

You are invited to attend

February 21 - 23, 2017 Dakota Event Center

February 21 12 pm – 6 pm February 22 9 am – 6 pm February 23 9 am – 5 pm











2017 Aberdeen Ag Expo Seminar Schedule

Wednesday

11:00 am - Keith Cayton, Midwestern BioAg: Calcine Soil Treatment

2:00 pm - Pifer's Auction: Midwest Farm Land

3:30 pm – Concord Grain: Building a Market Strategy and Gaining Profitability

Thursday

11:00 am - Pifer's Auction: Midwest Farm Land

1:00 pm - Keith Cayton, Midwestern BioAg: Calcine Soil Treatment

3:00 pm - Concord Grain: Building a Market Strategy and Gaining Profitability

Pifer Auction

The Pifers team will cover land values & industry trends, land management options, capital gains taxes, and tax deferred exchanges.



Kristen Gill is a licensed real estate agent in South Dakota and North Dakota. Kristen grew up on a farm and ranch near Burke, South Dakota and has fifteen years of experience working in the agriculture industry. Kristen received her Bachelor's degree from Northern State University and a Master's in International Business from the University of South Carolina. She resides in Timber Lake, SD, where her husband's family runs a purebred Red Angus operation, Gill Red Angus.



Steve Link has an educational and professional background in land management and farm and ranch operations. Prior to joining Pifer's he had been involved in land management and as a wildlife consultant. He grew up on a grain farm near the small town of Milan, MN. Steve graduated with a degree in Natural Resource Management from North Dakota State University. He is respected as a resourceful and proven advisor and consultant in the selling and management of real estate.



Judy Nohrenberg is a land manager for Pifer's and has extensive experience working with farm programs. For the past 39 years, she has worked for the ASCS/FSA office in Jamestown, ND as executive director, Pierre, SD as a loan officer and Selfridge, ND as executive director. Growing up on the family farm near Selfridge, ND, Judy has a variety of agricultural experiences farming and ranching. She attended North Dakota State University in Fargo.



Concord Grain - Building a Market Strategy & Gaining Profitability

Having a well-structured plan for your grain marketing is vital for continued success. Tips for increasing profitability in your farming operation will be shared, along with information on how to create an agile marketing plan that helps to control your risk. This will also be an opportunity to meet Kristina Sigaty, Concord Grain's new farm marketer.

Midwestern BioAg

Join Keith Cayton, working closely with Midwestern BioAg, as he introduces a new product called Calcine. Calcine is designed to improve compacted soils, reduce water and nutrient run off, increase water infiltration rates and allow calcium to displace salts in sodic soils, resulting in increased crop yields and improved soil health.

Keith is an ag consultant and agribusinessman with over 38 years of experience in the Ag Industry. Currently, he is the

Vice-President and an owner of Arizona Ag Marketing and Consulting Group, in Gilbert, AZ.



- 85 minutes each weekday of in-depth news, markets, and weather specific to Northern Plains Agriculture
- Trusted broadcast journalists delivering timely information vital to the success of the area farmers and ranchers.

Opening Markets 9:50 - 9:55 am 1:50 - 1:55 pm Market Wrap

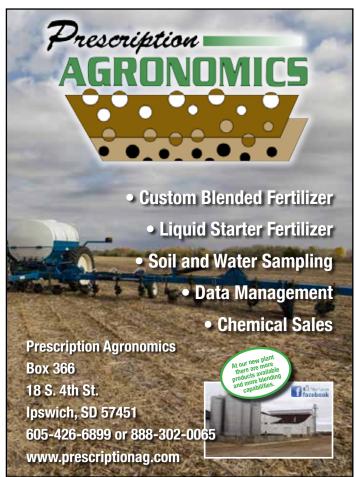


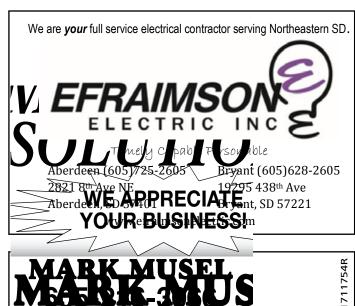
Broadcast Schedule

6:30 – 7:00 am 9:30 – 9:35 am 10:30 – 10:35 am 11:30 – 11:35 am 12:30 – 1:00 pm 1:30 - 1:40 pm

Country Morning Opening Markets Market Update Market Update Agriculture Today Market Wrap















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Judy Nohrenberg Land Manager 701.269.1503 judy@pifers.com

Kristen Gill Broker Associate 701.934.2732 kgill@pifers.com 585,000 acres of land since 2000 and currently manages over 113,000 acres of farm land.

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