	10:20 PM	:30	Other	6380	0.00
11/30/2016	07:35 PM	:30	Other	6380	0.00
12/1/2016	11:20 PM	:30	Other	6380	0.00
12/2/2016	10:20 PM	:30	Other	6380	0.00
12/3/2016	09:35 PM	:30	Other	6380	0.00
12/4/2016	10:20 PM	:30	Other	6380	0.00
12/5/2016	10:20 PM	:30	Other	6380	0.00
12/6/2016	11:35 PM	:30	Other	6380	0.00
12/7/2016	11:20 PM	:30	Other	6380	0.00
12/8/2016	11:20 PM	:30	Other	6380	0.00
12/9/2016	10:35 PM	:30	Other	6380	0.00
12/10/2016	10:35 PM	:30	Other	6380	0.00
12/11/2016	09:20 PM	:30	Other	6380	0.00
12/12/2016	08:35 PM	:30	Other	6380	0.00
12/13/2016	10:20 PM	:30	Other	6380	0.00
12/14/2016	07:20 PM	:30	Other	6380	0.00
12/15/2016	10:35 PM	:30	Other	6380	0.00
12/16/2016	10:20 PM	:30	Other	6380	0.00
12/17/2016	09:20 PM	:30	Other	6380	0.00
12/18/2016	08:20 PM	:30	Other	6380	0.00
12/19/2016	08:35 PM	:30	Other	6380	0.00
12/20/2016	10:35 PM	:30	Other	6380	0.00
12/21/2016	11:20 PM	:30	Other	6380	0.00
12/22/2016	11:20 PM	:30	Other	6380	0.00
12/23/2016	05:20 AM	:30	Other	6380	0.00
12/24/2016	11:35 PM	:30	Other	6380	0.00
12/25/2016	09:35 PM	:30	Other	6380	0.00

28 Total Items

Total Cost:

\$0.00

**Amount Due: \$0.00**

# WAMW AM Invoice

**THE GENERAL 95.9FM and 1580AM**  
 800 WEST NATIONAL HWY  
 WASHINGTON, IN 47501  
 812-254-6761

Invoice ID: 17010609  
 Invoice Date: 1/29/2017  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY MAY 21, 2017\*\*\*

Sponsor: 5 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
12/26/2016	07:20 PM	:30	Other	6380	0.00
12/27/2016	09:35 PM	:30	Other	6380	0.00
12/28/2016	04:35 PM	:30	Other	6380	0.00
12/29/2016	10:20 PM	:30	Other	6380	0.00
12/30/2016	11:20 PM	:30	Other	6380	0.00
12/31/2016	08:35 PM	:30	Other	6380	0.00
1/1/2017	05:35 AM	:30	Other	6380	0.00
1/2/2017	11:35 AM	:30	Other	6380	0.00
1/3/2017	12:35 PM	:30	Other	6380	0.00
1/4/2017	05:35 PM	:30	Other	6380	0.00
1/5/2017	10:35 PM	:30	Other	6380	0.00
1/6/2017	10:20 PM	:30	Other	6380	0.00
1/7/2017	11:35 PM	:30	Other	6380	0.00
1/8/2017	08:20 PM	:30	Other	6380	0.00
1/9/2017	06:35 PM	:30	Other	6380	0.00
1/10/2017	09:35 PM	:30	Other	6380	0.00
1/11/2017	09:35 PM	:30	Other	6380	0.00
1/12/2017	10:20 PM	:30	Other	6380	0.00
1/13/2017	07:20 PM	:30	Other	6380	0.00
1/14/2017	10:20 PM	:30	Other	6380	0.00
1/15/2017	09:35 PM	:30	Other	6380	0.00
1/16/2017	06:35 PM	:30	Other	6380	0.00
1/17/2017	10:20 PM	:30	Other	6380	0.00
1/18/2017	10:35 PM	:30	Other	6380	0.00
1/19/2017	10:20 PM	:30	Other	6380	0.00
1/20/2017	10:20 PM	:30	Other	6380	0.00
1/21/2017	11:20 PM	:30	Other	6380	0.00
1/22/2017	10:20 PM	:30	Other	6380	0.00
1/23/2017	09:35 PM	:30	Other	6380	0.00

Continued

# WAMW AM Invoice

Invoice ID: 17010609

Invoice Date: 1/29/2017

Sponsor: 5 STATION PROMOS / COMMUNITY GROUP NOTI  
COMMUNITY GROUP NOTIFICATION

Page 2

Date	Time	Length	Description	CopyID / ISCI Code	Cost
1/24/2017	11:20 PM	:30	Other	6380	0.00
1/25/2017	11:20 PM	:30	Other	6380	0.00
1/26/2017	11:35 PM	:30	Other	6380	0.00
1/27/2017	10:20 PM	:30	Other	6380	0.00
1/28/2017	10:20 PM	:30	Other	6380	0.00

**34 Total Items**

**Total Cost:**

**\$0.00**

**Amount Due:**

**\$0.00**

# WAMW AM Invoice

**THE GENERAL 95.9FM and 1580AM**  
 800 WEST NATIONAL HWY  
 WASHINGTON, IN 47501  
 812-254-6761

Invoice ID: 17020722  
 Invoice Date: 2/26/2017  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY MAY 21, 2017\*\*\*

Sponsor: 5 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
1/30/2017	10:20 PM	:30	Other	6380	0.00
1/31/2017	09:35 PM	:30	Other	6380	0.00
2/1/2017	10:20 PM	:30	Other	6380	0.00
2/2/2017	10:35 PM	:30	Other	6380	0.00
2/3/2017	10:35 PM	:30	Other	6380	0.00
2/4/2017	10:35 PM	:30	Other	6380	0.00
2/5/2017	09:35 PM	:30	Other	6380	0.00
2/6/2017	02:35 PM	:30	Other	6380	0.00
2/7/2017	06:20 PM	:30	Other	6380	0.00
2/8/2017	10:20 PM	:30	Other	6380	0.00
2/9/2017	10:35 PM	:30	Other	6380	0.00
2/10/2017	10:20 PM	:30	Other	6380	0.00
2/11/2017	11:35 AM	:30	Other	6380	0.00
2/12/2017	04:35 PM	:30	Other	6380	0.00
2/13/2017	10:20 PM	:30	Other	6380	0.00
2/14/2017	10:20 PM	:30	Other	6380	0.00
2/15/2017	08:35 PM	:30	Other	6380	0.00
2/16/2017	10:20 PM	:30	Other	6380	0.00
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2/18/2017	09:20 PM	:30	Other	6380	0.00
2/19/2017	10:35 PM	:30	Other	6380	0.00
2/20/2017	10:20 PM	:30	Other	6380	0.00
2/21/2017	10:35 PM	:30	Other	6380	0.00
2/22/2017	10:20 PM	:30	Other	6380	0.00
2/23/2017	10:35 PM	:30	Other	6380	0.00
2/24/2017	10:35 PM	:30	Other	6380	0.00
2/26/2017	09:35 AM	:30	Other	6380	0.00
2/26/2017	03:20 PM	:30	Other	6380	0.00
<b>28 Total Items</b>				<b>Total Cost:</b>	<b>\$0.00</b>

**Amount Due:** **\$0.00**

# WAMW AM Invoice

**THE GENERAL 95.9FM and 1580AM**  
 800 WEST NATIONAL HWY  
 WASHINGTON, IN 47501  
 812-254-6761

Invoice ID: 17030729  
 Invoice Date: 3/26/2017  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY MAY 21, 2017\*\*\*

Sponsor: 5 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
2/27/2017	07:35 PM	:30	Other	6380	0.00
2/28/2017	09:35 PM	:30	Other	6380	0.00
3/1/2017	08:20 PM	:30	Other	6380	0.00
3/2/2017	11:20 PM	:30	Other	6380	0.00
3/3/2017	10:20 PM	:30	Other	6380	0.00
3/4/2017	09:35 PM	:30	Other	6380	0.00
3/5/2017	11:20 PM	:30	Other	6380	0.00
3/6/2017	04:35 PM	:30	Other	6380	0.00
3/7/2017	10:35 PM	:30	Other	6380	0.00
3/8/2017	07:35 PM	:30	Other	6380	0.00
3/9/2017	10:35 PM	:30	Other	6380	0.00
3/10/2017	10:20 PM	:30	Other	6380	0.00
3/11/2017	05:58 AM	:30	Other	6380	0.00
3/12/2017	08:35 PM	:30	Other	6380	0.00
3/13/2017	09:20 PM	:30	Other	6380	0.00
3/14/2017	09:35 PM	:30	Other	6380	0.00
3/15/2017	09:20 PM	:30	Other	6380	0.00
3/16/2017	08:20 PM	:30	Other	6380	0.00
3/17/2017	11:35 PM	:30	Other	6380	0.00
3/18/2017	09:35 PM	:30	Other	6380	0.00
3/19/2017	08:35 PM	:30	Other	6380	0.00
3/20/2017	04:00 PM	:30	Other	6380	0.00
3/21/2017	04:00 PM	:30	Other	6380	0.00
3/22/2017	07:20 PM	:30	Other	6380	0.00
3/23/2017	10:35 PM	:30	Other	6380	0.00
3/24/2017	08:35 PM	:30	Other	6380	0.00
3/25/2017	11:35 PM	:30	Other	6380	0.00
3/26/2017	10:35 AM	:30	Other	6380	0.00

28 Total Items

Total Cost:

\$0.00

**Amount Due: \$0.00**

MEMORIES 107.9 WAMW  
 800 WEST NATIONAL HWY  
 WASHINGTON, IN 47501  
 812-254-6761

# WAMW FM Invoice

Invoice ID: 16040501  
 Invoice Date: 4/24/2016  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY APRIL 21, 2017\*\*\*

Sponsor: 3 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
3/28/2016	11:18 PM	:30	Other	6380	0.00
3/29/2016	11:40 PM	:30	Other	6380	0.00
3/30/2016	10:18 PM	:30	Other	6380	0.00
3/31/2016	11:18 PM	:30	Other	6380	0.00
4/1/2016	09:40 PM	:30	Other	6380	0.00
4/2/2016	08:29 PM	:30	Other	6380	0.00
4/3/2016	09:40 PM	:30	Other	6380	0.00
4/4/2016	09:40 PM	:30	Other	6380	0.00
4/5/2016	09:18 PM	:30	Other	6380	0.00
4/6/2016	09:40 PM	:30	Other	6380	0.00
4/7/2016	11:18 PM	:30	Other	6380	0.00
4/8/2016	09:18 PM	:30	Other	6380	0.00
4/9/2016	07:40 PM	:30	Other	6380	0.00
4/11/2016	08:40 PM	:30	Other	6380	0.00
4/12/2016	11:18 PM	:30	Other	6380	0.00
4/13/2016	11:18 PM	:30	Other	6380	0.00
4/14/2016	10:40 PM	:30	Other	6380	0.00
4/15/2016	09:50 PM	:30	Other	6380	0.00
4/16/2016	09:18 PM	:30	Other	6380	0.00
4/17/2016	09:18 PM	:30	Other	6380	0.00
4/18/2016	10:18 PM	:30	Other	6380	0.00
4/19/2016	11:18 PM	:30	Other	6380	0.00
4/20/2016	10:00 PM	:30	Other	6380	0.00
4/21/2016	11:18 PM	:30	Other	6380	0.00
4/22/2016	11:00 PM	:30	Other	6380	0.00
4/23/2016	09:40 PM	:30	Other	6380	0.00
4/24/2016	11:18 PM	:30	Other	6380	0.00
<b>27 Total Items</b>				<b>Total Cost:</b>	<b>\$0.00</b>

Amount Due: **\$0.00**

MEMORIES 107.9 WAMW  
 800 WEST NATIONAL HWY  
 WASHINGTON, IN 47501  
 812-254-6761

# WAMW FM Invoice

Invoice ID: 16050535  
 Invoice Date: 5/29/2016  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY APRIL 21, 2017\*\*\*

Sponsor: 3 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
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4/26/2016	09:18 PM	:30	Other	6380	0.00
4/27/2016	11:18 PM	:30	Other	6380	0.00
4/28/2016	09:40 PM	:30	Other	6380	0.00
4/29/2016	11:18 PM	:30	Other	6380	0.00
4/30/2016	07:40 PM	:30	Other	6380	0.00
5/1/2016	08:40 PM	:30	Other	6380	0.00
5/2/2016	11:18 PM	:30	Other	6380	0.00
5/3/2016	10:18 PM	:30	Other	6380	0.00
5/4/2016	09:18 PM	:30	Other	6380	0.00
5/5/2016	09:40 PM	:30	Other	6380	0.00
5/6/2016	10:40 PM	:30	Other	6380	0.00
5/7/2016	07:18 PM	:30	Other	6380	0.00
5/8/2016	05:40 AM	:30	Other	6380	0.00
5/9/2016	10:18 PM	:30	Other	6380	0.00
5/10/2016	07:40 PM	:30	Other	6380	0.00
5/11/2016	08:40 PM	:30	Other	6380	0.00
5/12/2016	09:18 PM	:30	Other	6380	0.00
5/13/2016	10:18 PM	:30	Other	6380	0.00
5/14/2016	08:40 PM	:30	Other	6380	0.00
5/15/2016	06:40 PM	:30	Other	6380	0.00
5/16/2016	11:18 PM	:30	Other	6380	0.00
5/17/2016	09:18 PM	:30	Other	6380	0.00
5/18/2016	08:18 PM	:30	Other	6380	0.00
5/19/2016	09:18 PM	:30	Other	6380	0.00
5/20/2016	11:18 PM	:30	Other	6380	0.00
5/21/2016	07:28 PM	:30	Other	6380	0.00
5/22/2016	08:40 PM	:30	Other	6380	0.00
5/23/2016	09:18 PM	:30	Other	6380	0.00

Continued

# WAMW FM Invoice

Invoice ID: 16050535  
Invoice Date: 5/29/2016

Sponsor: 3 STATION PROMOS / COMMUNITY GROUP NOTI  
COMMUNITY GROUP NOTIFICATION

Page 2

Date	Time	Length	Description	CopyID / ISCI Code	Cost
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5/25/2016	11:18 PM	:30	Other	6380	0.00
5/26/2016	08:18 PM	:30	Other	6380	0.00
5/27/2016	08:18 PM	:30	Other	6380	0.00
5/28/2016	09:18 PM	:30	Other	6380	0.00
5/29/2016	04:00 PM	:30	Other	6380	0.00

**35 Total Items**

**Total Cost:**

**\$0.00**

**Amount Due:** **\$0.00**

MEMORIES 107.9 WAMW  
 800 WEST NATIONAL HWY  
 WASHINGTON, IN 47501  
 812-254-6761

# WAMW FM Invoice

Invoice ID: 16060530  
 Invoice Date: 6/26/2016  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY APRIL 21, 2017\*\*\*

Sponsor: 3 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
5/30/2016	05:20 AM	:30	Other	6380	0.00
5/31/2016	05:50 AM	:30	Other	6380	0.00
6/1/2016	08:18 PM	:30	Other	6380	0.00
6/2/2016	07:00 PM	:30	Other	6380	0.00
6/3/2016	11:18 AM	:30	Other	6380	0.00
6/4/2016	06:18 PM	:30	Other	6380	0.00
6/5/2016	02:18 PM	:30	Other	6380	0.00
6/6/2016	07:40 PM	:30	Other	6380	0.00
6/7/2016	09:40 PM	:30	Other	6380	0.00
6/8/2016	07:18 PM	:30	Other	6380	0.00
6/9/2016	10:18 PM	:30	Other	6380	0.00
6/10/2016	09:40 PM	:30	Other	6380	0.00
6/11/2016	07:40 PM	:30	Other	6380	0.00
6/12/2016	06:18 PM	:30	Other	6380	0.00
6/13/2016	05:50 AM	:30	Other	6380	0.00
6/14/2016	01:28 PM	:30	Other	6380	0.00
6/15/2016	10:18 PM	:30	Other	6380	0.00
6/16/2016	11:18 PM	:30	Other	6380	0.00
6/17/2016	11:18 PM	:30	Other	6380	0.00
6/18/2016	07:40 PM	:30	Other	6380	0.00
6/19/2016	10:18 PM	:30	Other	6380	0.00
6/20/2016	11:18 PM	:30	Other	6380	0.00
6/21/2016	10:40 PM	:30	Other	6380	0.00
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6/23/2016	11:40 PM	:30	Other	6380	0.00
6/24/2016	09:18 PM	:30	Other	6380	0.00
6/25/2016	08:40 PM	:30	Other	6380	0.00
6/26/2016	03:40 PM	:30	Other	6380	0.00

28 Total Items

Total Cost:

\$0.00

Amount Due: **\$0.00**

MEMORIES 107.9 WAMW  
 800 WEST NATIONAL HWY  
 WASHINGTON, IN 47501  
 812-254-6761

# WAMW FM Invoice

Invoice ID: 16070791  
 Invoice Date: 7/31/2016  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY APRIL 21, 2017\*\*\*

Sponsor: 3 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
6/27/2016	10:50 AM	:30	Other	6380	0.00
6/28/2016	08:18 PM	:30	Other	6380	0.00
6/29/2016	09:40 PM	:30	Other	6380	0.00
6/30/2016	07:40 PM	:30	Other	6380	0.00
7/1/2016	09:18 PM	:30	Other	6380	0.00
7/2/2016	06:40 PM	:30	Other	6380	0.00
7/3/2016	05:40 AM	:30	Other	6380	0.00
7/4/2016	09:18 PM	:30	Other	6380	0.00
7/5/2016	07:40 PM	:30	Other	6380	0.00
7/6/2016	09:18 PM	:30	Other	6380	0.00
7/7/2016	09:18 PM	:30	Other	6380	0.00
7/8/2016	11:18 PM	:30	Other	6380	0.00
7/9/2016	10:18 PM	:30	Other	6380	0.00
7/10/2016	09:40 PM	:30	Other	6380	0.00
7/11/2016	10:18 PM	:30	Other	6380	0.00
7/12/2016	08:18 PM	:30	Other	6380	0.00
7/13/2016	11:18 PM	:30	Other	6380	0.00
7/14/2016	11:18 PM	:30	Other	6380	0.00
7/15/2016	07:40 PM	:30	Other	6380	0.00
7/16/2016	08:40 PM	:30	Other	6380	0.00
7/17/2016	09:40 PM	:30	Other	6380	0.00
7/18/2016	11:40 PM	:30	Other	6380	0.00
7/19/2016	10:18 PM	:30	Other	6380	0.00
7/20/2016	09:28 PM	:30	Other	6380	0.00
7/21/2016	11:18 PM	:30	Other	6380	0.00
7/22/2016	11:40 PM	:30	Other	6380	0.00
7/23/2016	08:18 PM	:30	Other	6380	0.00
7/24/2016	07:00 AM	:30	Other	6380	0.00
7/25/2016	10:18 PM	:30	Other	6380	0.00

Continued

# WAMW FM Invoice

Invoice ID: 16070791

Invoice Date: 7/31/2016

Sponsor: 3 STATION PROMOS / COMMUNITY GROUP NOTI  
COMMUNITY GROUP NOTIFICATION

Page 2

<b>Date</b>	<b>Time</b>	<b>Length</b>	<b>Description</b>	<b>CopyID / ISCI Code</b>	<b>Cost</b>
7/26/2016	11:18 PM	:30	Other	6380	0.00
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7/28/2016	11:18 PM	:30	Other	6380	0.00
7/29/2016	11:40 PM	:30	Other	6380	0.00
7/30/2016	06:18 PM	:30	Other	6380	0.00
7/31/2016	01:59 PM	:30	Other	6380	0.00

**35 Total Items**

**Total Cost:**

**\$0.00**

**Amount Due:**

**\$0.00**

MEMORIES 107.9 WAMW  
 800 WEST NATIONAL HWY  
 WASHINGTON, IN 47501  
 812-254-6761

# WAMW FM Invoice

Invoice ID: 16080576  
 Invoice Date: 8/28/2016  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY APRIL 21, 2017\*\*\*

Sponsor: 3 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
8/1/2016	01:18 PM	:30	Other	6380	0.00
8/2/2016	08:00 PM	:30	Other	6380	0.00
8/3/2016	10:40 PM	:30	Other	6380	0.00
8/4/2016	11:18 PM	:30	Other	6380	0.00
8/5/2016	07:40 PM	:30	Other	6380	0.00
8/6/2016	09:18 PM	:30	Other	6380	0.00
8/7/2016	08:40 PM	:30	Other	6380	0.00
8/8/2016	11:40 PM	:30	Other	6380	0.00
8/9/2016	08:18 PM	:30	Other	6380	0.00
8/10/2016	09:40 PM	:30	Other	6380	0.00
8/11/2016	11:18 PM	:30	Other	6380	0.00
8/12/2016	05:59 PM	:30	Other	6380	0.00
8/13/2016	10:18 PM	:30	Other	6380	0.00
8/14/2016	08:40 PM	:30	Other	6380	0.00
8/15/2016	08:40 PM	:30	Other	6380	0.00
8/16/2016	08:18 PM	:30	Other	6380	0.00
8/17/2016	11:18 PM	:30	Other	6380	0.00
8/18/2016	05:59 PM	:30	Other	6380	0.00
8/19/2016	11:18 PM	:30	Other	6380	0.00
8/20/2016	08:40 PM	:30	Other	6380	0.00
8/21/2016	06:40 PM	:30	Other	6380	0.00
8/22/2016	07:40 PM	:30	Other	6380	0.00
8/23/2016	09:40 PM	:30	Other	6380	0.00
8/24/2016	10:18 PM	:30	Other	6380	0.00
8/25/2016	09:18 PM	:30	Other	6380	0.00
8/26/2016	11:40 PM	:30	Other	6380	0.00
8/27/2016	08:59 PM	:30	Other	6380	0.00
8/28/2016	05:40 AM	:30	Other	6380	0.00

28 Total Items

Total Cost:

\$0.00

Amount Due: **\$0.00**

MEMORIES 107.9 WAMW  
 800 WEST NATIONAL HWY  
 WASHINGTON, IN 47501  
 812-254-6761

# WAMW FM Invoice

Invoice ID: 16090593  
 Invoice Date: 9/25/2016  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY APRIL 21, 2017\*\*\*

Sponsor: 5 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
8/29/2016	08:40 PM	:30	Other	6380	0.00
8/30/2016	08:40 PM	:30	Other	6380	0.00
8/31/2016	11:18 PM	:30	Other	6380	0.00
9/1/2016	05:59 PM	:30	Other	6380	0.00
9/2/2016	11:18 PM	:30	Other	6380	0.00
9/3/2016	08:18 PM	:30	Other	6380	0.00
9/4/2016	06:29 PM	:30	Other	6380	0.00
9/5/2016	11:00 PM	:30	Other	6380	0.00
9/6/2016	08:18 PM	:30	Other	6380	0.00
9/7/2016	08:18 PM	:30	Other	6380	0.00
9/8/2016	11:18 PM	:30	Other	6380	0.00
9/10/2016	09:28 PM	:30	Other	6380	0.00
9/10/2016	11:40 PM	:30	Other	6380	0.00
9/11/2016	11:29 AM	:30	Other	6380	0.00
9/12/2016	10:40 PM	:30	Other	6380	0.00
9/13/2016	09:18 PM	:30	Other	6380	0.00
9/14/2016	11:18 PM	:30	Other	6380	0.00
9/15/2016	10:40 PM	:30	Other	6380	0.00
9/16/2016	11:28 PM	:30	Other	6380	0.00
9/17/2016	07:00 PM	:30	Other	6380	0.00
9/18/2016	05:59 PM	:30	Other	6380	0.00
9/19/2016	08:40 PM	:30	Other	6380	0.00
9/20/2016	11:00 PM	:30	Other	6380	0.00
9/21/2016	07:18 PM	:30	Other	6380	0.00
9/22/2016	11:40 PM	:30	Other	6380	0.00
9/23/2016	11:00 PM	:30	Other	6380	0.00
9/24/2016	05:28 AM	:30	Other	6380	0.00
9/25/2016	06:28 AM	:30	Other	6380	0.00
<b>28 Total Items</b>				<b>Total Cost:</b>	<b>\$0.00</b>

Amount Due: **\$0.00**

MEMORIES 107.9 WAMW  
 800 WEST NATIONAL HWY  
 WASHINGTON, IN 47501  
 812-254-6761

# WAMW FM Invoice

Invoice ID: 16100499  
 Invoice Date: 10/30/2016  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY MAY 21, 2017\*\*\*

Sponsor: 5 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
9/26/2016	07:40 PM	:30	Other	6380	0.00
9/27/2016	08:18 PM	:30	Other	6380	0.00
9/28/2016	11:00 PM	:30	Other	6380	0.00
9/29/2016	11:18 PM	:30	Other	6380	0.00
9/30/2016	11:18 PM	:30	Other	6380	0.00
10/1/2016	06:50 PM	:30	Other	6380	0.00
10/2/2016	05:40 AM	:30	Other	6380	0.00
10/3/2016	08:00 PM	:30	Other	6380	0.00
10/4/2016	11:18 PM	:30	Other	6380	0.00
10/5/2016	09:18 PM	:30	Other	6380	0.00
10/6/2016	09:40 PM	:30	Other	6380	0.00
10/7/2016	11:40 PM	:30	Other	6380	0.00
10/8/2016	09:00 PM	:30	Other	6380	0.00
10/9/2016	02:40 PM	:30	Other	6380	0.00
10/10/2016	10:00 PM	:30	Other	6380	0.00
10/11/2016	08:18 PM	:30	Other	6380	0.00
10/12/2016	09:40 PM	:30	Other	6380	0.00
10/13/2016	10:18 PM	:30	Other	6380	0.00
10/15/2016	05:28 PM	:30	Other	6380	0.00
10/15/2016	06:29 PM	:30	Other	6380	0.00
10/16/2016	09:18 PM	:30	Other	6380	0.00
10/17/2016	09:40 PM	:30	Other	6380	0.00
10/18/2016	08:40 PM	:30	Other	6380	0.00
10/19/2016	11:18 PM	:30	Other	6380	0.00
10/20/2016	11:18 PM	:30	Other	6380	0.00
10/21/2016	09:40 PM	:30	Other	6380	0.00
10/22/2016	08:18 PM	:30	Other	6380	0.00
10/23/2016	11:29 AM	:30	Other	6380	0.00
10/24/2016	07:40 PM	:30	Other	6380	0.00
10/25/2016	11:18 PM	:30	Other	6380	0.00

Continued

# WAMW FM Invoice

Invoice ID: 16100499

Invoice Date: 10/30/2016

Sponsor: 5 STATION PROMOS / COMMUNITY GROUP NOTI  
COMMUNITY GROUP NOTIFICATION

Page 2

Date	Time	Length	Description	CopyID / ISCI Code	Cost
10/26/2016	09:40 PM	:30	Other	6380	0.00
10/27/2016	08:18 PM	:30	Other	6380	0.00
10/28/2016	07:00 PM	:30	Other	6380	0.00
10/29/2016	02:29 PM	:30	Other	6380	0.00
10/30/2016	08:18 PM	:30	Other	6380	0.00

**35 Total Items**

**Total Cost:**

**\$0.00**

**Amount Due:**

**\$0.00**

MEMORIES 107.9 WAMW  
 800 WEST NATIONAL HWY  
 WASHINGTON, IN 47501  
 812-254-6761

# WAMW FM Invoice

Invoice ID: 16110494  
 Invoice Date: 11/27/2016  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY MAY 21, 2017\*\*\*

Sponsor: 5 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
10/31/2016	11:18 PM	:30	Other	6380	0.00
11/1/2016	10:40 PM	:30	Other	6380	0.00
11/2/2016	10:18 PM	:30	Other	6380	0.00
11/3/2016	11:18 PM	:30	Other	6380	0.00
11/5/2016	10:18 PM	:30	Other	6380	0.00
11/5/2016	10:18 PM	:30	Other	6380	0.00
11/6/2016	08:18 PM	:30	Other	6380	0.00
11/7/2016	09:40 PM	:30	Other	6380	0.00
11/8/2016	10:00 PM	:30	Other	6380	0.00
11/9/2016	10:40 PM	:30	Other	6380	0.00
11/10/2016	11:40 PM	:30	Other	6380	0.00
11/11/2016	11:00 PM	:30	Other	6380	0.00
11/12/2016	11:18 PM	:30	Other	6380	0.00
11/13/2016	08:18 PM	:30	Other	6380	0.00
11/14/2016	06:59 PM	:30	Other	6380	0.00
11/15/2016	10:28 AM	:30	Other	6380	0.00
11/16/2016	11:18 PM	:30	Other	6380	0.00
11/17/2016	11:18 PM	:30	Other	6380	0.00
11/18/2016	11:18 PM	:30	Other	6380	0.00
11/19/2016	02:29 PM	:30	Other	6380	0.00
11/20/2016	11:29 AM	:30	Other	6380	0.00
11/21/2016	09:18 PM	:30	Other	6380	0.00
11/22/2016	10:40 PM	:30	Other	6380	0.00
11/23/2016	10:40 PM	:30	Other	6380	0.00
11/24/2016	08:18 PM	:30	Other	6380	0.00
11/25/2016	08:18 PM	:30	Other	6380	0.00
11/26/2016	10:18 PM	:30	Other	6380	0.00
11/27/2016	11:29 AM	:30	Other	6380	0.00
<b>28 Total Items</b>				<b>Total Cost:</b>	<b>\$0.00</b>

Amount Due: **\$0.00**

MEMORIES 107.9 WAMW  
 800 WEST NATIONAL HWY  
 WASHINGTON, IN 47501  
 812-254-6761

# WAMW FM Invoice

Invoice ID: 16120623  
 Invoice Date: 12/25/2016  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY MAY 21, 2017\*\*\*

Sponsor: 5 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
11/28/2016	09:18 PM	:30	Other	6380	0.00
11/29/2016	09:18 PM	:30	Other	6380	0.00
11/30/2016	11:00 PM	:30	Other	6380	0.00
12/1/2016	11:18 PM	:30	Other	6380	0.00
12/2/2016	11:18 PM	:30	Other	6380	0.00
12/3/2016	05:18 PM	:30	Other	6380	0.00
12/4/2016	09:40 PM	:30	Other	6380	0.00
12/5/2016	09:40 PM	:30	Other	6380	0.00
12/6/2016	10:00 PM	:30	Other	6380	0.00
12/7/2016	09:00 PM	:30	Other	6380	0.00
12/8/2016	11:18 PM	:30	Other	6380	0.00
12/10/2016	11:18 PM	:30	Other	6380	0.00
12/11/2016	07:40 PM	:30	Other	6380	0.00
12/12/2016	11:18 PM	:30	Other	6380	0.00
12/13/2016	10:40 PM	:30	Other	6380	0.00
12/14/2016	07:18 PM	:30	Other	6380	0.00
12/15/2016	11:18 PM	:30	Other	6380	0.00
12/16/2016	11:40 PM	:30	Other	6380	0.00
12/17/2016	09:40 PM	:30	Other	6380	0.00
12/18/2016	11:29 AM	:30	Other	6380	0.00
12/19/2016	11:18 PM	:30	Other	6380	0.00
12/20/2016	11:00 PM	:30	Other	6380	0.00
12/22/2016	11:00 PM	:30	Other	6380	0.00
12/23/2016	09:40 PM	:30	Other	6380	0.00
12/24/2016	05:40 AM	:30	Other	6380	0.00
12/25/2016	10:18 PM	:30	Other	6380	0.00
<b>26 Total Items</b>				<b>Total Cost:</b>	<b>\$0.00</b>

Amount Due: **\$0.00**

MEMORIES 107.9 WAMW  
 800 WEST NATIONAL HWY  
 WASHINGTON, IN 47501  
 812-254-6761

# WAMW FM Invoice

Invoice ID: 17010730  
 Invoice Date: 1/29/2017  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY MAY 21, 2017\*\*\*

Sponsor: 5 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
12/26/2016	05:18 PM	:30	Other	6380	0.00
12/27/2016	10:18 PM	:30	Other	6380	0.00
12/28/2016	09:18 PM	:30	Other	6380	0.00
12/29/2016	08:40 PM	:30	Other	6380	0.00
12/30/2016	11:00 PM	:30	Other	6380	0.00
12/31/2016	06:18 PM	:30	Other	6380	0.00
1/1/2017	08:37 PM	:30	Other	6380	0.00
1/2/2017	09:49 AM	:30	Other	6380	0.00
1/3/2017	11:40 AM	:30	Other	6380	0.00
1/4/2017	12:40 PM	:30	Other	6380	0.00
1/5/2017	11:18 PM	:30	Other	6380	0.00
1/6/2017	11:18 PM	:30	Other	6380	0.00
1/7/2017	11:18 PM	:30	Other	6380	0.00
1/8/2017	02:40 PM	:30	Other	6380	0.00
1/9/2017	07:40 PM	:30	Other	6380	0.00
1/10/2017	06:18 PM	:30	Other	6380	0.00
1/11/2017	08:40 PM	:30	Other	6380	0.00
1/12/2017	11:18 PM	:30	Other	6380	0.00
1/13/2017	11:18 PM	:30	Other	6380	0.00
1/14/2017	10:18 PM	:30	Other	6380	0.00
1/15/2017	09:18 PM	:30	Other	6380	0.00
1/16/2017	08:40 PM	:30	Other	6380	0.00
1/17/2017	09:18 PM	:30	Other	6380	0.00
1/18/2017	10:18 PM	:30	Other	6380	0.00
1/19/2017	10:18 PM	:30	Other	6380	0.00
1/20/2017	11:18 PM	:30	Other	6380	0.00
1/21/2017	09:40 PM	:30	Other	6380	0.00
1/22/2017	03:40 PM	:30	Other	6380	0.00
1/23/2017	08:18 PM	:30	Other	6380	0.00

Continued

# WAMW FM Invoice

Invoice ID: 17010730  
Invoice Date: 1/29/2017

Sponsor: 5 STATION PROMOS / COMMUNITY GROUP NOTI  
COMMUNITY GROUP NOTIFICATION

Page 2

Date	Time	Length	Description	CopyID / ISCI Code	Cost
1/24/2017	10:18 PM	:30	Other	6380	0.00
1/25/2017	09:18 PM	:30	Other	6380	0.00
1/26/2017	11:18 PM	:30	Other	6380	0.00
1/27/2017	11:18 PM	:30	Other	6380	0.00
1/28/2017	10:18 PM	:30	Other	6380	0.00
1/29/2017	05:18 PM	:30	Other	6380	0.00

**35 Total Items**

**Total Cost:**

**\$0.00**

**Amount Due:**

**\$0.00**

MEMORIES 107.9 WAMW  
 800 WEST NATIONAL HWY  
 WASHINGTON, IN 47501  
 812-254-6761

# WAMW FM Invoice

Invoice ID: 17020894  
 Invoice Date: 2/26/2017  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY MAY 21, 2017\*\*\*

Sponsor: 5 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
1/30/2017	09:18 PM	:30	Other	6380	0.00
1/31/2017	07:40 PM	:30	Other	6380	0.00
2/1/2017	10:40 PM	:30	Other	6380	0.00
2/2/2017	10:40 PM	:30	Other	6380	0.00
2/3/2017	10:40 PM	:30	Other	6380	0.00
2/4/2017	05:40 PM	:30	Other	6380	0.00
2/5/2017	09:40 AM	:30	Other	6380	0.00
2/6/2017	09:18 PM	:30	Other	6380	0.00
2/7/2017	10:40 PM	:30	Other	6380	0.00
2/8/2017	08:18 PM	:30	Other	6380	0.00
2/9/2017	09:40 PM	:30	Other	6380	0.00
2/10/2017	11:00 PM	:30	Other	6380	0.00
2/11/2017	09:18 PM	:30	Other	6380	0.00
2/12/2017	10:40 AM	:30	Other	6380	0.00
2/13/2017	11:40 PM	:30	Other	6380	0.00
2/14/2017	09:00 PM	:30	Other	6380	0.00
2/15/2017	07:00 PM	:30	Other	6380	0.00
2/16/2017	09:40 PM	:30	Other	6380	0.00
2/17/2017	11:18 PM	:30	Other	6380	0.00
2/18/2017	10:40 PM	:30	Other	6380	0.00
2/19/2017	08:18 PM	:30	Other	6380	0.00
2/20/2017	10:40 PM	:30	Other	6380	0.00
2/21/2017	09:40 PM	:30	Other	6380	0.00
2/22/2017	10:18 PM	:30	Other	6380	0.00
2/23/2017	11:18 PM	:30	Other	6380	0.00
2/24/2017	10:40 PM	:30	Other	6380	0.00
2/25/2017	05:50 AM	:30	Other	6380	0.00
2/26/2017	08:40 AM	:30	Other	6380	0.00

28 Total Items

Total Cost:

\$0.00

Amount Due: **\$0.00**

MEMORIES 107.9 WAMW  
 800 WEST NATIONAL HWY  
 WASHINGTON, IN 47501  
 812-254-6761

# WAMW FM Invoice

Invoice ID: 17030891  
 Invoice Date: 3/26/2017  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY MAY 21, 2017\*\*\*

Sponsor: 5 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
2/27/2017	10:40 PM	:30	Other	6380	0.00
2/28/2017	08:18 PM	:30	Other	6380	0.00
3/1/2017	11:40 PM	:30	Other	6380	0.00
3/2/2017	08:40 PM	:30	Other	6380	0.00
3/3/2017	08:40 PM	:30	Other	6380	0.00
3/4/2017	11:18 PM	:30	Other	6380	0.00
3/5/2017	02:18 PM	:30	Other	6380	0.00
3/6/2017	08:18 PM	:30	Other	6380	0.00
3/7/2017	10:00 PM	:30	Other	6380	0.00
3/8/2017	09:40 PM	:30	Other	6380	0.00
3/9/2017	09:18 PM	:30	Other	6380	0.00
3/10/2017	09:18 PM	:30	Other	6380	0.00
3/11/2017	10:00 PM	:30	Other	6380	0.00
3/12/2017	07:18 PM	:30	Other	6380	0.00
3/13/2017	10:00 PM	:30	Other	6380	0.00
3/14/2017	08:18 PM	:30	Other	6380	0.00
3/15/2017	09:40 PM	:30	Other	6380	0.00
3/16/2017	11:18 PM	:30	Other	6380	0.00
3/17/2017	11:40 PM	:30	Other	6380	0.00
3/18/2017	09:18 PM	:30	Other	6380	0.00
3/19/2017	07:40 PM	:30	Other	6380	0.00
3/20/2017	09:18 PM	:30	Other	6380	0.00
3/21/2017	07:18 PM	:30	Other	6380	0.00
3/22/2017	09:18 PM	:30	Other	6380	0.00
3/24/2017	11:00 PM	:30	Other	6380	0.00
3/26/2017	10:28 AM	:30	Other	6380	0.00
3/26/2017	08:40 PM	:30	Other	6380	0.00
<b>27 Total Items</b>				<b>Total Cost:</b>	<b>\$0.00</b>

Amount Due: **\$0.00**

TRUE OLDIES 104.9 WAXI  
 800 WEST NATL HWY.  
 WASHINGTON, IN 47501  
 812-254-6761

# WAXI FM Invoice

Invoice ID: 16040736  
 Invoice Date: 4/24/2016  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY APRIL 21, 2017\*\*\*

Sponsor: 3 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
3/28/2016	07:13 AM	:30	Other	6380	0.00
3/29/2016	07:42 AM	:30	Other	6380	0.00
3/30/2016	02:35 PM	:30	Other	6380	0.00
3/31/2016	01:35 PM	:30	Other	6380	0.00
4/1/2016	04:35 PM	:30	Other	6380	0.00
4/2/2016	11:35 AM	:30	Other	6380	0.00
4/3/2016	06:35 PM	:30	Other	6380	0.00
4/4/2016	03:35 PM	:30	Other	6380	0.00
4/5/2016	04:35 PM	:30	Other	6380	0.00
4/6/2016	07:13 AM	:30	Other	6380	0.00
4/7/2016	02:35 PM	:30	Other	6380	0.00
4/8/2016	09:04 PM	:30	Other	6380	0.00
4/9/2016	12:52 PM	:30	Other	6380	0.00
4/10/2016	10:35 AM	:30	Other	6380	0.00
4/11/2016	11:35 PM	:30	Other	6380	0.00
4/12/2016	01:52 PM	:30	Other	6380	0.00
4/13/2016	09:44 AM	:30	Other	6380	0.00
4/14/2016	05:41 AM	:30	Other	6380	0.00
4/15/2016	05:50 AM	:30	Other	6380	0.00
4/16/2016	08:42 AM	:30	Other	6380	0.00
4/17/2016	07:35 AM	:30	Other	6380	0.00
4/18/2016	06:35 PM	:30	Other	6380	0.00
4/19/2016	09:57 AM	:30	Other	6380	0.00
4/20/2016	09:17 PM	:30	Other	6380	0.00
4/21/2016	02:35 PM	:30	Other	6380	0.00
4/22/2016	05:35 PM	:30	Other	6380	0.00
4/23/2016	06:35 PM	:30	Other	6380	0.00
4/24/2016	10:35 AM	:30	Other	6380	0.00
<b>28 Total Items</b>				<b>Total Cost:</b>	<b>\$0.00</b>

**Amount Due:** **\$0.00**

TRUE OLDIES 104.9 WAXI  
 800 WEST NATL HWY.  
 WASHINGTON, IN 47501  
 812-254-6761

# WAXI FM Invoice

Invoice ID: 16050763  
 Invoice Date: 5/29/2016  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY APRIL 21, 2017\*\*\*

Sponsor: 3 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
4/25/2016	05:13 AM	:30	Other	6380	0.00
4/26/2016	05:39 PM	:30	Other	6380	0.00
4/27/2016	11:52 PM	:30	Other	6380	0.00
4/28/2016	10:52 PM	:30	Other	6380	0.00
4/29/2016	11:29 PM	:30	Other	6380	0.00
4/30/2016	06:13 AM	:30	Other	6380	0.00
5/1/2016	06:01 PM	:30	Other	6380	0.00
5/2/2016	05:41 AM	:30	Other	6380	0.00
5/3/2016	05:41 AM	:30	Other	6380	0.00
5/4/2016	09:44 AM	:30	Other	6380	0.00
5/5/2016	11:35 PM	:30	Other	6380	0.00
5/6/2016	06:42 AM	:30	Other	6380	0.00
5/7/2016	03:30 PM	:30	Other	6380	0.00
5/8/2016	07:35 AM	:30	Other	6380	0.00
5/9/2016	06:42 AM	:30	Other	6380	0.00
5/10/2016	07:30 PM	:30	Other	6380	0.00
5/11/2016	09:57 AM	:30	Other	6380	0.00
5/12/2016	08:35 PM	:30	Other	6380	0.00
5/13/2016	05:52 PM	:30	Other	6380	0.00
5/14/2016	05:52 PM	:30	Other	6380	0.00
5/15/2016	05:52 PM	:30	Other	6380	0.00
5/16/2016	05:13 AM	:30	Other	6380	0.00
5/17/2016	05:50 AM	:30	Other	6380	0.00
5/18/2016	05:13 AM	:30	Other	6380	0.00
5/19/2016	05:17 PM	:30	Other	6380	0.00
5/20/2016	05:41 AM	:30	Other	6380	0.00
5/21/2016	04:13 PM	:30	Other	6380	0.00
5/22/2016	05:35 AM	:30	Other	6380	0.00
5/23/2016	11:52 PM	:30	Other	6380	0.00

Continued

# WAXI FM Invoice

Invoice ID: 16050763  
Invoice Date: 5/29/2016

Sponsor: 3 STATION PROMOS / COMMUNITY GROUP NOTI  
COMMUNITY GROUP NOTIFICATION

Page 2

Date	Time	Length	Description	CopyID / ISCI Code	Cost
5/24/2016	05:41 AM	:30	Other	6380	0.00
5/25/2016	07:17 PM	:30	Other	6380	0.00
5/26/2016	09:52 PM	:30	Other	6380	0.00
5/27/2016	09:58 PM	:30	Other	6380	0.00
5/28/2016	01:45 PM	:30	Other	6380	0.00
5/29/2016	09:59 AM	:30	Other	6380	0.00

**35 Total Items**

**Total Cost:**

**\$0.00**

**Amount Due:** **\$0.00**

TRUE OLDIES 104.9 WAXI  
 800 WEST NATL HWY.  
 WASHINGTON, IN 47501  
 812-254-6761

# WAXI FM Invoice

Invoice ID: 16060758  
 Invoice Date: 6/26/2016  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00  
 Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY APRIL 21, 2017\*\*\*

Sponsor: 3 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
5/30/2016	06:57 AM	:30	Other	6380	0.00
5/31/2016	05:41 AM	:30	Other	6380	0.00
6/1/2016	11:35 PM	:30	Other	6380	0.00
6/2/2016	06:42 AM	:30	Other	6380	0.00
6/3/2016	08:35 PM	:30	Other	6380	0.00
6/4/2016	07:35 PM	:30	Other	6380	0.00
6/5/2016	06:52 AM	:30	Other	6380	0.00
6/6/2016	05:13 AM	:30	Other	6380	0.00
6/7/2016	03:51 PM	:30	Other	6380	0.00
6/8/2016	05:50 AM	:30	Other	6380	0.00
6/9/2016	05:41 AM	:30	Other	6380	0.00
6/10/2016	06:42 AM	:30	Other	6380	0.00
6/11/2016	09:17 PM	:30	Other	6380	0.00
6/12/2016	09:17 AM	:30	Other	6380	0.00
6/13/2016	06:42 AM	:30	Other	6380	0.00
6/14/2016	06:30 PM	:30	Other	6380	0.00
6/15/2016	03:30 PM	:30	Other	6380	0.00
6/16/2016	05:13 AM	:30	Other	6380	0.00
6/17/2016	07:57 AM	:30	Other	6380	0.00
6/18/2016	09:52 PM	:30	Other	6380	0.00
6/19/2016	10:17 AM	:30	Other	6380	0.00
6/20/2016	11:35 PM	:30	Other	6380	0.00
6/21/2016	05:41 AM	:30	Other	6380	0.00
6/22/2016	06:42 AM	:30	Other	6380	0.00
6/23/2016	06:17 PM	:30	Other	6380	0.00
6/24/2016	05:13 AM	:30	Other	6380	0.00
6/25/2016	09:35 PM	:30	Other	6380	0.00
6/26/2016	07:35 AM	:30	Other	6380	0.00
<b>28 Total Items</b>				<b>Total Cost:</b>	<b>\$0.00</b>

**Amount Due: \$0.00**

**TRUE OLDIES 104.9 WAXI**  
 800 WEST NATL HWY.  
 WASHINGTON, IN 47501  
 812-254-6761

# WAXI FM Invoice

**Invoice ID:** 16070630  
**Invoice Date:** 7/31/2016  
**Account ID:** 1003  
**Order ID:** 1003-367  
**Account Rep:** House Accounts

**Amount Due:** \$0.00

**Amount Paid:** \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY APRIL 21, 2017\*\*\*

Sponsor: 3 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
6/27/2016	05:41 AM	:30	Other	6380	0.00
6/28/2016	02:17 PM	:30	Other	6380	0.00
6/29/2016	07:17 PM	:30	Other	6380	0.00
6/30/2016	06:42 AM	:30	Other	6380	0.00
7/1/2016	05:35 PM	:30	Other	6380	0.00
7/2/2016	01:35 PM	:30	Other	6380	0.00
7/3/2016	08:52 PM	:30	Other	6380	0.00
7/4/2016	10:52 PM	:30	Other	6380	0.00
7/5/2016	11:52 PM	:30	Other	6380	0.00
7/6/2016	09:57 AM	:30	Other	6380	0.00
7/7/2016	06:42 AM	:30	Other	6380	0.00
7/8/2016	10:52 PM	:30	Other	6380	0.00
7/9/2016	06:13 AM	:30	Other	6380	0.00
7/10/2016	10:52 AM	:30	Other	6380	0.00
7/11/2016	09:52 PM	:30	Other	6380	0.00
7/12/2016	01:52 PM	:30	Other	6380	0.00
7/13/2016	07:42 AM	:30	Other	6380	0.00
7/14/2016	03:35 PM	:30	Other	6380	0.00
7/15/2016	05:41 AM	:30	Other	6380	0.00
7/16/2016	05:52 AM	:30	Other	6380	0.00
7/17/2016	05:35 AM	:30	Other	6380	0.00
7/18/2016	03:35 PM	:30	Other	6380	0.00
7/19/2016	02:35 PM	:30	Other	6380	0.00
7/20/2016	09:35 PM	:30	Other	6380	0.00
7/21/2016	09:52 PM	:30	Other	6380	0.00
7/22/2016	07:35 PM	:30	Other	6380	0.00
7/23/2016	10:52 PM	:30	Other	6380	0.00
7/24/2016	02:29 PM	:30	Other	6380	0.00
7/25/2016	07:35 PM	:30	Other	6380	0.00

Continued

# WAXI FM Invoice

Invoice ID: 16070630  
Invoice Date: 7/31/2016

Sponsor: 3 STATION PROMOS / COMMUNITY GROUP NOTI  
COMMUNITY GROUP NOTIFICATION

Page 2

Date	Time	Length	Description	CopyID / ISCI Code	Cost
7/26/2016	11:35 PM	:30	Other	6380	0.00
7/27/2016	11:52 PM	:30	Other	6380	0.00
7/28/2016	11:52 PM	:30	Other	6380	0.00
7/29/2016	10:35 PM	:30	Other	6380	0.00
7/30/2016	07:35 PM	:30	Other	6380	0.00
7/31/2016	09:35 AM	:30	Other	6380	0.00

**35 Total Items**

**Total Cost:**

**\$0.00**

**Amount Due:** \$0.00

TRUE OLDIES 104.9 WAXI  
 800 WEST NATL HWY.  
 WASHINGTON, IN 47501  
 812-254-6761

# WAXI FM Invoice

Invoice ID: 16080771  
 Invoice Date: 8/28/2016  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00  
 Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY APRIL 21, 2017\*\*\*

Sponsor: 3 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
8/1/2016	06:35 PM	:30	Other	6380	0.00
8/2/2016	10:35 AM	:30	Other	6380	0.00
8/3/2016	12:35 PM	:30	Other	6380	0.00
8/3/2016	11:35 PM	:30	Other	6380	0.00
8/4/2016	08:52 PM	:30	Other	6380	0.00
8/5/2016	06:42 AM	:30	Other	6380	0.00
8/6/2016	02:35 PM	:30	Other	6380	0.00
8/7/2016	01:52 PM	:30	Other	6380	0.00
8/8/2016	05:50 AM	:30	Other	6380	0.00
8/9/2016	04:35 PM	:30	Other	6380	0.00
8/10/2016	05:35 PM	:30	Other	6380	0.00
8/11/2016	03:51 PM	:30	Other	6380	0.00
8/12/2016	11:29 PM	:30	Other	6380	0.00
8/13/2016	11:35 AM	:30	Other	6380	0.00
8/14/2016	09:35 AM	:30	Other	6380	0.00
8/15/2016	07:35 PM	:30	Other	6380	0.00
8/16/2016	06:52 PM	:30	Other	6380	0.00
8/17/2016	01:17 PM	:30	Other	6380	0.00
8/18/2016	09:17 PM	:30	Other	6380	0.00
8/19/2016	05:44 AM	:30	Other	6380	0.00
8/20/2016	07:42 AM	:30	Other	6380	0.00
8/21/2016	08:17 PM	:30	Other	6380	0.00
8/22/2016	06:42 AM	:30	Other	6380	0.00
8/23/2016	08:42 AM	:30	Other	6380	0.00
8/24/2016	03:05 PM	:30	Other	6380	0.00
8/25/2016	03:35 PM	:30	Other	6380	0.00
8/26/2016	05:44 AM	:30	Other	6380	0.00
8/27/2016	06:13 AM	:30	Other	6380	0.00
8/28/2016	07:35 AM	:30	Other	6380	0.00
<b>29 Total Items</b>				<b>Total Cost:</b>	<b>\$0.00</b>

**Amount Due:** **\$0.00**

TRUE OLDIES 104.9 WAXI  
 800 WEST NATL HWY.  
 WASHINGTON, IN 47501  
 812-254-6761

# WAXI FM Invoice

Invoice ID: 16090835  
 Invoice Date: 9/25/2016  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY APRIL 21, 2017\*\*\*

Sponsor: 5 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
8/29/2016	05:44 AM	:30	Other	6380	0.00
8/30/2016	06:49 PM	:30	Other	6380	0.00
8/31/2016	11:35 PM	:30	Other	6380	0.00
9/1/2016	09:41 AM	:30	Other	6380	0.00
9/3/2016	07:13 PM	:30	Other	6380	0.00
9/3/2016	09:38 PM	:30	Other	6380	0.00
9/4/2016	08:17 PM	:30	Other	6380	0.00
9/5/2016	05:54 AM	:30	Other	6380	0.00
9/6/2016	07:30 PM	:30	Other	6380	0.00
9/7/2016	06:49 PM	:30	Other	6380	0.00
9/8/2016	08:35 PM	:30	Other	6380	0.00
9/9/2016	10:35 AM	:30	Other	6380	0.00
9/10/2016	02:59 PM	:30	Other	6380	0.00
9/11/2016	09:35 AM	:30	Other	6380	0.00
9/12/2016	06:17 PM	:30	Other	6380	0.00
9/13/2016	07:40 PM	:30	Other	6380	0.00
9/14/2016	01:10 PM	:30	Other	6380	0.00
9/15/2016	11:35 PM	:30	Other	6380	0.00
9/16/2016	01:45 PM	:30	Other	6380	0.00
9/17/2016	09:13 PM	:30	Other	6380	0.00
9/18/2016	01:45 PM	:30	Other	6380	0.00
9/19/2016	05:44 AM	:30	Other	6380	0.00
9/20/2016	03:17 PM	:30	Other	6380	0.00
9/21/2016	05:13 AM	:30	Other	6380	0.00
9/22/2016	11:17 PM	:30	Other	6380	0.00
9/23/2016	01:45 PM	:30	Other	6380	0.00
9/24/2016	12:49 PM	:30	Other	6380	0.00
9/25/2016	06:35 AM	:30	Other	6380	0.00
<b>28 Total Items</b>				<b>Total Cost:</b>	<b>\$0.00</b>

Amount Due: **\$0.00**

TRUE OLDIES 104.9 WAXI  
 800 WEST NATL HWY.  
 WASHINGTON, IN 47501  
 812-254-6761

# WAXI FM Invoice

Invoice ID: 16100883  
 Invoice Date: 10/30/2016  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00  
 Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY APRIL 21, 2017\*\*\*

Sponsor: 5 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
9/26/2016	02:35 PM	:30	Other	6380	0.00
9/27/2016	05:17 PM	:30	Other	6380	0.00
9/28/2016	04:35 PM	:30	Other	6380	0.00
9/29/2016	05:13 AM	:30	Other	6380	0.00
9/30/2016	03:35 PM	:30	Other	6380	0.00
10/1/2016	03:35 PM	:30	Other	6380	0.00
10/2/2016	10:17 PM	:30	Other	6380	0.00
10/3/2016	09:41 AM	:30	Other	6380	0.00
10/4/2016	04:17 PM	:30	Other	6380	0.00
10/5/2016	09:17 PM	:30	Other	6380	0.00
10/6/2016	11:17 PM	:30	Other	6380	0.00
10/7/2016	07:17 PM	:30	Other	6380	0.00
10/8/2016	08:42 AM	:30	Other	6380	0.00
10/9/2016	08:17 PM	:30	Other	6380	0.00
10/10/2016	03:35 PM	:30	Other	6380	0.00
10/11/2016	05:13 AM	:30	Other	6380	0.00
10/12/2016	11:17 PM	:30	Other	6380	0.00
10/13/2016	08:17 PM	:30	Other	6380	0.00
10/15/2016	12:35 AM	:30	Other	6380	0.00
10/16/2016	07:30 PM	:30	Other	6380	0.00
10/16/2016	07:30 PM	:30	Other	6380	0.00
10/17/2016	11:52 AM	:30	Other	6380	0.00
10/18/2016	07:35 PM	:30	Other	6380	0.00
10/19/2016	07:35 PM	:30	Other	6380	0.00
10/20/2016	07:35 PM	:30	Other	6380	0.00
10/21/2016	09:58 PM	:30	Other	6380	0.00
10/22/2016	07:35 PM	:30	Other	6380	0.00
10/23/2016	04:35 PM	:30	Other	6380	0.00
10/24/2016	05:49 PM	:30	Other	6380	0.00
10/25/2016	11:17 PM	:30	Other	6380	0.00

Continued

# WAXI FM Invoice

Invoice ID: 16100883  
Invoice Date: 10/30/2016

Sponsor: 5 STATION PROMOS / COMMUNITY GROUP NOTI  
COMMUNITY GROUP NOTIFICATION

Page 2

Date	Time	Length	Description	CopyID / ISCI Code	Cost
10/26/2016	09:57 AM	:30	Other	6380	0.00
10/27/2016	05:44 AM	:30	Other	6380	0.00
10/28/2016	04:35 PM	:30	Other	6380	0.00
10/29/2016	02:29 PM	:30	Other	6380	0.00
10/30/2016	07:00 PM	:30	Other	6380	0.00

**35 Total Items**

**Total Cost:**

**\$0.00**

**Amount Due:**

**\$0.00**

**TRUE OLDIES 104.9 WAXI**  
 800 WEST NATL HWY.  
 WASHINGTON, IN 47501  
 812-254-6761

# WAXI FM Invoice

**Invoice ID:** 16110886  
**Invoice Date:** 11/27/2016  
**Account ID:** 1003  
**Order ID:** 1003-367  
**Account Rep:** House Accounts

**Amount Due:** \$0.00

**Amount Paid:** \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY APRIL 21, 2017\*\*\*

Sponsor: 5 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
10/31/2016	03:35 PM	:30	Other	6380	0.00
11/1/2016	11:49 PM	:30	Other	6380	0.00
11/2/2016	11:49 PM	:30	Other	6380	0.00
11/3/2016	10:17 PM	:30	Other	6380	0.00
11/4/2016	09:41 AM	:30	Other	6380	0.00
11/5/2016	10:59 AM	:30	Other	6380	0.00
11/6/2016	06:17 AM	:30	Other	6380	0.00
11/7/2016	07:05 PM	:30	Other	6380	0.00
11/8/2016	05:44 AM	:30	Other	6380	0.00
11/9/2016	07:05 PM	:30	Other	6380	0.00
11/10/2016	10:17 PM	:30	Other	6380	0.00
11/11/2016	07:57 AM	:30	Other	6380	0.00
11/12/2016	12:17 PM	:30	Other	6380	0.00
11/13/2016	05:17 AM	:30	Other	6380	0.00
11/14/2016	04:35 PM	:30	Other	6380	0.00
11/15/2016	11:17 PM	:30	Other	6380	0.00
11/16/2016	10:17 PM	:30	Other	6380	0.00
11/17/2016	06:42 AM	:30	Other	6380	0.00
11/18/2016	05:13 AM	:30	Other	6380	0.00
11/19/2016	10:35 AM	:30	Other	6380	0.00
11/20/2016	08:17 PM	:30	Other	6380	0.00
11/21/2016	06:42 AM	:30	Other	6380	0.00
11/22/2016	07:13 AM	:30	Other	6380	0.00
11/23/2016	05:56 AM	:30	Other	6380	0.00
11/24/2016	05:13 AM	:30	Other	6380	0.00
11/25/2016	01:52 PM	:30	Other	6380	0.00
11/26/2016	10:49 AM	:30	Other	6380	0.00
11/27/2016	09:50 AM	:30	Other	6380	0.00
<b>28 Total Items</b>				<b>Total Cost:</b>	<b>\$0.00</b>

**Amount Due:** **\$0.00**

TRUE OLDIES 104.9 WAXI  
 800 WEST NATL HWY.  
 WASHINGTON, IN 47501  
 812-254-6761

# WAXI FM Invoice

Invoice ID: 16120980  
 Invoice Date: 12/25/2016  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY APRIL 21, 2017\*\*\*

Sponsor: 5 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
11/28/2016	05:56 AM	:30	Other	6380	0.00
11/29/2016	09:35 PM	:30	Other	6380	0.00
11/30/2016	01:17 PM	:30	Other	6380	0.00
12/1/2016	05:44 AM	:30	Other	6380	0.00
12/2/2016	05:13 AM	:30	Other	6380	0.00
12/3/2016	06:13 AM	:30	Other	6380	0.00
12/4/2016	02:59 PM	:30	Other	6380	0.00
12/5/2016	08:42 AM	:30	Other	6380	0.00
12/6/2016	05:49 PM	:30	Other	6380	0.00
12/7/2016	08:17 PM	:30	Other	6380	0.00
12/8/2016	11:17 PM	:30	Other	6380	0.00
12/9/2016	05:44 AM	:30	Other	6380	0.00
12/10/2016	11:44 PM	:30	Other	6380	0.00
12/11/2016	05:17 AM	:30	Other	6380	0.00
12/12/2016	09:17 PM	:30	Other	6380	0.00
12/13/2016	04:51 PM	:30	Other	6380	0.00
12/14/2016	09:17 PM	:30	Other	6380	0.00
12/15/2016	09:41 AM	:30	Other	6380	0.00
12/16/2016	11:53 PM	:30	Other	6380	0.00
12/17/2016	06:13 AM	:30	Other	6380	0.00
12/18/2016	06:17 PM	:30	Other	6380	0.00
12/19/2016	08:13 AM	:30	Other	6380	0.00
12/20/2016	05:13 AM	:30	Other	6380	0.00
12/21/2016	01:35 PM	:30	Other	6380	0.00
12/22/2016	06:42 AM	:30	Other	6380	0.00
12/23/2016	10:13 PM	:30	Other	6380	0.00
12/24/2016	09:55 AM	:30	Other	6380	0.00
12/25/2016	06:35 PM	:30	Other	6380	0.00

28 Total Items

Total Cost:

\$0.00

Amount Due: **\$0.00**

TRUE OLDIES 104.9 WAXI  
 800 WEST NATL HWY.  
 WASHINGTON, IN 47501  
 812-254-6761

# WAXI FM Invoice

Invoice ID: 17010917  
 Invoice Date: 1/29/2017  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00  
 Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY APRIL 21, 2017\*\*\*

Sponsor: 5 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
12/26/2016	06:42 AM	:30	Other	6380	0.00
12/27/2016	05:13 AM	:30	Other	6380	0.00
12/28/2016	06:42 AM	:30	Other	6380	0.00
12/29/2016	10:17 PM	:30	Other	6380	0.00
12/30/2016	11:44 PM	:30	Other	6380	0.00
12/31/2016	02:35 PM	:30	Other	6380	0.00
1/1/2017	09:17 PM	:30	Other	6380	0.00
1/2/2017	03:17 PM	:30	Other	6380	0.00
1/3/2017	08:13 AM	:30	Other	6380	0.00
1/4/2017	12:35 PM	:30	Other	6380	0.00
1/5/2017	11:17 AM	:30	Other	6380	0.00
1/6/2017	09:41 AM	:30	Other	6380	0.00
1/7/2017	01:35 PM	:30	Other	6380	0.00
1/8/2017	08:35 PM	:30	Other	6380	0.00
1/9/2017	05:44 AM	:30	Other	6380	0.00
1/10/2017	05:49 PM	:30	Other	6380	0.00
1/11/2017	07:35 PM	:30	Other	6380	0.00
1/12/2017	10:17 PM	:30	Other	6380	0.00
1/13/2017	06:17 PM	:30	Other	6380	0.00
1/14/2017	08:55 AM	:30	Other	6380	0.00
1/15/2017	07:35 AM	:30	Other	6380	0.00
1/16/2017	11:17 PM	:30	Other	6380	0.00
1/17/2017	05:13 AM	:30	Other	6380	0.00
1/18/2017	10:17 PM	:30	Other	6380	0.00
1/19/2017	10:17 PM	:30	Other	6380	0.00
1/20/2017	05:44 AM	:30	Other	6380	0.00
1/21/2017	02:59 PM	:30	Other	6380	0.00
1/22/2017	08:50 AM	:30	Other	6380	0.00
1/23/2017	07:05 PM	:30	Other	6380	0.00

Continued

# WAXI FM Invoice

Invoice ID: 17010917  
Invoice Date: 1/29/2017

Sponsor: 5 STATION PROMOS / COMMUNITY GROUP NOTI  
COMMUNITY GROUP NOTIFICATION

Page 2

Date	Time	Length	Description	CopyID / ISCI Code	Cost
1/24/2017	05:56 AM	:30	Other	6380	0.00
1/25/2017	10:17 PM	:30	Other	6380	0.00
1/26/2017	04:17 PM	:30	Other	6380	0.00
1/27/2017	05:13 AM	:30	Other	6380	0.00
1/28/2017	05:35 PM	:30	Other	6380	0.00
1/29/2017	02:35 PM	:30	Other	6380	0.00

**35 Total Items**

**Total Cost:**

**\$0.00**

**Amount Due:** **\$0.00**

TRUE OLDIES 104.9 WAXI  
 800 WEST NATL HWY.  
 WASHINGTON, IN 47501  
 812-254-6761

# WAXI FM Invoice

Invoice ID: 17021142  
 Invoice Date: 2/26/2017  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY APRIL 21, 2017\*\*\*

Sponsor: 5 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
1/30/2017	11:17 PM	:30	Other	6380	0.00
1/31/2017	06:42 AM	:30	Other	6380	0.00
2/1/2017	08:35 PM	:30	Other	6380	0.00
2/2/2017	05:17 PM	:30	Other	6380	0.00
2/3/2017	08:57 AM	:30	Other	6380	0.00
2/4/2017	06:13 PM	:30	Other	6380	0.00
2/5/2017	06:17 AM	:30	Other	6380	0.00
2/6/2017	06:17 PM	:30	Other	6380	0.00
2/7/2017	07:17 PM	:30	Other	6380	0.00
2/8/2017	08:35 PM	:30	Other	6380	0.00
2/9/2017	09:35 PM	:30	Other	6380	0.00
2/10/2017	11:53 PM	:30	Other	6380	0.00
2/11/2017	09:38 PM	:30	Other	6380	0.00
2/12/2017	11:59 AM	:30	Other	6380	0.00
2/13/2017	07:17 AM	:30	Other	6380	0.00
2/14/2017	09:35 AM	:30	Other	6380	0.00
2/15/2017	11:17 PM	:30	Other	6380	0.00
2/16/2017	10:17 PM	:30	Other	6380	0.00
2/17/2017	10:53 PM	:30	Other	6380	0.00
2/18/2017	06:35 AM	:30	Other	6380	0.00
2/19/2017	08:17 PM	:30	Other	6380	0.00
2/20/2017	09:17 PM	:30	Other	6380	0.00
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2/23/2017	09:17 PM	:30	Other	6380	0.00
2/24/2017	10:53 PM	:30	Other	6380	0.00
2/25/2017	05:17 AM	:30	Other	6380	0.00
2/26/2017	01:17 PM	:30	Other	6380	0.00
<b>28 Total Items</b>				<b>Total Cost:</b>	<b>\$0.00</b>

**Amount Due:** **\$0.00**

TRUE OLDIES 104.9 WAXI  
 800 WEST NATL HWY.  
 WASHINGTON, IN 47501  
 812-254-6761

# WAXI FM Invoice

Invoice ID: 17030597  
 Invoice Date: 3/26/2017  
 Account ID: 1003  
 Order ID: 1003-367  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

3 STATION PROMOS

\*\*\*PAYMENT DUE BY APRIL 21, 2017\*\*\*

Sponsor: 5 STATION PROMOS / COMMUNITY GROUP NOTI  
 COMMUNITY GROUP NOTIFICATION

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
2/27/2017	11:52 AM	:30	Other	6380	0.00
2/28/2017	10:13 PM	:30	Other	6380	0.00
3/1/2017	10:35 AM	:30	Other	6380	0.00
3/2/2017	03:17 PM	:30	Other	6380	0.00
3/3/2017	09:38 PM	:30	Other	6380	0.00
3/4/2017	10:44 PM	:30	Other	6380	0.00
3/5/2017	06:35 AM	:30	Other	6380	0.00
3/6/2017	06:17 AM	:30	Other	6380	0.00
3/7/2017	10:52 AM	:30	Other	6380	0.00
3/8/2017	01:35 PM	:30	Other	6380	0.00
3/9/2017	10:17 PM	:30	Other	6380	0.00
3/10/2017	05:29 PM	:30	Other	6380	0.00
3/11/2017	11:05 PM	:30	Other	6380	0.00
3/12/2017	06:17 AM	:30	Other	6380	0.00
3/13/2017	06:17 AM	:30	Other	6380	0.00
3/14/2017	07:35 PM	:30	Other	6380	0.00
3/15/2017	02:35 PM	:30	Other	6380	0.00
3/16/2017	08:17 PM	:30	Other	6380	0.00
3/17/2017	05:35 AM	:30	Other	6380	0.00
3/18/2017	09:35 AM	:30	Other	6380	0.00
3/19/2017	05:17 AM	:30	Other	6380	0.00
3/20/2017	08:17 PM	:30	Other	6380	0.00
3/21/2017	01:17 PM	:30	Other	6380	0.00
3/22/2017	07:17 PM	:30	Other	6380	0.00
3/23/2017	10:17 PM	:30	Other	6380	0.00
3/24/2017	09:13 PM	:30	Other	6380	0.00
3/25/2017	06:00 PM	:30	Other	6380	0.00
3/26/2017	09:50 AM	:30	Other	6380	0.00
<b>28 Total Items</b>				<b>Total Cost:</b>	<b>\$0.00</b>

Amount Due: **\$0.00**

# Log-Detail Report

DLC NORTH Log-Detail for the Period 2/5/2017 to 3/31/2017  
 Filtered: CustID=(131, 110, 130)  
 \* Cost is GROSS before any Discounts, Agency Commission, or Tax \*

Printed 4/7/2017 4:48:14 PM

Page 1

Sponsor	LogTime	CopyID	ScriptID	Note	Length	Cost
WZJK 0131-001.01 Community Group Notification WZJK	2/16/2017 4:33:02 PM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	2/17/2017 9:33:10 PM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	2/18/2017 6:56:51 AM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	2/20/2017 7:16:00 PM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	2/21/2017 7:01:17 PM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	2/22/2017 6:34:01 PM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	2/23/2017 6:32:00 PM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	2/24/2017 5:53:32 AM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	2/25/2017 6:32:00 PM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	2/26/2017 4:32:00 PM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	2/27/2017 6:19:24 PM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	2/28/2017 5:50:00 PM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	3/1/2017 7:50:00 PM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	3/2/2017 5:50:00 AM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	3/3/2017 5:50:00 AM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	3/4/2017 9:13:17 AM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	3/5/2017 4:32:00 PM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	3/6/2017 5:50:00 PM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	3/7/2017 9:41:00 AM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	3/8/2017 6:50:00 PM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	3/9/2017 10:50:00 AM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	3/10/2017 4:32:00 PM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	3/11/2017 8:13:00 AM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	3/12/2017 6:50:00 AM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	3/13/2017 1:50:00 PM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	3/14/2017 5:41:00 AM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	3/15/2017 9:54:00 AM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	3/16/2017 11:50:00 AM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	3/17/2017 2:50:00 PM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	3/18/2017 6:56:00 AM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	3/19/2017 5:50:00 PM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	3/20/2017 7:41:00 AM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	3/21/2017 7:16:53 AM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	3/22/2017 7:30:30 PM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	3/23/2017 4:32:45 PM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	3/24/2017 9:34:50 PM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	3/25/2017 12:50:00 PM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	3/26/2017 8:34:23 PM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	3/27/2017 7:13:00 AM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	3/28/2017 5:13:00 AM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	3/29/2017 7:54:00 AM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	3/30/2017 8:50:00 PM	6380	EEO	Spot	00:00:3	0.00
WZJK 0131-001.01 Community Group Notification WZJK	3/31/2017 11:50:00 PM	6380	EEO	Spot	00:00:3	0.00
<b>0131 Community Group Notification</b>					<b>00:21:3</b>	<b>0.00</b>
WVIG 0110-001.01 DLC Media, Inc.	2/7/2017 6:22:24 AM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/7/2017 9:20:15 AM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/7/2017 10:39:16 AM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/7/2017 12:35:18 PM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/7/2017 4:18:02 PM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/7/2017 5:16:42 PM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/8/2017 6:40:39 AM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/8/2017 9:22:35 AM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/8/2017 12:18:47 PM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/8/2017 1:33:02 PM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/8/2017 4:19:28 PM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/8/2017 5:20:07 PM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/9/2017 9:18:55 AM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/9/2017 1:19:19 PM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/9/2017 2:20:10 PM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/9/2017 4:19:10 PM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/9/2017 5:36:19 PM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/10/2017 6:21:01 AM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/10/2017 9:24:39 AM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/10/2017 1:20:53 PM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/10/2017 2:36:43 PM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/10/2017 4:18:07 PM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/11/2017 6:19:57 AM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/11/2017 9:35:52 AM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/11/2017 1:36:20 PM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/11/2017 2:37:43 PM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/11/2017 3:38:48 PM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/11/2017 4:37:38 PM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/12/2017 6:34:41 AM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/12/2017 9:32:35 AM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/12/2017 11:18:54 AM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/12/2017 2:39:15 PM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/12/2017 4:17:20 PM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/12/2017 5:36:15 PM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/13/2017 6:21:44 AM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/13/2017 8:21:19 AM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/13/2017 11:17:08 AM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/13/2017 2:18:49 PM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/13/2017 3:16:22 PM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/13/2017 4:19:18 PM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/14/2017 6:22:26 AM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/14/2017 9:41:15 AM	1050	Employment ad	Spot	00:00:6	0.00
WVIG 0110-001.01 DLC Media, Inc.	2/14/2017 1:38:02 PM	1050	Employment ad	Spot	00:00:6	0.00

Continued



RADIO PUBLIC NOTICE  
COMMUNITY GROUP NOTICE

WAMW AM IN KEEPING WITH THE RULES AND REGULATIONS OF THE FEDERAL COMMUNICATIONS IS SEEKING TO INVOLVE QUALIFIED COMMUNITY GROUPS IN THE DESSEMINATION OF ALL JOB VACANCY INFORMATION AT WAMW AM. IF YOUR QUALIFIED COMMUNITY GROUP OR GOVERNEMENT BUREAU WOULD LIKE TO BE KEPT INFORMED OF ALL FULL=TIME JOB OPEINGS AT WAMW SIMPLY CONTACT DAVE CROOKS AT 800 WEST NATIONAL HWY WASHINGTON IN. WAMW WILL PUT YOUR GROUP ON A LIST OF QUALIFIED COMMUNITY GROUPS WHICH WILL AUTOMATICALLY RECEIVE NOTIFICATION OF ALL FUTURE FULL TIME JOB VACANCIES AT WAMW.

WAMW AM IN KEEPING WITH THE RULES AND REGULATIONS OF THE FEDERAL COMMUNICATIONS IS SEEKING TO INVOLVE QUALIFIED COMMUNITY GROUPS IN THE DESSEMINATION OF ALL JOB VACANCY INFORMATION AT WAMW AM. IF YOUR QUALIFIED COMMUNITY GROUP OR GOVERNEMENT BUREAU WOULD LIKE TO BE KEPT INFORMED OF ALL FULL=TIME JOB OPEINGS AT WAMW SIMPLY CONTACT DAVE CROOKS AT 800 WEST NATIONAL HWY WASHINGTON IN. WAMW WILL PUT YOUR GROUP ON A LIST OF QUALIFIED COMMUNITY GROUPS WHICH WILL AUTOMATICALLY RECEIVE NOTIFICATION OF ALL FUTURE FULL TIME JOB VACANCIES AT WAMW.

WZJK IN KEEPING WITH THE RULES AND REGULATIONS OF THE FEDERAL COMMUNICATIONS IS SEEKING TO INVOLVE QUALIFIED COMMUNITY GROUPS IN THE DESSEMINATION OF ALL JOB VACANCY INFORMATION AT WAMW AM. IF YOUR QUALIFIED COMMUNITY GROUP OR GOVERNEMENT BUREAU WOULD LIKE TO BE KEPT INFORMED OF ALL FULL=TIME JOB OPEINGS AT WAMW SIMPLY CONTACT DAVE CROOKS AT 800 WEST NATIONAL HWY WASHINGTON IN. WAMW WILL PUT YOUR GROUP ON A LIST OF QUALIFIED COMMUNITY GROUPS WHICH WILL AUTOMATICALLY RECEIVE NOTIFICATION OF ALL FUTURE FULL TIME JOB VACANCIES AT WZJK.

WAXI IN KEEPING WITH THE RULES AND REGULATIONS OF THE FEDERAL COMMUNICATIONS IS SEEKING TO INVOLVE QUALIFIED COMMUNITY GROUPS IN THE DESSEMINATION OF ALL JOB VACANCY INFORMATION AT WAMW AM. IF YOUR QUALIFIED COMMUNITY GROUP OR GOVERNEMENT BUREAU WOULD LIKE TO BE KEPT INFORMED OF ALL FULL=TIME JOB OPEINGS AT WAMW SIMPLY CONTACT DAVE CROOKS AT 800 WEST NATIONAL HWY WASHINGTON IN. WAMW WILL PUT YOUR GROUP ON A LIST OF QUALIFIED COMMUNITY GROUPS WHICH WILL AUTOMATICALLY RECEIVE NOTIFICATION OF ALL FUTURE FULL TIME JOB VACANCIES AT WAXI.

## **Recruitment Advertising**

## Job Summary

Job #: 8793026

### Account Manager (Salesman)

DLC Media, Inc.

Washington, IN - 47501

Posted 9/8/2016 on Indiana Career Connect

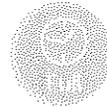
Positions available: 1

Occupation: Advertising Sales Agents

## Job Requirements



## Job Properties



Sales  
#1

9/8/16

## Job Description

DLC Media, INC has an opening at our Washington/Vincennes area radio stations, WAMW/WFML, for an Account Manager

Key responsibilities:

- Business to business sales, and management of both large and small accounts
- Prospecting, cold calling, and development of new sales opportunities
- Creation of client-focused sales plans to meet/exceed goals, and ensuring client needs are met
- Participation in team/market efforts, meetings and events
- Assisting with collection efforts from clients
- Creation of client-focused sales plans to meet/exceed personal and station goals

### CRITICAL COMPETENCIES FOR SUCCESS:

- Highly motivated and creative individual who is looking for ways to innovate
- Committed to building and developing new relationships
- Maintaining and building strong relationships with new and existing clients

### EDUCATION/QUALIFICATIONS:

- High school with some college preferred
- sales experience preferable
- Professional demeanor, and excellent verbal and written communication and customer service skills
- Computer literacy, creating and presenting tailored presentations
- Knowledge in the following industries, retail business, radio, digital, marketing, advertising, a plus

We provide training and support, a competitive base salary with commission opportunities and monthly travel allowance. DLC Media provides a retirement plan, health insurance, paid vacation and sick days. Please send a cover letter to [dlcmediainc@gmail.com](mailto:dlcmediainc@gmail.com). EOE

Lawrenceville  
Tri-County Board  
9/16

**HELP WANTED!**

WAKO has an opening for an **Account Manager and Local Sales Manager** in the Lawrenceville/Vincennes area

Are you a determined and persuasive person? Join our team! We provide training and support, a competitive base salary with commission opportunities and monthly travel allowance. DLC Media provides a retirement plan, paid vacation and sick days, and personal and family health insurance. You must have a dependable auto. If you have a retail or marketing background, please send resume and cover letter to [dlcmediainc@gmail.com](mailto:dlcmediainc@gmail.com);EOE

**DLC MEDIA**

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**Fwd: Indiana RadioWatch: 12/19/2016**

1 message

---

Dave Crooks <dlcmediainc@gmail.com>  
To: Shelley Crooks <shelleycrooks@gmail.com>

Mon, Dec 19, 2016 at 8:44 AM

----- Forwarded message -----

From: **Blaine Thompson** <irw@well.com>  
Date: Mon, Dec 19, 2016 at 8:38 AM  
Subject: Indiana RadioWatch: 12/19/2016  
To: dlcmediainc@gmail.com

*Indiana RadioWatch  
Serving Hoosier Broadcasters Since 1998  
19 December 2016*

*Good Morning:*

*Here's our holiday publishing schedule:*

*This week: Normal.  
The week of December 25, 2016: "Year in Review"  
The week of January 1, 2017: Thursday January 5, 2017 only.  
The week of January 8, 2017: Back to our normal Monday and Thursday schedule.*

*IRW wishes everyone a happy and safe holiday season.*

*From the Reading Pile: 9 things the Australian Broadcasting Corporation has learned from using Facebook Messenger.*

**Northeast**

*After closing on their purchase of an FM translator, First Family Broadcasting's Standards/WERT (1220am, Van Wert, Ohio) changes those FM translator calls from W270BL to W282CF (104.3fm, Van Wert, Ohio).*

**Central**

*Bob Wilkins' Wilkins Communications adds an FM translator to their Religious/WBRI (1500am, Indianapolis). Meet 250 watt W244DN (96.7fm, Indianapolis). The translator signed on last week and the antenna hangs on the southernmost tower of WBRI's towers at East Sixty Second Street and Binford Boulevard, on the northeast side of Indianapolis.*

*Hoosier Broadcasting Corp. debuts their translator W267BR (101.3fm, Indianapolis) as a simulcast of Community Radio Partners' Hot AC/WIRE (91.1fm,*

Lebanon). The 27 watt translator is on a tower behind the The Pyramids office buildings, on Indianapolis' northwest side.

Friends of Christian Radio's translator W272CZ (102.3fm, Sheridan) submits an application to move from 102.3fm to 101.7fm, drop power from 55 watts to 30 watts from the same tower site on US-421, west of Sheridan.

### **This Week in Indiana Radio History**

*If there's something we need to add to the "calendar." please let us know. Also, errors do sometimes occur. Please e-mail us if this information is not correct!*

*December 18: In 1999, Emmis unveiled their new \$30 million world headquarters on Monument Circle in Indianapolis.*

*December 19: In 1948, 106.9fm in Marion signs on as WMRI(FM). Today, it's WXXC. In 1967, 107.1fm in Boonville signs on as WBNL-FM. Today, it's WJPS.*

*December 20: In 1955, Clarence Leich dies (Age 71). Mr. Leich was longtime GM of Evansville on the Air, Inc./WGBF(AM), retiring in 1950.*

*December 21: In 1952, Channel 34 in South Bend signed on as WSBT-TV ("The South Bend Tribune"), and still is. The TV station moved to Channel 22 in 1957. In 1977, Channel 55 in Fort Wayne signed on as WFFT-TV ("We're Fifty Five Television"), and still is.*

*December 22: In 1947, 1580am in South Bend signs on as WJVA (St. Joseph Valley). Today, it's WHLY. In 1964, 105.3fm in Evansville signs on as WVHI (for owner "Valley Hi Broadcasting"). In 1975, 100.9fm in Huntingburg signs on as WBDC(FM) and still is.*

*December 24: In 1988, 89.3fm in Richmond signs on as WVXR. Today, it's WKRT.*

### **Employment Opportunities**

*Jasper: WITZ Radio needs a News Director.*

*Evansville and Terre Haute: Midwest Communications has openings.*

*Evansville: 44News (WEVV-TV) has an opening for a Sports Director.*

*Lafayette: Lafayette TV, LLC needs a GM for their FOX and NBC TV stations, along with their about-to-be-acquired radio stations.*



*Washington, Indiana and Lawrenceville, Illinois: DLC Media has openings.*

*Vincennes: WVUB Radio (Production Manager) and WVUT-TV (News Producer).*

*Columbus: WKKG Morning Show host.*

*South Bend: WSBT Radio Group has openings.*

*Indianapolis: WFYI Radio and TV Chief Content Officer.*

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**Fwd: Indiana RadioWatch: 12/22/2016**

1 message

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Dave Crooks <dlcmediainc@gmail.com>  
To: Shelley Crooks <shelleylcrooks@gmail.com>

Thu, Dec 22, 2016 at 12:13 PM

----- Forwarded message -----

From: **Blaine Thompson** <irw@well.com>  
Date: Thu, Dec 22, 2016 at 11:55 AM  
Subject: Indiana RadioWatch: 12/22/2016  
To: dlcmediainc@gmail.com

*Indiana RadioWatch  
Serving Hoosier Broadcasters Since 1998  
22 December 2016*

*Good Morning:*

*From the Reading Pile: "Time, Gannett and the sorry state of old media."*

**Northcentral**

*After almost two years, Camellia Pflum exits as GM of Hoosier AM/FM's Kokomo and Marion radio stations.*

*In Kokomo, Steve La Mar returns as GM for AC/WZWZ (92.5fm, Kokomo), Sports/WIOU (1350am, Kokomo), and Rock/WMYK (98.5fm, Peru).*

**Northwest**

*Where Are They Now? Former WAZY MD/Nights Joe Blum will become late nights and music coordinator at New York City's legendary Z100 (WHTZ, 100.3fm), effective January 9, 2017.*

*Gary Hispanic Community Radio's LPFM CP now has call letters: Meet WGHU-LP (97.5fm, Gary).*

**Eastcentral**

*With the exit of Camellia Pflum as GM of Hoosier AM/FM's Marion radio stations, GSM Joel Pyle becomes GM at Talk/WBAT (1400am, Marion), Sports/WMRI (860am, Marion), Hot AC/WXXC (106.9fm, Marion), and Country/WCJC (99.3fm, Van Buren).*

**Central**

Kaspar Broadcasting sells a pair of translators to Radio One for \$780,000. 250 watt W232CP (94.3fm, Noblesville) goes for \$500,000 and 250 watt W236CR (95.1fm, Frankfort) has a CP to change city of license to Indianapolis. W236CR sells for \$280,000. As we understand it, W232CP will rebroadcast Throwback CHR/WNOW-HD2 (100.9fm, Speedway) that's currently heard on Indiana Community Radio Corporation's 250 watt translator W275BD (102.9fm, Greenfield). W236CR will rebroadcast Gospel/ WTLC (1310am, Indianapolis).

Entercom's Sports/WXNT (1430am, Indianapolis) adds "Assembly Call Radio" on Friday evenings from 6pm until 6pm. It's an hour of deep analysis of Indiana University Basketball.

### **Southeast**

Alpha Media's Rhythmic CHR/WGZB-FM (96.5fm, Lanesville) welcomes PD Darrick Williams (nom de air: Darrick Brown). Mr. Williams last programmed for Radio One at WPPZ and WRNB, both in Philadelphia, Pennsylvania. Mr. Williams will also program WMJM, licensed to Louisville, Kentucky.

### **Southwest**

The Original Company, Inc. flips formats on their Classic Country/WRCY (1590am, Mount Vernon) and Classic Hits/WYFX (106.7fm, Mount Vernon) to FOX Sports Radio. WYFX's Classic Hits format was a simulcast with sister WJPS (107.1fm, Boonville). The radio stations will split programming for play by play:

WYFX will carry Indianapolis Colts, St. Louis Cardinals, Indiana University Hoosiers and Evansville Mater Dei.

WRCY will carry Purdue University Boilermakers and Mount Vernon sports.

The radio stations will divvy up Indiana Pacers basketball.

### **Employment Opportunities**

Vincennes: WFML Radio needs a PD.

Jasper: WITZ Radio needs a News Director.

Evansville and Terre Haute: Midwest Communications has openings.

Evansville: 44News (WEVV-TV) has an opening for a Sports Director.

Lafayette: Lafayette TV, LLC needs a GM for their FOX and NBC TV stations, along with their about-to-be-acquired radio stations.



Washington, Indiana and Lawrenceville, Illinois: DLC Media has openings.

Vincennes: WVUB Radio (Production Manager) and WVUT-TV (News Producer).

Columbus: WKKG Morning Show host.

South Bend: WSBT Radio Group has openings.

HOME

NEWS -

SPORTS -

SHOWS -

CONTESTS -

FEAT

# Jobs Available at DLC Media

Radio Watch

with an MP3 of "Avalanche" by DLC Media

12/16

**DLC Media, INC** has an immediate opening for General Sales Manager. This position covers the Washington region and low/noiseville Tri-state area. Our southern stations include WAMW AM/107.9 & WAKO. We have WAXI in the Tri-state market, with 4 more coming soon. With this expansion, it is a great opportunity to join the DLC Media team. The winning candidate will be working in an organization that is committed to helping our clients succeed. Our sales process is clearly defined and includes training and sales support.

### Job Duties

- Will carry a load of important station accounts with daily responsibility of copy writing, creating presentations and regular appointments.
- Will be making coaching calls and training new sales staff.
- Will conduct weekly one-on-one meetings with sales staff and hold them accountable for their sales goals, as well as help their brainstorm ideas to help these clients.
- Track and monitor the sales of our executives, as well as put their accounts and campaigns underway.
- Account lists.
- Monitor competitors and marketing trends.
- Consistently achieve established sales goals.
- Be committed to community organizations.
- Plan and lead sales meetings.
- Create digital promotions and other interactive opportunities.

### Qualifications

- Sales & Marketing skills, strong prospecting, negotiating and closing skills.
- 2-5 years of steady progression as a sales leader, preferably in marketing and/or broadcast.
- Excellent computer skills (Microsoft Word, Excel, Google Docs).
- Must have strong leadership and team management skills.
- High school diploma or equivalent, some college preferred.
- Good communication and interpersonal skills.
- Valid driver's license and state mandated automobile insurance.

Salary is negotiable, with opportunity to earn additional personal commission as well as sales bonuses awarded for meeting monthly and annual targets. Sales Managers also receive a monthly travel allowance as well as full insurance. DLC Media has a retirement package and a personal and family health, dental and vision plan.

Send resumes and cover letters immediately to [jobs@dlcmedia.com](mailto:jobs@dlcmedia.com) or email to Dawn Lewis, President & General Manager - DLC Media, Inc, 800 West National Highway Washington, IN 47301.



MEMORIES 107.9 WAMW  
 800 WEST NATIONAL HWY  
 WASHINGTON, IN 47501  
 812-254-6761

# WAMW FM Invoice

Invoice ID: 16090522  
 Invoice Date: 9/25/2016  
 Account ID: 1097  
 Order ID: 1097-001  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

EEO  
 WASHINGTON IN

\*\*\*PAYMENT DUE BY JULY 21, 2017\*\*\*

Sponsor: EEO / SALES EMPLOYMENT  
 EEO

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
9/3/2016	08:40 PM	:60	Spot	1090	0.00
9/4/2016	01:40 PM	:60	Spot	1090	0.00
9/10/2016	09:28 PM	:60	Spot	1090	0.00
9/11/2016	10:28 AM	:60	Spot	1090	0.00
9/17/2016	07:00 PM	:60	Spot	1090	0.00
9/18/2016	09:18 PM	:60	Spot	1090	0.00
9/24/2016	01:28 PM	:60	Spot	1090	0.00
9/25/2016	11:29 AM	:60	Spot	1090	0.00

8 Total Items

Total Cost:

\$0.00

Amount Due:

\$0.00

Are you ready for an exciting new career? I am Dave Crooks, president of DLC Media. DLC Media owns and operates 9 radio stations in the Wabash Valley. Our radio centers are located in Washington, Lawrenceville, Rockville and soon we will expand to Brazil. Our Marketing Consultants partner with local business owners providing both radio and digital solutions to help their business grow. We are always looking for creative and self motivated people to join our sales force. DLC Media provides a competitive salary plus commission opportunities, health insurance, a retirement plan, travel allowance along with a paid vacation and holidays. If you are the right person you can make a great income while enjoying a rewarding career in radio. Sales experience preferred. Email your cover letter and resume today to [dlc@dlcmediainc.com](mailto:dlc@dlcmediainc.com). That's [dlc@dlcmediainc.com](mailto:dlc@dlcmediainc.com) or deliver to one of our four Wabash Valley locations. DLC Media is an equal opportunity employer.

Job Summary

Job #: 8806193

Account Manager (Salesman)

DLC Media, Inc.

Brazil, IN - 47834

Posted 10/21/2016 on Indiana Career Connect

Positions available: 2

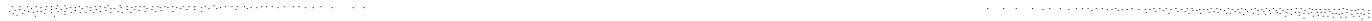
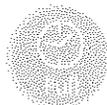
Occupation: Sales Representatives, Services, All Other

Sub #2

Job Requirements



Job Properties



Job Description

DLC Media, INC has an opening at our Terre Haute area radio station, WAXI, for an Account Manager. Due to expansion, this position will be able to sell 4 other radio stations at the beginning of the year. Exciting times for our company!

Key responsibilities:

- Business to business sales, and management of both large and small accounts
- Prospecting, cold calling, and development of new sales opportunities
- Creation of client-focused sales plans to meet/exceed goals, and ensuring client needs are met
- Participation in team/market efforts, meetings and events
- Assisting with collection efforts from clients
- Creation of client-focused sales plans to meet/exceed personal and station goals

CRITICAL COMPETENCIES FOR SUCCESS:

- Highly motivated and creative individual who is looking for ways to innovate
- Committed to building and developing new relationships
- Maintaining and building strong relationships with new and existing clients

EDUCATION/QUALIFICATIONS:

- High school with some college preferred
- sales experience preferable
- Professional demeanor, and excellent verbal and written communication and customer service skills
- Computer literacy, creating and presenting tailored presentations
- Knowledge in the following industries, retail business, radio, digital, marketing, advertising, a plus

We provide training and support, a competitive base salary with commission opportunities and monthly travel allowance. DLC Media provides a retirement plan, health insurance, paid vacation and sick days. Please send a cover letter to

[\[Job Title and Occupation\]](#) | [\[Location/Work Site of this job\]](#) | [\[Contact Person for this Job\]](#) | [\[Job order information to be displayed online\]](#) | [\[Job Details\]](#) | [\[Job Description\]](#) | [\[Skills\]](#) | [\[Other Skills\]](#) | [\[Hiring Requirements\]](#) | [\[Specialized Requirements\]](#) | [\[Minimum Education, Experience, & Age Requirements\]](#) | [\[Transportation Requirements\]](#) | [\[Compensation & Hours\]](#) | [\[Benefits Offered\]](#) | [\[Job Application Methods Accepted\]](#) | [\[Job Applicant Information Needed\]](#) | [\[Application Question Set\]](#) | [\[Applicant Notification Method\]](#) | [\[Job Order Upload Options\]](#) | [\[Other Information\]](#) | [\[Other Specifications\]](#) ]

Job Order Number 8806193

**Job Title and Occupation**

**Job Title:** Account Manager (Salesman)  
**Occupation:** Sales Representatives, Services, All Other (41309900)  
**Typical Employment Data:** [View Typical Job and Employment Data for Sales Representatives, Services, All Other](#)

[\[ Edit Job Title and Occupation \]](#)

**Location/Work Site of this job**

DLC Media  
111 W National Ave  
Brazil , IN 47834  
US

To change the location of this job order, please click the [Select Another Location for this job](#). If other locations do not exist, you will have the opportunity to add a new location which can then be attached to the job order.

[\[ Edit this Location of this Job \]](#) | [\[ Select Another Location for this Job \]](#)

**Contact Person for this Job**

David Crooks  
Tel: (812) 254-6761 ext: 222  
dlc@dlcmediainc.com

[\[ Edit Contact Person for this Job \]](#) | [\[ Select Another Contact Person for this Job \]](#)

**Job Order Information to be Displayed Online**

**Display online to job seekers:** Yes

Please note that this job will not be displayed in job search results. Job seekers will NOT be able to apply directly online to this job. Only staff will be able to view the job and make referrals. To allow job seekers to view and/or apply online for this job, please click the Yes radio button above.

**Display your company name:** Yes

**Have a local workforce staff member screen your applicants:** No

[\[ Edit Job Order Information to be Displayed Online \]](#)

**Job Details**

**Positions:** 2

Earliest date to display this job order on the system: 01/10/2017  
Last date this job order will be displayed on the system: 04/01/2017  
Anticipated hire date: 01/31/2017  
Type of job: Regular  
Full-Time or Part-Time: Full Time (30 Hours or More)  
Work At Home: Not Specified  
Anticipated job duration: Over 150 Days  
Maximum number of applicants you would like to consider at this time: 25

*Extension*

[ [Edit Job Details](#) ]

## Job Description

### Job Description

DLC Media, INC has an opening at our Terre Haute area radio station, WAXI, for an Account Manager. Due to expansion, this position will be able to sell 4 other radio stations at the beginning of the year. Exciting times for our company!

#### Key responsibilities:

- Business to business sales, and management of both large and small accounts
- Prospecting, cold calling, and development of new sales opportunities
- Creation of client-focused sales plans to meet/exceed goals, and ensuring client needs are met
- Participation in team/market efforts, meetings and events
- Assisting with collection efforts from clients
- Creation of client-focused sales plans to meet/exceed personal and station goals

#### CRITICAL COMPETENCIES FOR SUCCESS:

- Highly motivated and creative individual who is looking for ways to innovate
- Committed to building and developing new relationships
- Maintaining and building strong relationships with new and existing clients

#### EDUCATION/QUALIFICATIONS:

- High school with some college preferred
- sales experience preferable
- Professional demeanor, and excellent verbal and written communication and customer service skills
- Computer literacy, creating and presenting tailored presentations
- Knowledge in the following industries, retail business, radio, digital, marketing, advertising, a plus

We provide training and support, a competitive base salary with commission opportunities and monthly travel allowance. DLC Media provides a retirement plan, health insurance, paid vacation and sick days. Please send a cover letter to

**THE CLASSIFIEDS** • FIND  
Your Key To Success • BUY  
• SELL

**PUBLICATION DEADLINES & ADVERTISING RATES**

**CLASSIFIED ADVERTISEMENTS**  
MINIMUM CHARGE - \$4.00

CLASSIFIEDS MUST BE TURNED IN by 9:30 a.m. of DESIRED PUBLICATION DAY. First day's insertion: 35¢ per word.

Three days: 55¢ per word.

Five days (one week): 65¢ per word.

Monthly rate: Four times weekly rate.

Black face type: 40¢ per word for one day; 60¢ for three days; 70¢ five days.

An ADDITIONAL HANDLING CHARGE of \$1.00 will be made on "blind" advertisement where replies are picked up at the Clintonian office or \$2.00 where replies are mailed to the advertiser.

**CARD OF THANKS and MEMORIAMS**  
First 40 WORDS - \$5.50  
5¢ per additional word.

**DISPLAY (BORDERED) SPACE ADS**  
MUST BE TURNED IN by NOON of the DAY PRECEDING publication.  
765-832-2443

**2. RETAIL**  
*Home Furnishings*

SOFTENERS, BOTTLED WATER, salt - Aqua Systems, 2086 East S.R. 163.

**6. FOR SALE**  
*Used Cars*

2004 CHEVY EXPRESS VAN with wheelchair lift. Very low miles. 765-592-6285.

**14. FOR SALE**  
*Miscellaneous*

FALL SALE: 24'x32'x10' - \$10,500; 30'x48'x12' - \$16,500; 42'x64'x14' - \$24,500. Sturdi-Built Buildings, Charleston, Ill.; 1-800-345-3770; 217-345-7005.

CLINTON CITY MAPS - \$2 at The Clintonian.

MEDIUM WEIGHT ALUMINUM sheets used as printing plates. Measure 23x36 inches. Fine for lining outbuildings, gutters, or similar purposes. 50 cents each. The Daily Clintonian.

NO HUNTING or Trespassing signs are available at The Daily Clintonian.

**17. FOR RENT**

VERY NICE 1-bedroom apartment (upper). Trash/water paid, total electric. Lease, deposit, references required. 765-832-7523.

**DLC MEDIA, INC.** has an opening for an account manager and local sales manager at our Rockville-Clinton office. Are you a determined and persuasive person? Join our team! We provide training and support, a competitive base salary with commission opportunities and monthly travel allowance. DLC Media provides a retirement plan, paid vacation and sick days, and personal and family health insurance. You must have a dependable auto. If you have a retail or marketing background, please send resume and cover letter to [dclmediainc@gmail.com](mailto:dclmediainc@gmail.com). EOE.

**AG CUSTOM APPLICATOR** - fertilizer, crop protection and lime. Maintain and repair equipment as needed: Must have CDL, applicator license or ability to obtain. Excellent benefit package. Send resume to: Clintonian, P.O. Box 309-X, Clinton, IN 47842.

**CARRIERS NEEDED** for north end of Clinton and Fairview. Carrier must be 10 years or older and have parents' permission. Carrier will have to collect. Applications can be picked up Monday - Friday 8 a.m. - 4:30 p.m. at The Daily Clintonian - 422 S. Main St., Clinton.

**26. WANTED**  
*Employment*

TRASH PICKUP - limit 4 bags. \$16/month. 765-832-6914.

TRASH PICKUP - \$18 a month. Will also dump barrels. 812-240-3619; 812-841-5620.

SANDY'S NEEDLE and Thread - Alterations, mending, sewing. 765-832-9756.

**29. FOUND**

HAVE YOU recently lost your dog? Contact Parke-Vermillion Humane Society. 765-492-3540.

**31. BUSINESS**  
*Services*

GOOD TOP SOIL or clay/fill dirt delivered. 765-832-9501.

SEAMLESS GUTTERS - Ansil Harpold, 765-828-0416.

COMPLETE HOME REMODELING - John Ballock, 765-832-6617.

NATALIE HOME CONSTRUCTION. Kitchens, baths, remodels, additions, garages and more. We are your complete general contractor. 812-208-6701.

NATE'S PAINTING and Power Washing - 1-765-832-9578.

KELLEY'S CLEANING SERVICE: Carpet cleaning. Mitch Kelley. 765-832-2550.

**Telefonica eyes sale of stake in O2**

MADRID (AP) — Spanish telecommunications company Telefonica says it is considering selling a minority stake in its British mobile phone operator O2, four months after regulators blocked its takeover.

Telefonica SA said in a statement Monday it is looking into a variety of strategic plans for O2, one of the United Kingdom's major operators.

The Madrid-based company said it has already started preparing a possible initial public offering, which it described as just one of the possibilities.

The statement said all the options involved Telefonica keeping a majority share.

Last May, the European Union's regulator blocked a \$15 billion takeover of O2 by CK Hutchison, citing concerns the deal would have stifled innovation and led to higher prices for consumers.

**Seven hurt in refugee camp fight**

ATHENS, Greece (AP) — Greek authorities say seven people have been injured in a brawl at a camp for refugees and other migrants on the island of Lesbos, where overcrowding and a slow asylum process has fueled tension.

Police say five teenagers and two adults required treatment for light injuries.

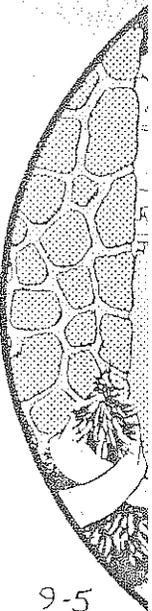
The violence between Syrian and Pakistani teenagers, in which adults became involved, started early Monday at the Moria camp, where more than 3,000 people live. No arrests were reported.

About 5,400 people live in Lesbos' camps, which were designed for 3,500. The island is very close to Turkey and a main destination for migrants seeking a better life in Europe.

Camp residents are awaiting processing of their asylum bids. If these are rejected, they face deportation back to Turkey under this year's EU-Turkey deal.

**LAX terminal evacuated after**

**THE FA**



© 2016 Eli Kean, Inc. Dist. by King Features www.familycircus.

**“How DAD!**  
**Euro**  
**‘losi**

LONDON (AP) — eurozone lost momentum in August of a slowdown in watched survey days ahead of stimulus package

Financial inflation IHS Markit said managers' index economic activity zone fell to a 19 points in August previous month. expected as the August was 53.3

In spite of the still growing, anything above 1.5% is a sign. IHS Markit reading is point economic growth

The firm did not cite a fundamental reason such as uncertainty in the European Union

*Clinton Color Crafters, Inc.*

Publishers of

**The Daily Clintonian**

422 South Main Street PO Box 309

Clinton, IN 47842-0309

(765) 832-2443

*Invoice*

DATE	NUMBER
9/30/2016	C-70095

DLC Media, Incorporated  
 ATTN: Dave Crooks  
 800 W. National Hwy  
 Washington, IN 47501

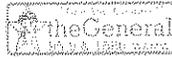
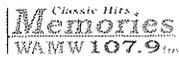
"WE THANK YOU FOR YOUR BUSINESS"

P.O. NO.	TERMS	DUE DATE
	Net 30	10/30/2016

DATE	QTY	DESCRIPTION	RATE	AMOUNT
9/5/2016	90	Classified words, 2 weeks: - DLC Media, Inc. has an opening for a Account Manager and Local Sales Manager at our Rockville-Clinton office. Are you a determined..... (Billed September 5 through September 16, 2016) Indiana Sales Tax	1.30	117.00
			7.00%	0.00
Your Account Balance is: \$117.00			Invoice Amount	\$117.00

Please pay within 30 days. A billing fee of \$1.00 plus a finance charge of 1.5% per month will be added at the end of each month to accounts with past-due items.

812-254-6761 #223



[www.wamwamfm.com](http://www.wamwamfm.com)

[www.967jackfm.com](http://www.967jackfm.com)

[www.trueoldieswaxi.com](http://www.trueoldieswaxi.com)

--

Dave Crooks  
2016 Chairman of the Indiana Broadcasters Association  
President & General Manager - DLC Media, Inc.  
Washington, IN - WAMW-FM 107.9 / WAMW-AM 1580 & FM 95.9 [www.wamwamfm.com](http://www.wamwamfm.com)  
Vincennes, IN - WFML-FM 96.7 [www.967JackFM.com](http://www.967JackFM.com)  
Rockville - Clinton, IN - WAXI-FM 104.9 [www.trueoldieswaxi.com](http://www.trueoldieswaxi.com)  
812-254-6761 Ext 222

---

Shelley Crooks <[shelleycrooks@gmail.com](mailto:shelleycrooks@gmail.com)>  
To: Dave Crooks <[dlcmediainc@gmail.com](mailto:dlcmediainc@gmail.com)>

Thu, Sep 1, 2016 at 4:53 PM

Could we do the columns for two weeks, starting as soon as possible?

On Thu, Sep 1, 2016 at 12:33 PM, Shelley Crooks <[shelleycrooks@gmail.com](mailto:shelleycrooks@gmail.com)> wrote:  
200 for display ad  
55\$ for column  
both are for 5 days. Do you want me to go with column? They cannot put a logo in there

----- Forwarded message -----

From: Color Crafters CCCC <[cccc@mikes.com](mailto:cccc@mikes.com)>  
Date: Thu, Sep 1, 2016 at 11:49 AM  
Subject: RE: Sales Opening Advertising - WAXI March 2016 - Invitation to edit  
To: Shelley Crooks <[shelleycrooks@gmail.com](mailto:shelleycrooks@gmail.com)>

Shelley

*Our ad manager advises that if you run a display (boxed) ad, she would suggest a 2 column x 5" ad (cost: \$50). With this size, she can run the second ad at half price, making a 5-day run with a cost of \$200.*

*Another option is a classified ad, which would not have any logos. The 5-day cost for this classified would be \$55.25.*

*Please advise which you would like to do and when you would like to start the ad.*

*Thank you,*

Judy Hamke

## **The Daily Clintonian**

422 S. Main Street

P.O. Box 309

Clinton, IN 47842

765-832-2443

[cccc@mikes.com](mailto:cccc@mikes.com)

**From:** Shelley Crooks (via Google Docs) [mailto:[shelleycrooks@gmail.com](mailto:shelleycrooks@gmail.com)]

**Sent:** Thursday, September 01, 2016 10:54 AM

**To:** Color Crafters CCCC <[cccc@mikes.com](mailto:cccc@mikes.com)>

**Subject:** Sales Opening Advertising - WAXI March 2016 - Invitation to edit

*Shelley Crooks has invited you to edit the following document:*



*Sales Opening Advertising - WAXI March 2016*



*Please quotes prices for display and classified ads. We can remove the DLC Media logo.*

*We need to run for two weeks.*

*Thanks!*

*Shelley Crooks*

# HELP WANTED



**PROOF**  
DLC Media, Inc. has an opening for an  
**Account Manager and Local Sales Manager**  
at our Rockville-Clinton office.

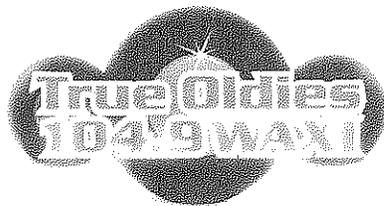
Are you a determined and persuasive person? **Join our team!**

We provide training and support, a competitive base salary with  
commission opportunities and monthly travel allowance.

DLC Media provides a retirement plan, paid vacation and sick days, and  
personal and family health insurance. You must have a dependable  
auto. If you have a retail or marketing background please send resume  
and cover letter to [dclcmidiainc@gmail.com](mailto:dclcmidiainc@gmail.com). EOE

**DLC MEDIA**

Help Wanted



*DLC Media, Inc. has an opening for a  
Account Manager and Local Sales Manager  
at our Rockville-Clinton office.*

*Are you a determined and persuasive person? Join our team! We provide training and support, a competitive base salary with commission opportunities and monthly travel allowance. DLC Media provides a retirement plan, paid vacation and sick days, and personal and family health insurance.*

*You must have a dependable auto. If you have a retail or marketing background please send resume and cover letter to [dlcmediainc@gmail.com](mailto:dlcmediainc@gmail.com);EOE*

**DLC MEDIA**

---

**fw: ad need to run**

7 messages

---

**Sheri Bishop** <Sbishop@parkecountysentinel.com>

Tue, Sep 6, 2016 at 10:39 AM

Reply-To: Sbishop@parkecountysentinel.com

To: shelleycrooks@gmail.com

Hello,

If you want to place the ad in this weeks paper it has to be a classified. The cost is \$19.20. That will be without logo. To do a display ad with logo in next weeks paper you are looking at a 2x4 for \$36. Let me know as soon as you can. We are putting the paper together as we speak. Thank you.

Please note the new email address: Sbishop@parkecountysentinel.com

Sheri Bishop

Bookkeeper

Parke County Sentinel

PO Box 187

125 W High St

Rockville, IN 47872

(765) 569-2033

(765) 569-1424

[www.parkecountysentinel.com](http://www.parkecountysentinel.com)

---

**From:** "Kelly Nelson" <knelson@parkecountysentinel.com>

**Sent:** Tuesday, September 6, 2016 9:32 AM

**To:** "Sheri Bishop" <Sbishop@parkecountysentinel.com>

**Subject:** fw: ad need to run

did you get this?

Thank you,

Kelly Nelson

Advertising/Sales Representative

Parke County Sentinel

125 W. High St.

Rockville, IN 47872

765-569-2033

[parkecountysentinel.com](http://parkecountysentinel.com)

---

**From:** "Shelley Crooks" <shelleycrooks@gmail.com>

**Sent:** Tuesday, September 6, 2016 9:28 AM

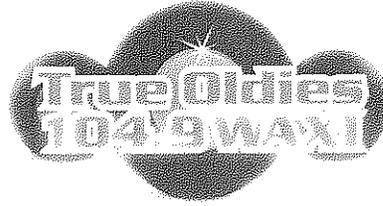
**To:** knelson@parkecountysentinel.com

**Subject:** ad need to run

Kelly,

just making sure you received my email on Friday. I need this to run for two weeks. Could I have some quotes? I might have to run it without the logos.

**Help Wanted**



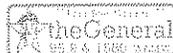
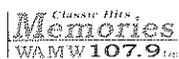
DLC Media, Inc. has an opening for a  
**Account Manager and Local Sales Manager**  
at our Rockville-Clinton office.

Are you a determined and persuasive person? Join our team! We provide training and support, a competitive base salary with commission opportunities and monthly travel allowance. DLC Media provides a retirement plan, paid vacation and sick days, and personal and family health insurance. You must have a dependable auto. If you have a retail or marketing background please send resume and cover letter to [dlcmediainc@gmail.com](mailto:dlcmediainc@gmail.com);EOE

# DLC MEDIA

Shelley Crooks, Director of Digital Media

812-254-6761 #223



[www.wamwamfm.com](http://www.wamwamfm.com)

[www.967jackfm.com](http://www.967jackfm.com)

[www.trueoldieswaxi.com](http://www.trueoldieswaxi.com)

---

Shelley Crooks <[shelleylcrooks@gmail.com](mailto:shelleylcrooks@gmail.com)>  
To: [Sbishop@parkecountysentinel.com](mailto:Sbishop@parkecountysentinel.com)

Tue, Sep 6, 2016 at 11:12 AM

I think a display ad would work best, for two weeks. Please send proof or something I can use for EEO Public file.  
Thank you  
[Quoted text hidden]

---

Sheri Bishop <[Sbishop@parkecountysentinel.com](mailto:Sbishop@parkecountysentinel.com)>  
Reply-To: [Sbishop@parkecountysentinel.com](mailto:Sbishop@parkecountysentinel.com)  
To: Shelley Crooks <[shelleylcrooks@gmail.com](mailto:shelleylcrooks@gmail.com)>

Tue, Sep 6, 2016 at 11:06 AM

The display ad would not go in til next week. I think I forgot to say that. Is that ok?

Please note the new email address: [Sbishop@parkecountysentinel.com](mailto:Sbishop@parkecountysentinel.com)  
Sheri Bishop  
Bookkeeper  
Parke County Sentinel  
PO Box 187  
125 W High St  
Rockville, IN 47872  
(765) 569-2033  
(765) 569-1424  
[www.parkecountysentinel.com](http://www.parkecountysentinel.com)

---

**From:** "Shelley Crooks" <[shelleycrooks@gmail.com](mailto:shelleycrooks@gmail.com)>  
**Sent:** Tuesday, September 6, 2016 10:05 AM  
**To:** [Sbishop@parkecountysentinel.com](mailto:Sbishop@parkecountysentinel.com)  
**Subject:** Re: fw: ad need to run  
[Quoted text hidden]

---

**Shelley Crooks** <[shelleycrooks@gmail.com](mailto:shelleycrooks@gmail.com)>  
**To:** [Sbishop@parkecountysentinel.com](mailto:Sbishop@parkecountysentinel.com)

Tue, Sep 6, 2016 at 11:16 AM

*If a classified can go in quicker, please do that. If I don't have a choice, I will stick with display*  
[Quoted text hidden]

---

**Sheri Bishop** <[Sbishop@parkecountysentinel.com](mailto:Sbishop@parkecountysentinel.com)>  
**Reply-To:** [Sbishop@parkecountysentinel.com](mailto:Sbishop@parkecountysentinel.com)  
**To:** Shelley Crooks <[shelleycrooks@gmail.com](mailto:shelleycrooks@gmail.com)>

Tue, Sep 6, 2016 at 11:42 AM

*I can get the classified in this week and change it to a display next week. Sound good?*

Please note the new email address: [Sbishop@parkecountysentinel.com](mailto:Sbishop@parkecountysentinel.com)  
Sheri Bishop  
Bookkeeper  
Parke County Sentinel  
PO Box 187  
125 W High St  
Rockville, IN 47872  
(765) 569-2033  
(765) 569-1424  
[www.parkecountysentinel.com](http://www.parkecountysentinel.com)

---

**From:** "Shelley Crooks" <[shelleycrooks@gmail.com](mailto:shelleycrooks@gmail.com)>  
**Sent:** Tuesday, September 6, 2016 10:09 AM  
[Quoted text hidden]  
[Quoted text hidden]

---

**Sheri Bishop** <[Sbishop@parkecountysentinel.com](mailto:Sbishop@parkecountysentinel.com)>  
**Reply-To:** [Sbishop@parkecountysentinel.com](mailto:Sbishop@parkecountysentinel.com)  
**To:** Shelley Crooks <[shelleycrooks@gmail.com](mailto:shelleycrooks@gmail.com)>

Wed, Sep 7, 2016 at 9:29 AM

Shelley,  
So you want to run a display next week?

Please note the new email address: [Sbishop@parkecountysentinel.com](mailto:Sbishop@parkecountysentinel.com)  
Sheri Bishop  
Bookkeeper  
Parke County Sentinel  
PO Box 187  
125 W High St  
Rockville, IN 47872  
(765) 569-2033  
(765) 569-1424

# DLC MEDIA

Facebook

1/26/17

Dave Crooks

Facebook Live Video - Please Listen

The information has been received regarding existing. The office transfer will occur on 1 March 2017 at 10:00 AM Monday morning.

DLC Media will be excited to expand our coverage of the Terre Haute area and the surrounding area with our long term programming plans.

It is our goal to offer programming that will be better to watch. Our programming team will be working hard to make sure the content is better. We will also be working hard to offer different options to make the content. Please let us know if you have any questions or comments. We will be happy to help you with any questions you may have. We will be happy to help you with any questions you may have. We will be happy to help you with any questions you may have.

We are now the leader. We are a required state term. We are looking forward to the construction of our new radio center located at 111 West Adams Avenue. We will be working hard to complete the new state-of-the-art facility as early as possible. The new facility will be located in Evansville, Indiana at Downtown Blvd.

WAVE-TV licensed to broadcast program "E-911" of the State Court Daily. We will be working hard to complete the new state-of-the-art facility as early as possible. The new facility will be located in Evansville, Indiana at Downtown Blvd.

We are seeking ESPN Radio programming for The Fox Sports 1300 AM in Evansville, Indiana. We will be working hard to complete the new state-of-the-art facility as early as possible. The new facility will be located in Evansville, Indiana at Downtown Blvd.



## Job Summary

Job #: 8829170

### Account Manager (Salesman)

DLC Media, Inc.

Brazil, IN - 47834

Posted 1/10/2017 on Indiana Career Connect

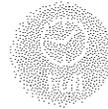
Positions available: 2

Occupation: Sales Representatives, Services, All Other

#### Job Requirements



#### Job Properties



.....

.....

#### Job Description

DLC Media, INC has openings in Brazil, Indiana for Account Managers in the Terre Haute area for our 5 radio stations. We have recently expanded. You will love being on the ground floor of this part of our operation.

#### Key responsibilities:

- Business to business sales, and management of both large and small accounts
- Prospecting, cold calling, and development of new sales opportunities
- Creation of client-focused sales plans to meet/exceed goals, and ensuring client needs are met
- Participation in team/market efforts, meetings and events
- Assisting with collection efforts from clients
- Creation of client-focused sales plans to meet/exceed personal and station goals

#### CRITICAL COMPETENCIES FOR SUCCESS:

- Highly motivated and creative individual who is looking for ways to innovate
- Committed to building and developing new relationships
- Maintaining and building strong relationships with new and existing clients

#### EDUCATION/QUALIFICATIONS:

- High school with some college preferred
- sales experience preferable
- Professional demeanor, and excellent verbal and written communication and customer service skills
- Computer literacy, creating and presenting tailored presentations
- Knowledge in the following industries, retail business, radio, digital, marketing, advertising, a plus

We provide training and support, a competitive base salary with commission opportunities and monthly travel allowance. DLC Media provides a retirement plan, health insurance, paid vacation and sick days. Please send a cover letter to [dlcmediainc@gmail.com](mailto:dlcmediainc@gmail.com). EOE

Are you ready for an exciting new career? I am Dave Crooks, president of DLC Media. DLC Media owns and operates 9 radio stations in the Wabash Valley. Our radio centers are located in Washington, Lawrenceville, Rockville and soon we will expand to Brazil. Our Marketing Consultants partner with local business owners providing both radio and digital solutions to help their business grow. We are always looking for creative and self motivated people to join our sales force. DLC Media provides a competitive salary plus commission opportunities, health insurance, a retirement plan, travel allowance along with a paid vacation and holidays. If you are the right person you can make a great income while enjoying a rewarding career in radio. Sales experience preferred. Email your cover letter and resume today to [dlc@dlcmediainc.com](mailto:dlc@dlcmediainc.com). That's [dlc@dlcmediainc.com](mailto:dlc@dlcmediainc.com) or deliver to one of our four Wabash Valley locations. DLC Media is an equal opportunity employer.

TRUE OLDIES 104.9 WAXI  
 800 WEST NATL HWY.  
 WASHINGTON, IN 47501  
 812-254-6761

# WAXI FM Invoice

Invoice ID: 16090801  
 Invoice Date: 9/25/2016  
 Account ID: 1097  
 Order ID: 1097-008  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

EEO  
 WASHINGTON IN

\*\*\*PAYMENT DUE BY APRIL 21, 2017\*\*\*

Sponsor: EEO / SALES EMPLOYMENT  
 EEO

Date	Time	Length	Description	CopyID / ISCI Code	Cost
9/2/2016	12:35 AM	:60	Spot	Sales Opening	0.00
9/2/2016	02:35 AM	:60	Spot	Sales Opening	0.00
9/2/2016	04:35 AM	:60	Spot	Sales Opening	0.00
9/2/2016	06:13 AM	:60	Spot	Sales Opening	0.00
9/2/2016	08:42 AM	:60	Spot	Sales Opening	0.00
9/2/2016	09:57 AM	:60	Spot	Sales Opening	0.00
9/2/2016	11:35 AM	:60	Spot	Sales Opening	0.00
9/2/2016	01:17 PM	:60	Spot	Sales Opening	0.00
9/2/2016	10:13 PM	:60	Spot	Sales Opening	0.00
9/3/2016	12:35 AM	:60	Spot	Sales Opening	0.00
9/3/2016	01:35 AM	:60	Spot	Sales Opening	0.00
9/3/2016	03:35 AM	:60	Spot	Sales Opening	0.00
9/3/2016	05:17 AM	:60	Spot	Sales Opening	0.00
9/3/2016	06:13 AM	:60	Spot	Sales Opening	0.00
9/3/2016	12:17 PM	:60	Spot	Sales Opening	0.00
9/3/2016	01:45 PM	:60	Spot	Sales Opening	0.00
9/3/2016	06:13 PM	:60	Spot	Sales Opening	0.00
9/3/2016	08:13 PM	:60	Spot	Sales Opening	0.00
9/3/2016	09:13 PM	:60	Spot	1090	0.00
9/3/2016	10:53 PM	:60	Spot	Sales Opening	0.00
9/3/2016	11:13 PM	:60	Spot	Sales Opening	0.00
9/4/2016	12:35 AM	:60	Spot	Sales Opening	0.00
9/4/2016	02:35 AM	:60	Spot	Sales Opening	0.00
9/4/2016	04:35 AM	:60	Spot	Sales Opening	0.00
9/4/2016	07:49 AM	:60	Spot	1090	0.00
9/4/2016	08:49 AM	:60	Spot	Sales Opening	0.00
9/4/2016	10:49 AM	:60	Spot	Sales Opening	0.00
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9/4/2016	01:45 PM	:60	Spot	Sales Opening	0.00
9/4/2016	01:45 PM	:60	Spot	Sales Opening	0.00
9/4/2016	07:17 PM	:60	Spot	Sales Opening	0.00
9/4/2016	10:49 PM	:60	Spot	Sales Opening	0.00
9/5/2016	12:35 AM	:60	Spot	Sales Opening	0.00
9/5/2016	01:35 AM	:60	Spot	Sales Opening	0.00
9/5/2016	03:35 AM	:60	Spot	Sales Opening	0.00
9/5/2016	06:42 AM	:60	Spot	Sales Opening	0.00
9/5/2016	07:57 AM	:60	Spot	Sales Opening	0.00
9/5/2016	09:57 AM	:60	Spot	Sales Opening	0.00
9/5/2016	05:35 PM	:60	Spot	Sales Opening	0.00
9/5/2016	06:17 PM	:60	Spot	Sales Opening	0.00
9/5/2016	07:17 PM	:60	Spot	Sales Opening	0.00
9/5/2016	09:17 PM	:60	Spot	Sales Opening	0.00
9/6/2016	12:35 AM	:60	Spot	Sales Opening	0.00
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9/6/2016	04:35 AM	:60	Spot	Sales Opening	0.00
9/6/2016	06:13 AM	:60	Spot	Sales Opening	0.00
9/6/2016	08:13 AM	:60	Spot	Sales Opening	0.00
9/6/2016	11:35 AM	:60	Spot	Sales Opening	0.00
9/6/2016	01:17 PM	:60	Spot	Sales Opening	0.00
9/6/2016	06:49 PM	:60	Spot	Sales Opening	0.00
9/6/2016	07:30 PM	:60	Spot	Sales Opening	0.00
9/6/2016	07:30 PM	:60	Spot	Sales Opening	0.00

Continued

# WAXI FM Invoice

Sponsor: EEO / SALES EMPLOYMENT  
EEO

Invoice ID: 16090801  
Invoice Date: 9/25/2016 Page 2

Date	Time	Length	Description	CopyID / ISCI Code	Cost
9/7/2016	12:35 AM	:60	Spot	Sales Opening	0.00
9/7/2016	01:35 AM	:60	Spot	Sales Opening	0.00
9/7/2016	03:35 AM	:60	Spot	Sales Opening	0.00
9/7/2016	07:57 AM	:60	Spot	Sales Opening	0.00
9/7/2016	08:13 AM	:60	Spot	Sales Opening	0.00
9/7/2016	09:41 AM	:60	Spot	Sales Opening	0.00
9/7/2016	12:13 PM	:60	Spot	Sales Opening	0.00
9/7/2016	07:17 PM	:60	Spot	Sales Opening	0.00
9/7/2016	07:30 PM	:60	Spot	Sales Opening	0.00
9/7/2016	11:49 PM	:60	Spot	Sales Opening	0.00
9/8/2016	12:35 AM	:60	Spot	Sales Opening	0.00
9/8/2016	02:35 AM	:60	Spot	Sales Opening	0.00
9/8/2016	04:35 AM	:60	Spot	Sales Opening	0.00
9/8/2016	08:42 AM	:60	Spot	Sales Opening	0.00
9/8/2016	11:17 AM	:60	Spot	Sales Opening	0.00
9/8/2016	01:17 PM	:60	Spot	Sales Opening	0.00
9/8/2016	08:17 PM	:60	Spot	Sales Opening	0.00
9/8/2016	09:17 PM	:60	Spot	Sales Opening	0.00
9/8/2016	10:17 PM	:60	Spot	Sales Opening	0.00
9/8/2016	11:17 PM	:60	Spot	Sales Opening	0.00
9/9/2016	12:35 AM	:60	Spot	Sales Opening	0.00
9/9/2016	01:35 AM	:60	Spot	Sales Opening	0.00
9/9/2016	03:35 AM	:60	Spot	Sales Opening	0.00
9/9/2016	06:13 AM	:60	Spot	Sales Opening	0.00
9/9/2016	09:41 AM	:60	Spot	Sales Opening	0.00
9/9/2016	12:13 PM	:60	Spot	Sales Opening	0.00
9/9/2016	01:17 PM	:60	Spot	Sales Opening	0.00
9/9/2016	03:17 PM	:60	Spot	Sales Opening	0.00
9/9/2016	04:17 PM	:60	Spot	Sales Opening	0.00
9/10/2016	02:35 AM	:60	Spot	Sales Opening	0.00
9/10/2016	04:35 AM	:60	Spot	Sales Opening	0.00
9/10/2016	05:17 AM	:60	Spot	Sales Opening	0.00
9/10/2016	08:42 AM	:60	Spot	Sales Opening	0.00
9/10/2016	11:17 AM	:60	Spot	Sales Opening	0.00
9/10/2016	02:59 PM	:60	Spot	Sales Opening	0.00
9/10/2016	02:59 PM	:60	Spot	Sales Opening	0.00
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9/11/2016	10:17 AM	:60	Spot	Sales Opening	0.00
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9/11/2016	03:35 PM	:60	Spot	Sales Opening	0.00
9/11/2016	04:35 PM	:60	Spot	Sales Opening	0.00
9/11/2016	06:17 PM	:60	Spot	1090	0.00
9/11/2016	07:17 PM	:60	Spot	Sales Opening	0.00
9/11/2016	07:30 PM	:60	Spot	Sales Opening	0.00
9/11/2016	07:30 PM	:60	Spot	Sales Opening	0.00
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9/12/2016	02:35 AM	:60	Spot	Sales Opening	0.00
9/12/2016	04:35 AM	:60	Spot	Sales Opening	0.00
9/12/2016	08:13 AM	:60	Spot	Sales Opening	0.00
9/12/2016	09:41 AM	:60	Spot	Sales Opening	0.00
9/12/2016	09:57 AM	:60	Spot	Sales Opening	0.00
9/12/2016	10:35 AM	:60	Spot	Sales Opening	0.00
9/12/2016	02:35 PM	:60	Spot	Sales Opening	0.00
9/12/2016	05:17 PM	:60	Spot	Sales Opening	0.00
9/12/2016	05:49 PM	:60	Spot	Sales Opening	0.00

Continued

# WAXI FM Invoice

Sponsor: EEO / SALES EMPLOYMENT  
EEO

Invoice ID: 16090801  
Invoice Date: 9/25/2016 Page 3

Date	Time	Length	Description	CopyID / ISCI Code	Cost
9/12/2016	07:40 PM	:60	Spot	Sales Opening	0.00
9/12/2016	07:40 PM	:60	Spot	Sales Opening	0.00
9/12/2016	07:40 PM	:60	Spot	Sales Opening	0.00
9/13/2016	12:35 AM	:60	Spot	Sales Opening	0.00
9/13/2016	03:35 AM	:60	Spot	Sales Opening	0.00
9/13/2016	05:13 AM	:60	Spot	Sales Opening	0.00
9/13/2016	06:42 AM	:60	Spot	Sales Opening	0.00
9/13/2016	08:57 AM	:60	Spot	Sales Opening	0.00
9/13/2016	09:57 AM	:60	Spot	Sales Opening	0.00
9/13/2016	11:17 AM	:60	Spot	Sales Opening	0.00
9/13/2016	01:17 PM	:60	Spot	Sales Opening	0.00
9/13/2016	07:35 PM	:60	Spot	Sales Opening	0.00
9/13/2016	07:40 PM	:60	Spot	Sales Opening	0.00
9/14/2016	01:35 AM	:60	Spot	Sales Opening	0.00
9/14/2016	02:35 AM	:60	Spot	Sales Opening	0.00
9/14/2016	04:35 AM	:60	Spot	Sales Opening	0.00
9/14/2016	07:57 AM	:60	Spot	Sales Opening	0.00
9/14/2016	08:13 AM	:60	Spot	Sales Opening	0.00
9/14/2016	09:41 AM	:60	Spot	Sales Opening	0.00
9/14/2016	11:35 AM	:60	Spot	Sales Opening	0.00
9/14/2016	01:10 PM	:60	Spot	Sales Opening	0.00
9/14/2016	08:17 PM	:60	Spot	Sales Opening	0.00
9/14/2016	11:17 PM	:60	Spot	Sales Opening	0.00
9/15/2016	12:35 AM	:60	Spot	Sales Opening	0.00
9/15/2016	02:35 AM	:60	Spot	Sales Opening	0.00
9/15/2016	03:35 AM	:60	Spot	Sales Opening	0.00
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9/15/2016	07:17 PM	:60	Spot	Sales Opening	0.00
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9/16/2016	01:45 PM	:60	Spot	Sales Opening	0.00
9/16/2016	01:45 PM	:60	Spot	Sales Opening	0.00
9/16/2016	10:53 PM	:60	Spot	Sales Opening	0.00
9/17/2016	03:30 PM	:60	Spot	1090	0.00
9/18/2016	07:35 AM	:60	Spot	1090	0.00
9/24/2016	10:49 AM	:60	Spot	1090	0.00
9/25/2016	09:35 AM	:60	Spot	1090	0.00

159 Total Items

Total Cost:

\$0.00

Amount Due:

\$0.00

**Job Summary**

Job #: 8829221

**Traffic Director**

DLC Media, Inc.

Brazil, IN - 47834

Posted 1/10/2017 on Indiana Career Connect

Positions available: 1

Occupation: Data Entry Keyers

**Job Properties**



**Job Description**

*Position Overview:*

*This position has a high degree of responsibility to insure accurate order entry, maintenance of data base records, following proper procedures in log editing.*

*Must have good communication skills.*

*Must possess strong computer and typing skills.*

*Must be proficient in creating and sending emails.*

*Must be able to learn and operate specialized software program ( Natural Log).*

*Performs added duties as assigned.*

*Must be able to use office equipment i.e. fax machines, printers, phones and copy machine.*

*Performs reception duties such as answering phones, transferring calls and taking messages.*

*First contact with public must make good impression.*

**Duties and Responsibilities:**

*Daily assist in operation of traffic department, which includes order entry, checking and correcting order accuracy. Maintaining and updating data base records.*

*Editing logs accurately.*

*Create monthly billing.*

*Communication with public, and other departments.*

*Must be able to generate reports requested.*

*Phone skills, and public personality.*

*Reception duties.*

*Daily Deposits.*

*Research for information if needed.*

*Reporting to and communicating with Sales Manager and General Manager.*

**Knowledge, Skills and Abilities:**

*Ability to work well with others • Ability to perform duties accurately and in reasonable amount of time • Ability to communicate with other departments and public • Posses good computer knowledge and proficiency • Works with and maintains general office equipment • Willing to learn upgrades and changes in technology*

*We will provide in house training. The software also provides several instructional videos and they are available to answer questions.*

*This job could be at either Brazil or possibly Rockville.*

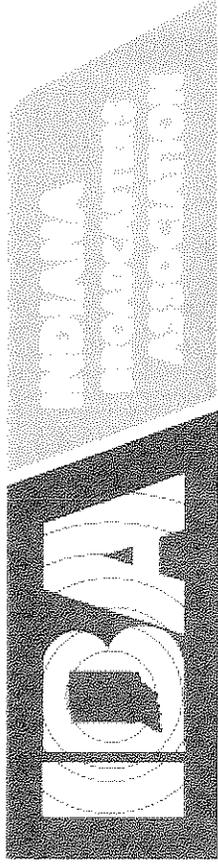


**Dave Crooks** added 2 new photos

December 5, 2011, Brazil 🌐

We are hiring! The Federal Communications Commission granted my application today on 4 new radio stations DLC Media, Inc. is buying in the Brazil and Terre Haute area. They include WFNB 92.7, WFNF-AM 1130 & W258BA-99.5, WWVR-FM 105.5 and WDKE-FM 95.9. Call letters will change on 1-3 of these stations soon. Also, WAKO AM 910 AM along with WAKO 103.1 FM and W257DW-99.3 in Lawrenceville, Illinois was also recently granted. Yes, it's time to email your resumes and cover letter. We need to hire the following positions: Brazil location needs a Sales Manager, Sales Representative, News Director, Assistant Operations Manager & Sports Director, Traffic Manager (Traffic Manager is a data entry person who puts orders in computer and creates the program and advertising logs). Rockville location needs another Sales Representative. I'm in good shape at Lawrenceville and Washington. However, we always want to hear from talented broadcasters and people with skills to join us. Send cover letter and resume to [dliomediainc@gmail.com](mailto:dliomediainc@gmail.com) EOE.

## **Initiatives**



## ***CERTIFICATE OF PARTICIPATION ~ 2016 BROADCASTERS CAREER FAIR***

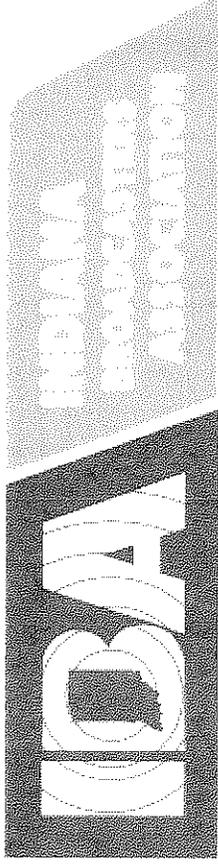
*This will certify that WAMW-FM, Community of License, Washington, Indiana*

*Successfully participated in the Broadcasters Career/Internship Fair by:*

- ❖ Contributing a specified amount for booth rental for the Broadcasters Career/Internship Fair;
- ❖ Running PSA's and placing information on the Community Calendar promoting the Broadcasters Career/Internship Fair from April 4, 2016 through April 29, 2016 for the station's community of license;
- ❖ Attending the Broadcasters Career/Internship Fair, Saturday, April 30, 2016, working in the booth collecting resumes and interviewing qualified candidates.

*This certificate of participation awarded this 4th day of May, 2016.*

**By: Dave Arland, Executive Director  
Indiana Broadcasters Association**



## *CERTIFICATE OF PARTICIPATION ~ 2016 BROADCASTERS CAREER FAIR*

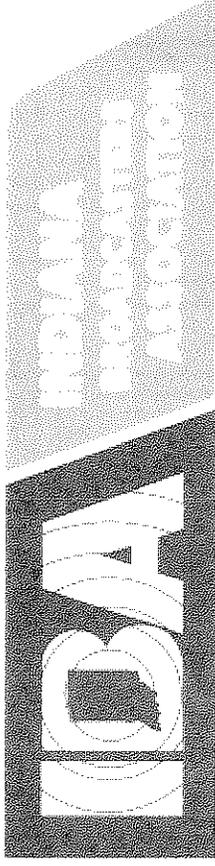
*This will certify that WAXI-FM, Community of License, Rockville, Indiana*

*Successfully participated in the Broadcasters Career/Internship Fair by:*

- ❖ Contributing a specified amount for booth rental for the Broadcasters Career/Internship Fair;
- ❖ Running PSA's and placing information on the Community Calendar promoting the Broadcasters Career/Internship Fair from April 4, 2016 through April 29, 2016 for the station's community of license;
- ❖ Attending the Broadcasters Career/Internship Fair, Saturday, April 30, 2016, working in the booth collecting resumes and interviewing qualified candidates.

*This certificate of participation awarded this 4th day of May, 2016.*

**By: Dave Arland, Executive Director  
Indiana Broadcasters Association**



## **CERTIFICATE OF PARTICIPATION ~ 2016 BROADCASTERS CAREER FAIR**

*This will certify that WAMW-AM, Community of License, Washington, Indiana*

*Successfully participated in the Broadcasters Career/Internship Fair by:*

- ❖ Contributing a specified amount for booth rental for the Broadcasters Career/Internship Fair;
- ❖ Running PSA's and placing information on the Community Calendar promoting the Broadcasters Career/Internship Fair from April 4, 2016 through April 29, 2016 for the station's community of license;
- ❖ Attending the Broadcasters Career/Internship Fair, Saturday, April 30, 2016, working in the booth collecting resumes and interviewing qualified candidates.

*This certificate of participation awarded this 4th day of May, 2016.*

**By: Dave Arland, Executive Director  
Indiana Broadcasters Association**

*IBA job fair*

*Start Run: April 4, 2016 @ 12:00 Noon*

*End Run: April 29, 2016 @ 12:00 Noon*

*TV: Place information on the station's Community Calendar*

*: 30 – General*

*Are you looking for a job in Radio or TV? Bring your resume to the Indiana Broadcasters Association Career Fair on Saturday, April 30th from 10 a-m to two p-m eastern.*

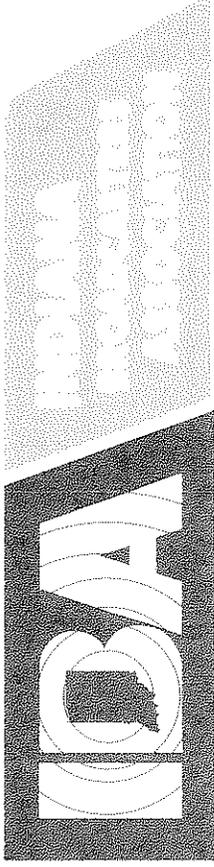
*Indiana Radio and TV stations from around the state will accept resumes during this*

*one-day event. Again, the Broadcasters Career Fair is April 30th at the Marriott North*

*Hotel at Keystone at the Crossing. Bring your resume and attend the Career Fair*

*Saturday, April 30th from 10 to 2. For more information, visit*

*Indiana-Broadcasters-dot-ORG.*



*CERTIFICATE OF PARTICIPATION ~ 2016 Indiana Black EXPO Opportunity Fair*

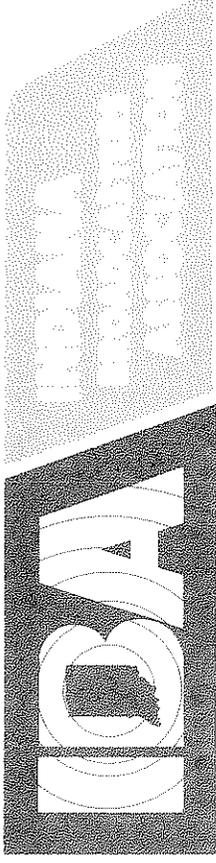
*This will certify that WAMW AM Community of License, Washington, IN*

*Successfully participated in the INDIANA BLACK EXPO OPPORTUNITY FAIR on Thursday, July 14, 2016:*

- ❖ *Contributing a specified amount for booth rental for the Broadcasters Career Fair;*
- ❖ *Running PSA's and placing information on the Community Calendar promoting the Broadcasters Career Fair from June 30, 2016 through July 14, 2016 for the station's community of license;*
- ❖ *Attending the Broadcasters Career Fair working in the booth collecting resumes and interviewing qualified candidates.*

*This certificate of participation awarded this 15th day of July, 2016.*

**By: Dave Arland, Executive Director**  
**Indiana Broadcasters Association**



*CERTIFICATE OF PARTICIPATION ~ 2016 Indiana Black EXPO Opportunity Fair*

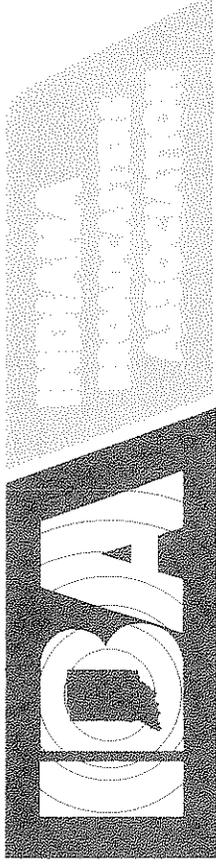
*This will certify that WAMW FM Community of License, Washington, IN*

*Successfully participated in the INDIANA BLACK EXPO OPPORTUNITY FAIR on Thursday, July 14, 2016:*

- ❖ Contributing a specified amount for booth rental for the Broadcasters Career Fair;
- ❖ Running PSA's and placing information on the Community Calendar promoting the Broadcasters Career Fair from June 30, 2016 through July 14, 2016 for the station's community of license;
- ❖ Attending the Broadcasters Career Fair working in the booth collecting resumes and interviewing qualified candidates.

*This certificate of participation awarded this 15th day of July, 2016.*

**By: Dave Arland, Executive Director  
Indiana Broadcasters Association**



***CERTIFICATE OF PARTICIPATION ~ 2016 Indiana Black EXPO Opportunity Fair***

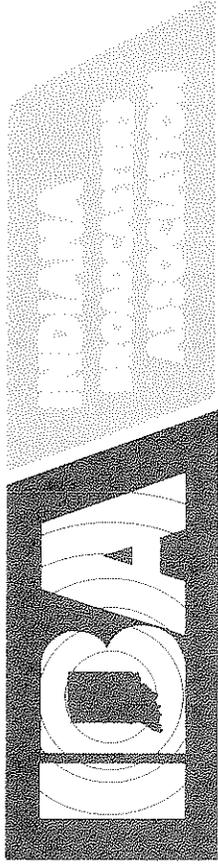
*This will certify that WAXI FM Community of License, Rockville, IN*

***Successfully participated in the INDIANA BLACK EXPO OPPORTUNITY FAIR on Thursday, July 14, 2016:***

- ❖ Contributing a specified amount for booth rental for the Broadcasters Career Fair;
- ❖ Running PSA's and placing information on the Community Calendar promoting the Broadcasters Career Fair from June 30, 2016 through July 14, 2016 for the station's community of license;
- ❖ Attending the Broadcasters Career Fair working in the booth collecting resumes and interviewing qualified candidates.

*This certificate of participation awarded this 15th day of July, 2016.*

**By: Dave Arland, Executive Director  
Indiana Broadcasters Association**



***CERTIFICATE OF PARTICIPATION ~ 2016 Indiana Black EXPO Opportunity Fair***

*This will certify that WFML FM Community of License, Washington, IN*

***Successfully participated in the INDIANA BLACK EXPO OPPORTUNITY FAIR on Thursday, July 14, 2016:***

- ❖ Contributing a specified amount for booth rental for the Broadcasters Career Fair;
- ❖ Running PSA's and placing information on the Community Calendar promoting the Broadcasters Career Fair from June 30, 2016 through July 14, 2016 for the station's community of license;
- ❖ Attending the Broadcasters Career Fair working in the booth collecting resumes and interviewing qualified candidates.

*This certificate of participation awarded this 15th day of July, 2016.*

**By: Dave Arland, Executive Director  
Indiana Broadcasters Association**

:30 SECOND

Start Run Date: June 30, 2016, 12:00 Noon

End Run Date: July 14, 2015, 12:00 Noon

*This summer's largest Job Fair is the Indiana Black Expo Employment Opportunity Fair. Thursday, July 14th from 500 Ballroom. Bring your resume and meet with Indiana radio and TV broadcasters seeking new talent. The core Thursday, July 14th, from 12 noon to 5 pm at the Indianapolis Convention Center. For more information visit India*

MEMORIES 107.9 WAMW  
 800 WEST NATIONAL HWY  
 WASHINGTON, IN 47501  
 812-254-6761

# WAMW FM Invoice

Invoice ID: 16070761  
 Invoice Date: 7/31/2016  
 Account ID: 1097  
 Order ID: 1097-022  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

EEO  
 WASHINGTON IN

\*\*\*PAYMENT DUE BY JULY 21, 2017\*\*\*

Sponsor: EEO / BLACK EXPO  
 BLACK EXPO

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
7/12/2016	12:18 AM	:30	Spot	4290	0.00
7/12/2016	03:18 AM	:30	Spot	4290	0.00
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7/12/2016	06:06 AM	:30	Spot	4290	0.00
7/12/2016	08:20 AM	:30	Spot	4290	0.00
7/12/2016	10:18 AM	:30	Spot	4290	0.00
7/12/2016	11:40 AM	:30	Spot	4290	0.00
7/12/2016	02:40 PM	:30	Spot	4290	0.00
7/12/2016	03:40 PM	:30	Spot	4290	0.00
7/12/2016	08:18 PM	:30	Spot	4290	0.00
7/12/2016	09:40 PM	:30	Spot	4290	0.00
7/12/2016	11:18 PM	:30	Spot	4290	0.00
7/13/2016	01:18 AM	:30	Spot	4290	0.00
7/13/2016	04:18 AM	:30	Spot	4290	0.00
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7/14/2016	09:18 AM	:30	Spot	4290	0.00
7/14/2016	02:40 PM	:30	Spot	4290	0.00
7/14/2016	07:00 PM	:30	Spot	4290	0.00

27 Total Items

Total Cost:

\$0.00

Amount Due:

**\$0.00**

TRUE OLDIES 104.9 WAXI  
 800 WEST NATL HWY.  
 WASHINGTON, IN 47501  
 812-254-6761

# WAXI FM Invoice

Invoice ID: 16070594  
 Invoice Date: 7/31/2016  
 Account ID: 1097  
 Order ID: 1097-020  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

EEO  
 WASHINGTON IN

\*\*\*PAYMENT DUE BY APRIL 21, 2017\*\*\*

Sponsor: EEO / BLACK EXPO  
 BLACK EXPO

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
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7/12/2016	11:35 PM	:30	Spot	4290	0.00
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7/13/2016	04:52 AM	:30	Spot	4290	0.00
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7/13/2016	01:17 PM	:30	Spot	4290	0.00
7/13/2016	05:35 PM	:30	Spot	4290	0.00
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7/14/2016	08:42 AM	:30	Spot	4290	0.00
7/14/2016	09:44 AM	:30	Spot	4290	0.00
7/14/2016	11:17 AM	:30	Spot	4290	0.00
7/14/2016	06:35 PM	:30	Spot	4290	0.00

30 Total Items

Total Cost:

\$0.00

Amount Due:

**\$0.00**

THE GENERAL 95.9FM and 1580AM  
 800 WEST NATIONAL HWY  
 WASHINGTON, IN 47501  
 812-254-6761

# WAMW AM Invoice

Invoice ID: 16070330  
 Invoice Date: 7/31/2016  
 Account ID: 1097  
 Order ID: 1097-023  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

EEO  
 WASHINGTON IN

\*\*\*PAYMENT DUE BY JULY 21, 2017\*\*\*

Sponsor: EEO / BLACK EXPO  
 BLACK EXPO

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
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7/12/2016	08:20 AM	:30	Spot	4290	0.00
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7/12/2016	03:35 PM	:30	Spot	4290	0.00
7/12/2016	04:50 PM	:30	Spot	4290	0.00
7/12/2016	07:35 PM	:30	Spot	4290	0.00
7/12/2016	08:20 PM	:30	Spot	4290	0.00
7/12/2016	09:35 PM	:30	Spot	4290	0.00
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7/13/2016	05:20 AM	:30	Spot	4290	0.00
7/13/2016	06:35 AM	:30	Spot	4290	0.00
7/13/2016	09:50 AM	:30	Spot	4290	0.00
7/13/2016	12:35 PM	:30	Spot	4290	0.00
7/13/2016	01:20 PM	:30	Spot	4290	0.00
7/13/2016	02:20 PM	:30	Spot	4290	0.00
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7/13/2016	07:20 PM	:30	Spot	4290	0.00
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7/13/2016	10:20 PM	:30	Spot	4290	0.00
7/14/2016	12:20 AM	:30	Spot	4290	0.00
7/14/2016	04:20 AM	:30	Spot	4290	0.00
7/14/2016	06:35 AM	:30	Spot	4290	0.00
7/14/2016	11:20 AM	:30	Spot	4290	0.00
7/14/2016	02:20 PM	:30	Spot	4290	0.00
7/14/2016	08:35 PM	:30	Spot	4290	0.00

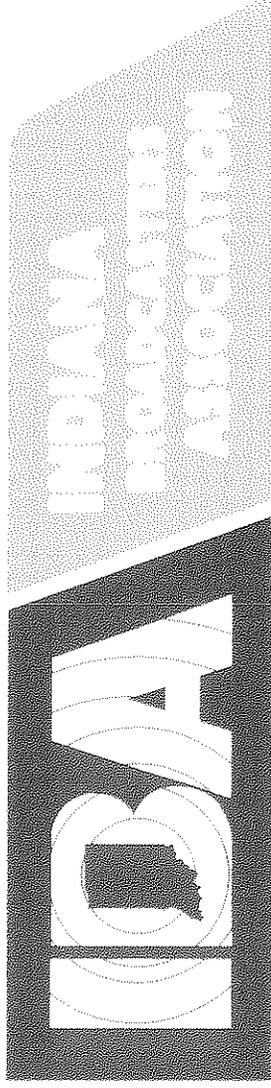
30 Total Items

Total Cost:

\$0.00

Amount Due:

\$0.00



***CERTIFICATE OF PARTICIPATION ~ 2016 BROADCASTERS CAREER FAIR***

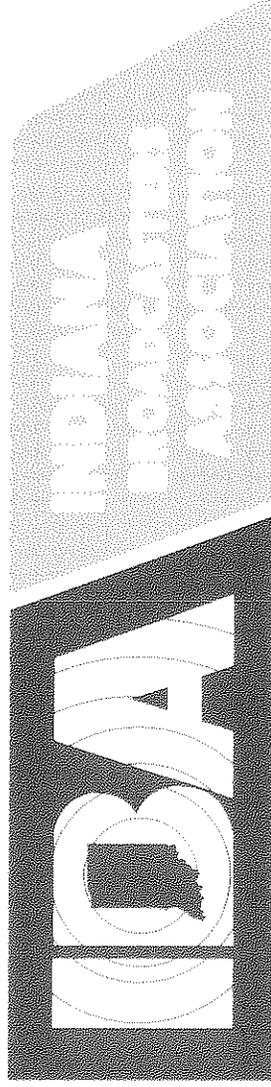
*This will certify that WAMW-FM, Community of License, Washington, Indiana*

*Successfully participated in the Broadcasters Career/Internship Fair by:*

- ❖ Contributing a specified amount for booth rental for the Broadcasters Career/Internship Fair;
- ❖ Running PSA's and placing information on the Community Calendar promoting the Broadcasters Career/Internship Fair from August 30, 2016 through September 30, 2016 for the station's community of license;
- ❖ Attending the Broadcasters Career/Internship Fair, Saturday, October 1, 2016, working in the booth collecting resumes and interviewing qualified candidates.

*This certificate of participation awarded this 3rd day of October, 2016.*

**By: Dave Arland, Executive Director  
Indiana Broadcasters Association**



### *CERTIFICATE OF PARTICIPATION ~ 2016 BROADCASTERS CAREER FAIR*

*This will certify that WAMW-AM, Community of License, Washington, Indiana*

*Successfully participated in the Broadcasters Career/Internship Fair by:*

- ❖ Contributing a specified amount for booth rental for the Broadcasters Career/Internship Fair;
- ❖ Running PSA's and placing information on the Community Calendar promoting the Broadcasters Career/Internship Fair from August 30, 2016 through September 30, 2016 for the station's community of license;
- ❖ Attending the Broadcasters Career/Internship Fair, Saturday, October 1, 2016, working in the booth collecting resumes and interviewing qualified candidates.

*This certificate of participation awarded this 3rd day of October, 2016.*

**By: Dave Arland, Executive Director  
Indiana Broadcasters Association**

TRUE OLDIES 104.9 WAXI  
 800 WEST NATL HWY.  
 WASHINGTON, IN 47501  
 812-254-6761

# WAXI FM Invoice

Invoice ID: 16100838  
 Invoice Date: 10/30/2016  
 Account ID: 1097  
 Order ID: 1097-026  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

EEO  
 WASHINGTON IN

\*\*\*PAYMENT DUE BY APRIL 21, 2017\*\*\*

Sponsor: EEO / IBA Fall Career Job  
 IBA Fall Career Job Fair

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
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9/26/2016	08:42 AM	:30	Spot	IBA Fall Career Job Fair	0.00
9/26/2016	09:57 AM	:30	Spot	IBA Fall Career Job Fair	0.00
9/26/2016	12:13 PM	:30	Spot	IBA Fall Career Job Fair	0.00
9/26/2016	02:17 PM	:30	Spot	IBA Fall Career Job Fair	0.00
9/26/2016	06:17 PM	:30	Spot	IBA Fall Career Job Fair	0.00
9/27/2016	06:42 AM	:30	Spot	IBA Fall Career Job Fair	0.00
9/27/2016	09:13 AM	:30	Spot	IBA Fall Career Job Fair	0.00
9/27/2016	12:35 PM	:30	Spot	IBA Fall Career Job Fair	0.00
9/27/2016	04:35 PM	:30	Spot	IBA Fall Career Job Fair	0.00
9/27/2016	06:17 PM	:30	Spot	IBA Fall Career Job Fair	0.00
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9/28/2016	06:30 PM	:30	Spot	IBA Fall Career Job Fair	0.00
9/28/2016	11:17 PM	:30	Spot	IBA Fall Career Job Fair	0.00
9/29/2016	06:13 AM	:30	Spot	IBA Fall Career Job Fair	0.00
9/29/2016	09:13 AM	:30	Spot	IBA Fall Career Job Fair	0.00
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9/29/2016	04:51 PM	:30	Spot	IBA Fall Career Job Fair	0.00
9/29/2016	06:30 PM	:30	Spot	IBA Fall Career Job Fair	0.00
9/29/2016	06:30 PM	:30	Spot	IBA Fall Career Job Fair	0.00

24 Total Items

Total Cost:

\$0.00

Amount Due:

**\$0.00**

Job Fair Oct



Shelley Crooks <shelleycrooks@gmail.com>

## PO Fall Career Fair

4 messages

Shelley Crooks <shelleycrooks@gmail.com>  
To: Andy Morrison <andymorrisonv65@gmail.com>

Tue, Sep 20, 2016 at 1:30 PM

9/21/16-9/29/16

#4250

WAMW FM

WAXI

WFML

WAMW-AM

Which one would do you like? Or would you like to rotate? Just let me know for affidavit. sorry I forgot to send this yesterday afternoon. I was overloaded. but we all are :(

: 30 – General

Are you looking for a job in Radio or TV? Bring your resume to the Indiana Broadcasters Association Career Fair on Saturday, October First from 10 a-m to two p-m eastern. Indiana Radio and TV stations from around the state will accept resumes during this one-day event. Again...the Broadcasters Career Fair is October First at the Marriott North Hotel at Keystone at the Crossing. Bring your resume and attend the Career Fair Saturday, October first from 10 to two.

For more information, visit [Indiana-Broadcasters-dot-ORG](http://Indiana-Broadcasters-dot-ORG).

: 30 – Student

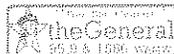
If you are a student studying media at an Indiana college or university then mark Saturday, October first from 10 a-m to two p-m and attend the Indiana Broadcasters Association Career Fair.

Radio and TV stations from across Indiana will accept resumes during the one-day event. The Career Fair is at the Marriott North hotel located at Keystone at the Crossing. Bring your resume to the Broadcast Career Fair on Saturday, October First from 10 a-m to 2 p-m. More information is available at [Indiana-Broadcasters-dot-ORG](http://Indiana-Broadcasters-dot-ORG).

--

Shelley Crooks, Director of Digital Media

812-254-6761 #223



[www.wamwamfm.com](http://www.wamwamfm.com)

[www.967jackfm.com](http://www.967jackfm.com)

[www.trueoldieswaxi.com](http://www.trueoldieswaxi.com)

JACK-FM 96.7 WFML  
 800 WEST NATL HWY.  
 WASHINGTON, IN 47501  
 812-254-6761

# WFML FM Invoice

Invoice ID: 16100710  
 Invoice Date: 10/30/2016  
 Account ID: 1097  
 Order ID: 1097-025  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

EEO  
 WASHINGTON IN

\*\*\*PAYMENT DUE BY APRIL 21, 2017\*\*\*

Sponsor: EEO / IBA Fall Career Job  
 IBA Fall Career Job Fair

Page 1

Date	Time	Length	Description	CopyID / ISCI Code	Cost
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9/26/2016	04:32 PM	:30	Spot	IBA Fall Career Job Fair	0.00
9/26/2016	06:50 PM	:30	Spot	IBA Fall Career Job Fair	0.00
9/26/2016	10:16 PM	:30	Spot	IBA Fall Career Job Fair	0.00
9/27/2016	06:16 AM	:30	Spot	IBA Fall Career Job Fair	0.00
9/27/2016	08:50 AM	:30	Spot	IBA Fall Career Job Fair	0.00
9/27/2016	01:50 PM	:30	Spot	IBA Fall Career Job Fair	0.00
9/27/2016	03:16 PM	:30	Spot	IBA Fall Career Job Fair	0.00
9/27/2016	04:50 PM	:30	Spot	IBA Fall Career Job Fair	0.00
9/27/2016	07:16 PM	:30	Spot	IBA Fall Career Job Fair	0.00
9/28/2016	07:16 AM	:30	Spot	IBA Fall Career Job Fair	0.00
9/28/2016	09:50 AM	:30	Spot	IBA Fall Career Job Fair	0.00
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9/28/2016	03:50 PM	:30	Spot	IBA Fall Career Job Fair	0.00
9/28/2016	09:50 PM	:30	Spot	IBA Fall Career Job Fair	0.00
9/29/2016	06:50 AM	:30	Spot	IBA Fall Career Job Fair	0.00
9/29/2016	08:16 AM	:30	Spot	IBA Fall Career Job Fair	0.00
9/29/2016	11:50 AM	:30	Spot	IBA Fall Career Job Fair	0.00
9/29/2016	01:32 PM	:30	Spot	IBA Fall Career Job Fair	0.00
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9/29/2016	06:05 PM	:30	Spot	IBA Fall Career Job Fair	0.00

24 Total Items

Total Cost:

\$0.00

Amount Due:

**\$0.00**

MEMORIES 107.9 WAMW  
 800 WEST NATIONAL HWY  
 WASHINGTON, IN 47501  
 812-254-6761

# WAMW FM Invoice

Invoice ID: 16100467  
 Invoice Date: 10/30/2016  
 Account ID: 1097  
 Order ID: 1097-024  
 Account Rep: House Accounts

Amount Due: \$0.00

Amount Paid: \_\_\_\_\_

EEO  
 WASHINGTON IN

\*\*\*PAYMENT DUE BY JULY 21, 2017\*\*\*

Sponsor: EEO / IBA Fall Career Job  
 IBA Fall Career Job Fair

Page 1

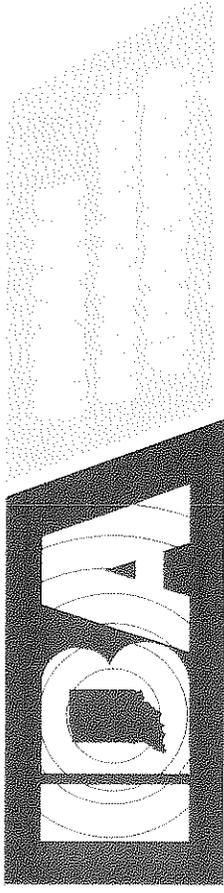
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9/26/2016	05:28 AM	:30	Spot	IBA Fall Career Job Fair	0.00
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9/26/2016	12:49 PM	:30	Spot	IBA Fall Career Job Fair	0.00
9/26/2016	04:40 PM	:30	Spot	IBA Fall Career Job Fair	0.00
9/26/2016	06:40 PM	:30	Spot	IBA Fall Career Job Fair	0.00
9/27/2016	06:06 AM	:30	Spot	IBA Fall Career Job Fair	0.00
9/27/2016	08:04 AM	:30	Spot	IBA Fall Career Job Fair	0.00
9/27/2016	01:18 PM	:30	Spot	IBA Fall Career Job Fair	0.00
9/27/2016	02:18 PM	:30	Spot	IBA Fall Career Job Fair	0.00
9/27/2016	05:18 PM	:30	Spot	IBA Fall Career Job Fair	0.00
9/27/2016	10:40 PM	:30	Spot	IBA Fall Career Job Fair	0.00
9/28/2016	05:28 AM	:30	Spot	IBA Fall Career Job Fair	0.00
9/28/2016	10:50 AM	:30	Spot	IBA Fall Career Job Fair	0.00
9/28/2016	03:18 PM	:30	Spot	IBA Fall Career Job Fair	0.00
9/28/2016	07:18 PM	:30	Spot	IBA Fall Career Job Fair	0.00
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18 Total Items

Total Cost:

\$0.00

Amount Due: \$0.00



**CERTIFICATE OF PARTICIPATION ~ 2017 INDIANA UNIVERSITY BROADCASTERS CAREER FAIR**

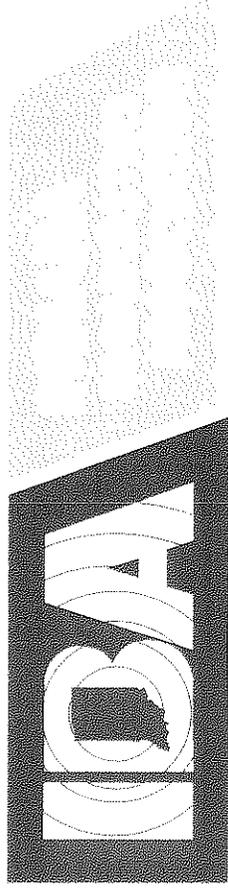
*This will certify that WAMW-FM, Community of License, Washington, Indiana,*

*Successfully participated in the Broadcasters Career/Internship Fair by:*

- ❖ Contributing a specified amount for booth rental for the Broadcasters Career/Internship Fair;
- ❖ Attending the Ball State University Broadcasters Career/Internship Fair, Tuesday, March 28, 2017, working in the booth collecting resumes and interviewing qualified candidates.

*This certificate of participation awarded this 28th day of March, 2017.*

**By: Dave Arland, Executive Director  
Indiana Broadcasters Association**



**CERTIFICATE OF PARTICIPATION ~ 2017 INDIANA UNIVERSITY BROADCASTERS CAREER FAIR**

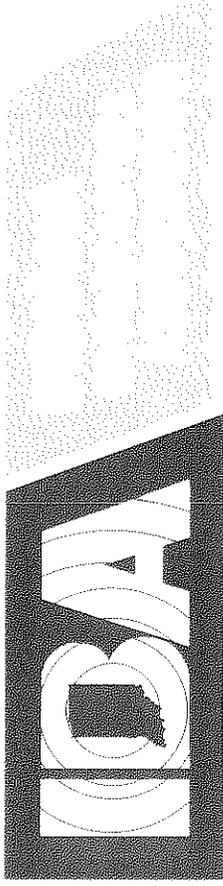
*This will certify that WAXI-FM, Community of License, Rockville, Indiana,*

*Successfully participated in the Broadcasters Career/Internship Fair by:*

- ❖ Contributing a specified amount for booth rental for the Broadcasters Career/Internship Fair;
- ❖ Attending the Ball State University Broadcasters Career/Internship Fair, Tuesday, March 28, 2017, working in the booth collecting resumes and interviewing qualified candidates.

*This certificate of participation awarded this 28th day of March, 2017.*

**By: Dave Arland, Executive Director  
Indiana Broadcasters Association**



***CERTIFICATE OF PARTICIPATION ~ 2017 INDIANA UNIVERSITY BROADCASTERS CAREER FAIR***

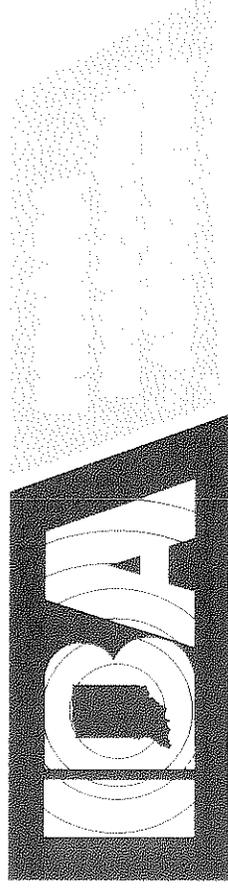
*This will certify that WFML-FM, Community of License, Vincennes, Indiana,*

*Successfully participated in the Broadcasters Career/Internship Fair by:*

- ❖ *Contributing a specified amount for booth rental for the Broadcasters Career/Internship Fair;*
- ❖ *Attending the Ball State University Broadcasters Career/Internship Fair, Tuesday, March 28, 2017, working in the booth collecting resumes and interviewing qualified candidates.*

*This certificate of participation awarded this 28th day of March, 2017.*

**By: Dave Arland, Executive Director  
Indiana Broadcasters Association**



**CERTIFICATE OF PARTICIPATION ~ 2017 INDIANA UNIVERSITY BROADCASTERS CAREER FAIR**

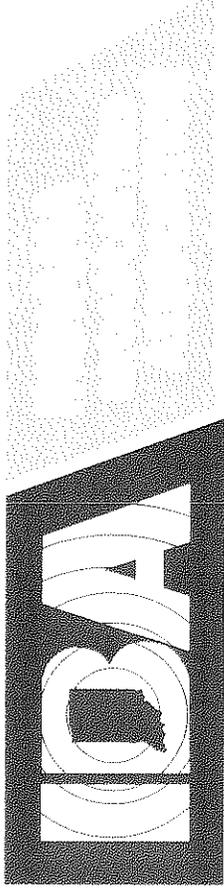
*This will certify that WFNF-AM, Community of License, Brazil, Indiana,*

*Successfully participated in the Broadcasters Career/Internship Fair by:*

- ❖ Contributing a specified amount for booth rental for the Broadcasters Career/Internship Fair;
- ❖ Attending the Ball State University Broadcasters Career/Internship Fair, Tuesday, March 28, 2017, working in the booth collecting resumes and interviewing qualified candidates.

*This certificate of participation awarded this 28th day of March, 2017.*

**By: Dave Arland, Executive Director  
Indiana Broadcasters Association**



***CERTIFICATE OF PARTICIPATION ~ 2017 INDIANA UNIVERSITY BROADCASTERS CAREER FAIR***

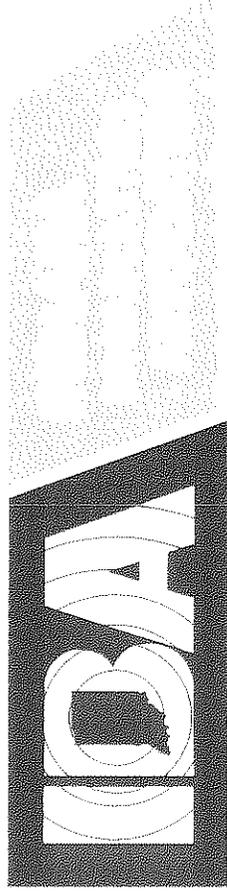
*This will certify that WFNB-FM, Community of License, Brazil, Indiana,*

*Successfully participated in the Broadcasters Career/Internship Fair by:*

- ❖ *Contributing a specified amount for booth rental for the Broadcasters Career/Internship Fair;*
- ❖ *Attending the Ball State University Broadcasters Career/Internship Fair, Tuesday, March 28, 2017, working in the booth collecting resumes and interviewing qualified candidates.*

*This certificate of participation awarded this 28th day of March, 2017.*

**By: Dave Arland, Executive Director  
Indiana Broadcasters Association**



***CERTIFICATE OF PARTICIPATION ~ 2017 INDIANA UNIVERSITY BROADCASTERS CAREER FAIR***

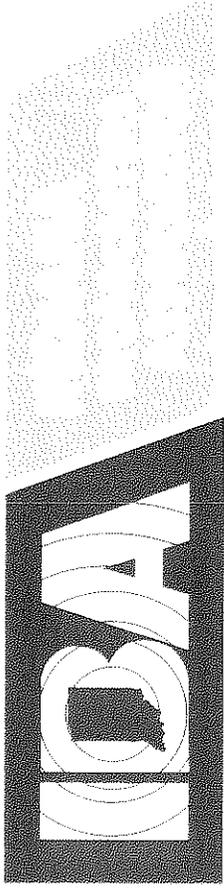
*This will certify that WZJK-FM, Community of License, West Terre Haute, Indiana,*

*Successfully participated in the Broadcasters Career/Internship Fair by:*

- ❖ *Contributing a specified amount for booth rental for the Broadcasters Career/Internship Fair;*
- ❖ *Attending the Ball State University Broadcasters Career/Internship Fair, Tuesday, March 28, 2017, working in the booth collecting resumes and interviewing qualified candidates.*

*This certificate of participation awarded this 28th day of March, 2017.*

**By: Dave Arland, Executive Director  
Indiana Broadcasters Association**



**CERTIFICATE OF PARTICIPATION ~ 2017 INDIANA UNIVERSITY BROADCASTERS CAREER FAIR**

*This will certify that WVIG-FM, Community of License, Seelyville, Indiana,*

*Successfully participated in the Broadcasters Career/Internship Fair by:*

- ❖ Contributing a specified amount for booth rental for the Broadcasters Career/Internship Fair;
- ❖ Attending the Ball State University Broadcasters Career/Internship Fair, Tuesday, March 28, 2017, working in the booth collecting resumes and interviewing qualified candidates.

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**By: Dave Arland, Executive Director  
Indiana Broadcasters Association**