

# Letter from the General Manager Jennifer Ridewood



KING FM continues to blossom and grow as a listener-supported classical radio station. At the core of our existence is sharing with our listeners our love for great classical music. And judging from how our listeners respond, by increasing their listening, giving complimentary feedback, and providing financial support, they appreciate KING FM's music programming for its excellence.

2015 was our first full year implementing our new mission and vision and we couldn't be more excited about it. As we explore new ways to engage and grow the community of those who love

and share classical music and the arts, your response is extremely encouraging.

While in a typical day AM/FM radio reaches 74% of Americans, KING FM must continue to add new products to meet listeners where they are. In 2015 we launched our first concert series at Resonance at Soma Towers in Bellevue. I hope you can join us there for On Stage with Classical KING FM. Also, last year our videos were viewed nearly 50,000 times (almost double the year prior) and we are expanding these popular offerings in 2016.

We also remain focused on our future, such as building the next generation of classical music lovers. In this report you'll read about growing participation in Second Inversion, the launch of the Seattle Symphony/Classical KING FM 98.1 Family Series, and our new Family Resources web page. I can also tell you that in 2016 we are helping the Seattle Youth Symphony Orchestra build a unique digital channel for their website to showcase their performances and individual voices. The students will also get to work alongside KING FM hosts and learn about the world of broadcasting classical music.

In addition to changing demographics, you know that the medium of radio itself continues to evolve. I am proud to be part of a steering committee, working with other public stations, to promote classical music broadcasting in this time of change. Classical Music Rising, supported in part by the Mellon Foundation, will create a plan for public media organizations to ensure that classical music will connect with an even wider and more diverse circle.

I hope you enjoy this report on how we are developing our vision that classical music—and KING FM—are part of the Northwest lifestyle.

Jennifer Ridewood General Manager

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# **OUR MISSION**

#### KING FM's Mission

Classical 98.1 will actively grow, diversify, and enrich the love of classical music in our community by providing a voice for classical music and the arts.

### KING FM's Vision

"An Hour a Week" classical music is part of the Northwest lifestyle. Transforming the perception of classical music one listener at a time by building a community of listeners, performers, and supporters who enjoy, share, support, and promote classical music and the arts. We will share the love of classical music with the next generation and thereby build a stronger community.

### **KING FM's Values**

- Classical music should be accessible to all
- The arts are a critical component of a world class city
- K-12 arts education is necessary to maintain and build a strong community
- Fiscally responsible planning is necessary to achieve our vision

KING FM's on-air hosts share with the community their passion for classical music and the arts.



### Letter from the President of the Board Christopher Bayley



When KING FM's board decided to shift the station to a listener-supported model, we hoped in so doing the transformation would more directly engage the station and the community. Clearly, this is happening. The staff's creativity and enthusiasm for our new mission and the community's response to the new initiatives are very gratifying. You'll find out more about those efforts in this report.

It is hard to believe that 2016 will be the fifth anniversary of KING FM making this dramatic change. Amid all the work, it's worth stepping back and assessing what we have accomplished together, as well as what lies ahead.

In 2010, KING FM's listenership was stable but advertising revenues for classical music radio stations were declining. After careful evaluation, the KING FM board shifted its business model from reliance on advertising to a noncommercial, community licensed station. This allowed the station to change the

programming dramatically, producing more music with a greater representation of the classical repertoire. KING FM now broadcasts double the local content, listenership has jumped 20%, and your membership has exceeded the plan, allowing us to create more new programs and ways to listen and engage.

While that success is immensely satisfying, the board and staff are more excited now by what lies ahead. In 2014, the board refined Classical KING FM's mission – to actively grow, diversify, and enrich the love of classical music in our community by providing a voice for classical music and the arts. We also completed a new strategic plan, which the station staff began implementing in 2015.

The board has now taken up the next major strategic question – what facilities will KING FM need in the future to achieve its mission and serve the community. A special board committee chaired by Susan Harmon is evaluating the future ways we can best serve and engage our listeners, taking into account the needs of staff, artists, and our partners as well as changing technology. This is a significant undertaking, so stay tuned for more information.

In the meantime, please continue to enjoy and support your classical music station, Classical KING FM!

Christopher T. Bayley
President of the Board





#### **DIRECTORS**

**Christopher T. Bayley, President** *Chairman, Stewardship Partners* 

James Duncan, Vice President Chairman Emeritus, Sparling

**Steven A. Clifford, Treasurer** Retired CEO KING Broadcasting Company

**Patricia Tall-Takacs, Secretary** *Community Representative* 

#### **Susan Harmon**

Co-Founder & Former Managing Director, Public Radio Capital

#### Stan Mak

Vice President & General Manager CRISTA Broadcasting

Steve Mowe

President, Nick's Custom Boots

#### **Neil Jordan**

General Manager of Health Worldwide, Microsoft

**Jon Howard Rosen** The Rosen Law Firm

#### **EX-OFFICIO MEMBERS**

**Mari Horita** 

President & CEO, ArtsFund

Douglass A. Raff

Principal, Riddell Williams P.S.

Jennifer Ridewood

General Manager Classical KING FM 98.1

Aidan Lang

General Director Seattle Opera

**Simon Woods** 

President & CEO Seattle Symphony

#### Thank You!

In August of 2015 we upgraded our transmitting facility at West Tiger Mountain to provide more power for our HD signal. We thank former board member Mary Pigott, whose extraordinary generosity allowed KING FM to keep pace with continuously evolving digital technology.







"Our Music Under the Stars program is a wonderful example of developing KING FM's vision of building a community of listeners and making classical music accessible to all. Each of our 12 Summer Festival concerts in July are broadcast live on KING FM.

Additionally, the concerts are broadcast into several Seattle neighborhood parks: Freeway Park, Volunteer Park, Columbia Park in Rainier Valley, and new this summer Delridge Park in West Seattle."

Connie Cooper Executive Director Seattle Chamber Music Society "While our primary KING FM broadcast is nothing short of magnificent on many levels, our online channels dramatically expand the classical listening experience, while allowing a more personal choice as to genre. It's very satisfying. I love that we can offer these options to everyone."

Marta Zekan KING FM and Arts Channel Host



The core of KING FM's mission is to actively grow, diversify, and enrich the love of classical music in our community. We hold that classical music should be accessible to all, so we are forging new relationships and creating new ways to engage all aspects of our community in classical music.

"The partnership between Resonance at SOMA Towers and KING FM, through our uniquely intimate presentations of the On Stage with Classical KING FM concert series, has increased access to live performances of classical music on the Eastside, attracting nearly 2,500 participants our inaugural season. We hope to continue our partnership with KING FM long into the future!"

Kristopher Jenkins, Marketing Manager



In 2015 we launched the Classical KING FM Family Concerts with the Seattle Symphony. This series of concerts combines great classics and story-telling guaranteed to charm, delight, and inspire children. Before the concerts, audiences can participate in craft activities and an instrument petting zoo in the Grand Lobby. Post-concert, families enjoy free admission to Soundbridge Seattle Symphony Music Discovery Center.

KING FM has expanded its online resources for families. We continue to add resources on air with special features and on our website with family resources. Online, for example, we offer a list of ten ways to listen to classical music with your child, and our hosts have created playlists of classical music for your children as they play, study, or go to sleep.

"The new Family Resource webpage is becoming a daily visit for us.

Thank you again for all you do to keep such beautiful music alive to all generations."

Eliana Arias-Dotson KING FM Listener



# THANK YOU TO OUR VOLUNTEERS



The Classical KING FM Community Advisory Board engages people from the arts and music education communities as well as listeners and parents of music students. These volunteer members meet quarterly to discuss ideas for KING FM community service and provide feedback and advice. We are grateful for the effort and advice of our Advisory Board.

#### **Community Advisory Board Members**

**Heather Bentley** 

Founder, North Corner Chamber Orchestra (NOCCO)

**Brian Chin** 

Founder and Artistic Director, Universal Language Project

Aaron Grad

Composer, Guitarist, Artistic Consultant

Jim Hol

Digital Content Manager, Seattle Symphony

Jeremy Jolley

Co-Artistic Director, Seattle Modern Orchestra

Shaya Lyon

Founder, Live Music Project

**Angelique Poteat** 

Freelance Composer and Clarinetist

Michaud Savage

Executive Director, Seattle Composers Alliance

Paul Taub

Professor of Flute, Cornish College of the Arts

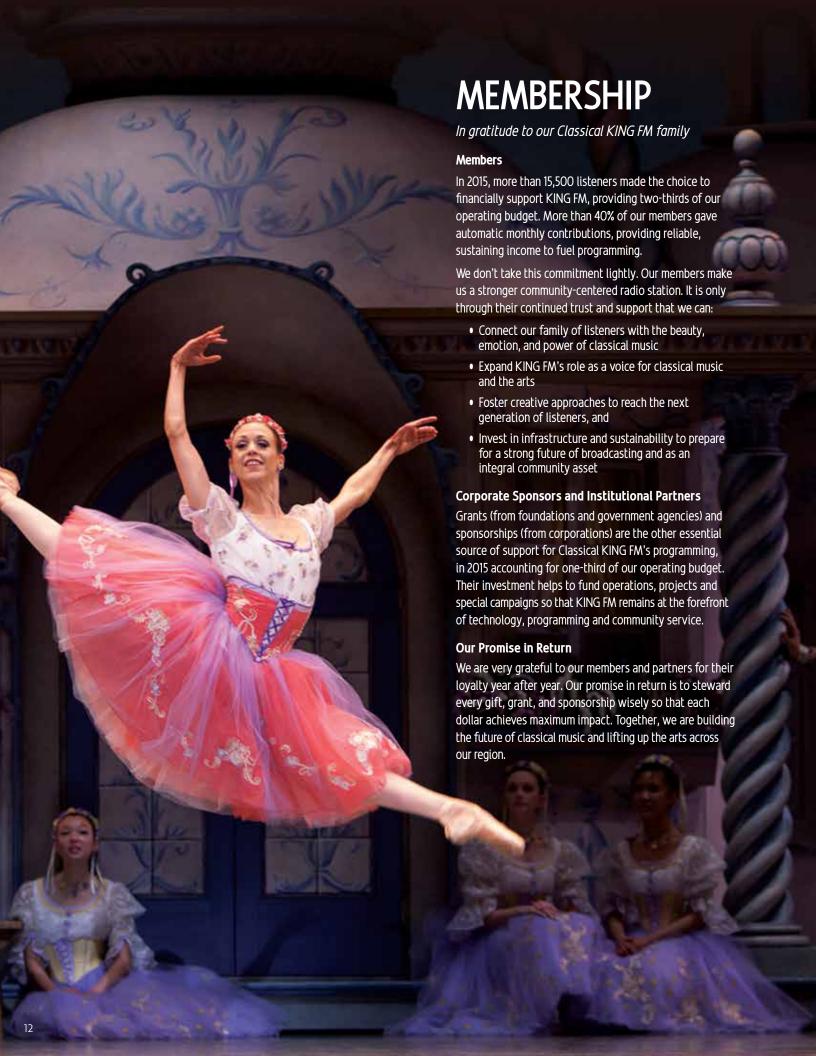
#### **Station Volunteers**

KING FM is blessed with talented and dedicated volunteers. They represented the station in community events and help with many projects at the station. In 2015, volunteers provided over 1600 hours of valuable help.



In 2015, Second Inversion more than doubled the number of unique monthly users (from 4,500 to 10,000), filmed 50 music videos, streamed 20 live and recorded concerts, and brought cellist Joshua Roman to the team leadership as its Artistic Advisor. Second Inversion also presented its first public performance and engaged the community in quarterly advisory meetings.





Across countries, devices, and apps, Classical KING FM is a world-class resource for great music.

#### 2015 by the numbers:

- 6,718,000: Hours streamed online across all five of KING FM's channels
- 2,590,000: Pages viewed on the KING FM Website
- 2,314,000: Reach on Social Media
- 1,851,000: Visits to www.king.org
- 546,000: Twitter Impressions
- 147,200: Times KING FM performances were enjoyed via SoundCloud (20% from our next generation channel, Second Inversion)
- 56,580: Pages viewed on www.secondinversion.org (Tripled over last year)
- 8,535: Average number of people listening to KING FM at any given time

#### Listen, watch, and engage!

#### On-Air:

- KING FM 98.1
- KING FM 98.1 HD1—Simulcast of KING FM
- KING FM 98.1 HD2—Evergreen Channel
- KING FM 98.1 HD3 Symphony Channel

#### **Online Every Day:**

- KING FM Simulcast online
- KING FM Evergreen Channel
- KING FM Seattle Opera Channel
- KING FM Seattle Symphony Channel new in 2015
- KING FM Arts Channel
- Second Inversion—contemporary classical music

#### **Special Purpose Channels:**

- The Mozart Channel all Mozart, all January
- KING FM Classical Christmas Channel, November to December

#### **Video Performances:**

 Watch great performances on YouTube at www.king.org

#### Social Media:

- Go behind the scenes with us on Facebook: Classical KING FM 98.1
- Follow us on Twitter: @KingFM

# LISTEN, WATCH & ENGAGE

"Staying in touch with our listeners is always deeply rewarding. One of the most privileged ways of meeting listeners has come from invitations to host fundraisers for a local orchestra whom we feature on KING FM, or to give pre-concert lectures in advance of a concert our listeners are attending. What an honor, to meet our members face to face, hearing their loves of this composer or that performer, or – very often – something offhanded we might have said on the air that spoke to them on a personal level. It's a reminder that we are codependent in the best way: we provide the music and the context for that music, and they provide the means for us to share it. A small miracle."

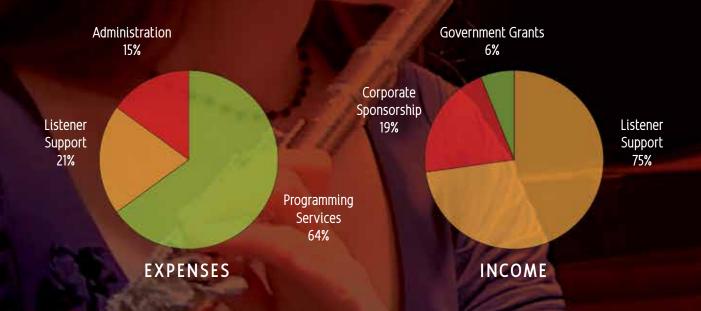
Sean MacLean, KING FM Host



"I am a Seattle pianist/teacher and I include Explore Music in my curriculum. Students listen to archived programs on the computer while they are waiting for their lessons. Keep those great programs coming!"

Laura Dean

# 2015 FINANCIAL OVERVIEW



Classical KING FM is thankful for the support provided by individual donors, corporate sponsors, and grants. Without your support we could not accomplish the service we provide and grow the love of classical music. Both the board and staff know that stewardship of our mission goes hand in hand with a strong financial plan.

#### Financial Highlights

- Total income for Classical KING FM 98.1 increased by 10%, to \$4,136,000
- Listener support grew to \$3,096,000, representing 75% of income
- Corporate Sponsorships provided 19% of income
- The remaining 6% of income came from government grants
- Expenses increased by 11% as we increased our service to the community

#### **Independent Auditor's Report**

Classical 98.1 follows generally accepted accounting principles and is audited annually by an independent accounting firm. The 2015 audit was issued by Jacobson Jarvis & Co, PLLC. Complete audited financial statements for 2015 and other financial information can be found at king.org/reports.

# 2015 Performance Circle

We are pleased to celebrate those who made a leadership level commitment to KING FM, either through a gift to our annual fund or special program, or as a deferred gift through their estate plans.

Patricia Coulter

Marylouise Craig

Garry and Kathryn Crane

#### **Listener Legacy Circle**

We thank those who have expressed their intent to support the station through a planned gift. Anonymous (3) The Estate of Donald W. Bidwell, M.D.\* Pamela Gross Beverly N. Huchala Susan Johnson Larey and Phyllis McDaniel Ronald E. Miller Estate of Lorna Jean Partridge\* Sherwood P. and Judith G. Smith Dr. Joan M. Tenenbaum Lawrence J. Wichman Patricia Tall-Takacs Debbie and Rick Zajicek

### Composer Gifts (\$50,000+)

Corporation for Public Broadcasting Estate of Dorothy O'Brien\* Google, Inc

#### Conductor Gifts (\$25,000 - \$49,999)

Harriet Bullitt
Bill & Melinda Gates Foundation
Judson Baptist Church
Microsoft Matching Gifts
Mary Pigott
Raisbeck Foundation
Resonance at SOMA Towers
Ina Tateuchi

#### Virtuoso Gifts (\$10,000 - \$24,999)

Anonymous (2) 4Culture Tom Alberg and Judi Beck The Boeing Company Matching Gifts Diana K. Carey The Clowes Fund Lenore Hanauer Dr. Ken Hollingsworth Ciara and Neil Jordan Laird Norton Wealth Management Steve and Lynn Mowe Nesholm Family Foundation Peach Foundation Mina Brechemin Person James F. Roark Jr. G Louis Roberts Tagney Jones Family Fund at the Seattle Foundation Muriel Van Housen Debbie and Rick Zajicek

# Concertmaster Gifts (\$5,000 - \$9,999)

Anonymous (1) Chap and Eve Alvord Karyl and Elias Alvord The Robert and Georgia Anderson Charitable Fund Apex Foundation The Ariel Fund William Collins Mary and Jim Dunnam Lyn and Jerry Grinstein Susan Harmon and Richie Meyer Martha Hibner Juniper Foundation Scott and Frances McAdams Bruce and Jeanne McNae Norman Archibald Charitable Foundation Lee and Stuart Rolfe Family Foundation Richard and Mary Shrader Jean Baur Viereck Donna and Roger Wolthuis Arlene A. Wright Ann P. Wyckoff

#### Principal Chair Gifts (\$2,500 - \$4,999) Anonymous (3)

ArtsWA Bank of America Matching Gifts Terry Baxter Cynthia and Christopher Bayley Leslie and Dale Chihuly Steve and Judith Clifford Jane and David R. Davis Carl de Marcken and Marina Meila lim Duncan E & H Humbly Bumbly Foundation Gretl Dupré Galgon Larry Harris and Betty Azar Lucy Helm Michael and Whitney King and Family Brian Marks and Carol Maione Darren McKee Shannon and Christian Moller New Music USA Thomas Noyes Anne M. Redman Jennifer Ridewood Jon and Patricia Rosen Elizabeth Rudolf Richard Saada Seattle Foundation SEI Givina Fund Evelyn Simpson Frederick Stebner Irene Stewart Patricia Tall-Takacs and Gary Takacs

## Ensemble Gifts (\$1,000 - \$2,499)

Anonymous (15) Eric and Audra Adelberger Frances and John Alcorn Reverend Mary L. Allen Mike and Sumi Almquist Marion and Jens Bakke Jane and Peter Barrett Tom Bayley
Alan and Sally Black Ann Blasko Jay and Carol Bowditch Kevin Brennan Bonita and David Brewer Jon and Bobbe Bridge Lorna Brown Terry\* and Dorothy Brown Sherry Brydson Sally Cahill Dan Caldwell and Bonnie Brian-Caldwell Kathleen Campbell Frank and Dee Dee Catalano Lilian Chan and Simon Tam Gayle and Michael Charlesworth Jan and Phil Cherry Dorothy Clark Sue and Robert Collett Karen Comstock Timmy Corkery Dorothy and Sean Corry

Dolores Dean Jim Denton Brian Dewey and Molly Brown Donald Elliott Dr. Nancy Ellison Robert Engel **Grant Farness** George Faucher Dr. Earl R. Feringa Judith Fong Brian Futch Foundation Cares Program at the Bill & Melinda Gates Foundation Cynthia Gallagher Rod and Barbara Gallagher Kathy Alvord Gerlich Zanne Gerrard Mary Lee Gowell Lindell Graham Lynn and Brian Grant and Family Harold A. Gray and Betty Ogden Dr. Martin L. Greene and Kathleen Wright Sandra and Theodore Greenlee Jeffrey and Lucia Hagander William Hall Darren Hamby Lawrence and Hylton Hard Mona and Richard Hardy Nancy and Hamilton Harris Martha Lou Henley Alice and Paul Hill Mark and Mary Hillman William Hoppin Dean A. Jacobus Michael Jensen and Diane Kurzontkowski Gretchen and Matt Loschen Paul and Diana Johnson Rebecca Johnson Clyde and Sandra Johnson Wavne Johnson Karen Keith Jim and Cris Kelley Janet Ketcham King & Oliason PLLC Stephen and Eileen Knoff Ondrej Krivanek Judith Kroll Bert Kubo Evelyn and John La Fond Eva and Jon LaFollette Robert and Betty Landau Elizabeth Landry Ronald and Carolyn Langford Olivia Leale Henry Li Anne and Steve Lipner Johannes Kwok Yan Liu Lisa and Mike Losh Laura and Roy Lundgren Uy-Loi Ly Lillian C. McDermott Harriet McKelvey John and Marilyn McKelvey Craig McKibben and Sarah Merner Michael McLean Dean and Tomilynn McManus Jerry Meyer Edith Middleton

Pamela and Don Mitchell Moccasin Lake Foundation Gary F. Moore Ludovic and Ghizlane Morlot Gary Moss Susan and Bob Nathane Cookie and Ken Neil Philip Nelson Jacqueline Nigh Sheila Noonan and Peter Hartley Linda Nordstrom Susan Norwood Katherine Fovarque Olson and James Olson Robert and Tamara Oxborrow Alice Passafiume **Brian Patton** Michael Petrish Doris and John Pieroth Drs. Suzanne Poppema and John Cramer Reed Price Bill and Delia Purdy Stephen Radcliffe Douglass and Katherine Raff Katherine Randolph Dr. Peter and Linda Rhines **Douglas Roberts** Marvin Rogers Tom and Judi Rogers Stuart Rowe Kevin Ruddell and Heather Kroll Saundra Ruth Jeff and Lara Sanderson Vivian Scheidt Nancy Schultz Charles and Maria Schweizer Craig Sheppard and Gregory Wallace Charles Shipley
Stacie and Karl Siebrecht Ronald Simchen Douglas Smith and Stephanie Ellis-Smith Eric and Connie Smith Sherwood P. and Judith G. Smith Snyder Family Foundation Mari Stamper Sheila and Craig Sternberg Verner and Marianne Stillner Carla Teigen Anne Ulmer Marilynne Urquhart Balasubramanian Vaidyalingam Jackie and Chad Verbowski David and Joyce Veterane Maggie Walker Ellen Wanless JC Warren David Watton John and Lynne Weidman Sally Anne West Sara Whalen Sherryl and Christopher Wilson Patricia Wilson John Worthington Wyman Youth Trust Young Sook Yoon Frederick Yudin \*indicates deceased Donor levels are calculated by adding together contributions, in-kind gifts, vehicle donations,

matching gifts, and pledge payments.

or juliam@king.org.

To learn more about the Performance Circle,

please contact Julia Maywald, Development Director / Major Gifts Director at (206) 691-2961

Anne Middleton Foster

Ronald E. Miller and Murl G. Barker

# **2015 STAFF**

Michelle Abramson, Stewardship Coordinator Sarah Anthony, Arts Outreach Manager Dave Beck, Host Lisa Bergman, Host Michael Brooks, Operations Director Rashad Brown, Membership Director David Brown, Assistant Production Director Christophe Chagnard, Digital Content Manager Justin Davis, Board Operator Noah Dretske, Membership Coordinator Brad Eaton, Host Nicole Gordon, Traffic Director Rachele Hales, New Media Manager Sabina Koziel, Assistant General Manager Geoffrey Larson, Music Assistant Bryan Lowe, Station Manager Sean MacLean, Host Bryan Madar, Board Operator Melody Marcelja, Database Coordinator Julia Maywald, Development Director/Major Gifts Director Terry McKiel, Database Director Maggie Molloy, Events Coordinator Peter Newman, Host Matthew Ogaz, Production Engineer Jennifer Ridewood, General Manager Joshua Rodman, Board Operator Nikhil Sarma, Board Operator Traci Sims, Receptionist Maggie Stapleton, Assistant Station Manager Aaron Stoess, Music Director Seth Tomkins, Arts Content Producer Blandine Van de Velde, Major Gifts & Grants Officer David Wall, Events Coordinator Lauren Wilder, Major Gifts Coordinator Marta Zekan, Host

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