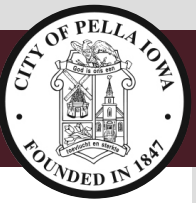


# Pella Community Ambulance *Transition*

J-4

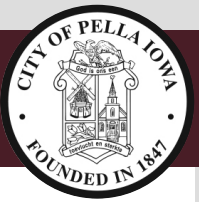


- The purpose of this item is to update Council on the status of transitioning the Pella Community Ambulance (PCA) to the city, which is scheduled to occur on July 1<sup>st</sup>
- Listed on the following slides is a brief overview of the items which will need to be approved by the City Council during the meeting on June 21<sup>st</sup>



# Pella Community Ambulance *Transfer Agreements*

J-4

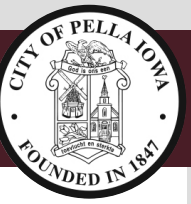


- As a condition of operating the ambulance service, PCA will be required to transfer all tangible and intangible property, cash, and investments to the city
- Two legal documents will need to be approved by Council prior to the transfer of assets; these documents will be provided to Council once they are finalized by legal counsel
- As of this date, staff believes PCA's existing cash and investment accounts will be adequate to cover any outstanding liabilities associated with the non-profit agency



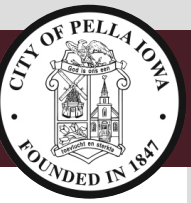
# Pella Community Ambulance *Employee Transition*

J-4



- PCA currently operates with 12 full-time employees who are supplemented with nearly 25 paid per call/part-time employees
- Given the value of the service to the community, staff recommends continuing employment for all full-time and part-time/per call staff at their current rate plus a wage increase of 3.2%, the corresponding COLA cost-of-living adjustment recommended for all current city employees
- Staff believes this will cause the least amount of service disruption and give the city an opportunity to include all ambulance service positions in the proposed employee compensation review
- Once the review is complete, ambulance employees will be placed into the city's compensation plan





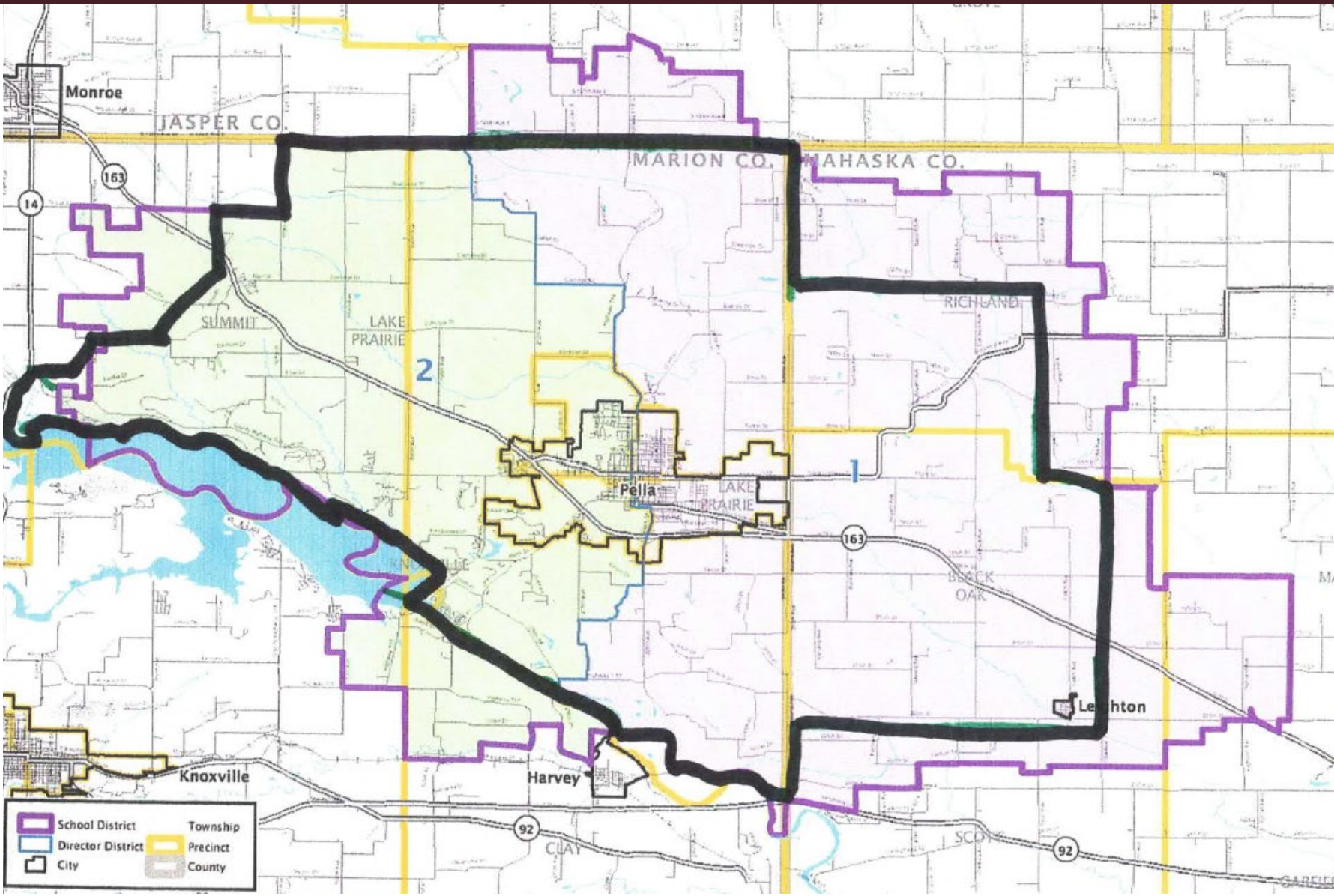
- In addition, staff recommends honoring years of service for the ambulance employees as it relates to the city's vacation and sick leave schedules
- It is staff's understanding that a majority of PCA's full-time employees have less than four years of service; therefore, staff does not believe this will be a material item
- Staff is seeking Council input on the employment terms for the PCA employees
- Staff will utilize the direction received from Council to draft a formal resolution establishing the employment terms for the ambulance employees during the meeting on June 21<sup>st</sup>





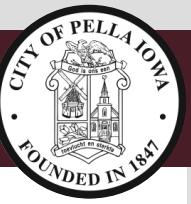
# Pella Community Ambulance Service Territory Map

J-4



# Ambulance *Rate Comparison*

J-4



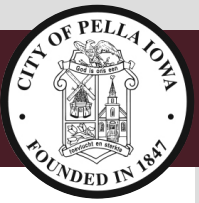
- PCA has approximately 1,900 service calls per year
- Depending on the year, approximately 35% to 40% of the calls are non-billable
- Of the billable calls, 68% are Medicare or Medicaid patients
- The City of Pella will be limited in what we charge Medicare or Medicaid patients
- Proposed rates were developed based on the City of Knoxville and Mahaska Co.
- In order to cover the cost of the ambulance service, the average billable service call would need to be \$1,160

# Ambulance Rate Comparison



	PCA Current Rates	City of Pella Proposed Rates	Percentage Increase
Basic Life Support	\$ 387	\$ <b>650</b>	67.96%
Basic Life Support Emergent	\$ 620	\$ <b>750</b>	20.97%
Advanced Life Support	\$ 600	\$ <b>900</b>	50.00%
Advanced Life Support Emergent	\$ 735	\$ <b>1,000</b>	36.05%
Advanced Life Support 2 (Multiple High Level Skills)	\$ 1,065	\$ <b>1,200</b>	12.68%
Specialty (more than 1 ALS provider)	\$ 1,258	\$ <b>1,500</b>	19.24%
Event Standby (per hour)	\$ 100	\$ <b>100</b>	-
Lift Assist	\$ 100	\$ <b>100</b>	-
Loaded Mile - City of Pella	\$ 13	\$ <b>29</b>	123.08%

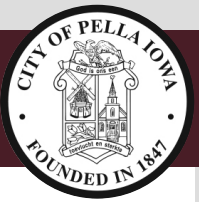
# Ambulance Rate Comparison



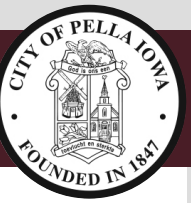
	City of Pella Proposed Rates	City of Knoxville Rates	Mahaska Co. Rates	City of Newton Rates
Basic Life Support	\$ 650	\$ 1,000	\$ 533	\$ 412
Basic Life Support - Emergent	\$ 750	\$ 1,000	\$ 684	\$ 659
Advanced Life Support	\$ 900	\$ 1,200	\$ 956	\$ 494
Advanced Life Support - Emergent	\$ 1,000	\$ 1,200	\$ 1,325	\$ 782
Advanced Life Support 2 (Multiple High-level Skills)	\$ 1,200	\$ 1,300	\$ 1,868	\$ 1,132
Specialty (more than 1 ALS provider)	\$ 1,500	\$ 1,600	\$ -	\$ 1,338
Per Mile Patient Charge	\$ 29	\$ 17	\$ 31	\$ 14



# Ambulance Insurance Rate Comparison



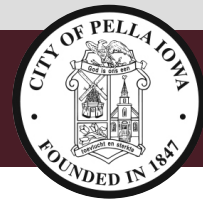
	Medicare Current Rates	Wellmark Current Rates	City of Pella Proposed Rates
Basic Life Support	\$ 235	\$ 387	\$ <b>650</b>
Basic Life Support Emergent	\$ 376	\$ 620	\$ <b>750</b>
Advanced Life Support	\$ 282	\$ 480	\$ <b>900</b>
Advanced Life Support Emergent	\$ 446	\$ 735	\$ <b>1,000</b>
Advanced Life Support 2 (Multiple High-level Skills)	\$ 647	\$ 1,065	\$ <b>1,200</b>
Specialty (more than 1 ALS provider)	\$ 1,258	\$ 1,258	\$ <b>1,500</b>
Mileage Reimbursement - first 17 miles	\$ 12	\$ 13	\$ <b>29</b>
Mileage Reimbursement - over 17 miles	\$ 8	\$ 13	\$ <b>29</b>



- In estimating the city's financial contribution for FY 23, staff believes PCA's cash and investment accounts will cover their outstanding liabilities
- Staff believes the annual Ground Emergency Medical Transportation grant will be approximately \$125,000 to \$150,000 per year
- This grant is intended to help offset financial losses associated with Medicaid patients
- It appears the city will not be eligible to receive this grant until FY 24-25
- For budgetary purposes, the contribution from the townships and other entities served by the PCA was based on an existing 28E Agreement the City of Montezuma has with the rural townships it serves; the rate in this agreement is .2025 per 1,000 of valuation
- For collection purposes, staff proposes utilization of the statewide offset program which places a hold on State of Iowa income tax refunds until past due ambulance charges have been paid

# Ambulance *Financial Comparison FY June 30, 2023*

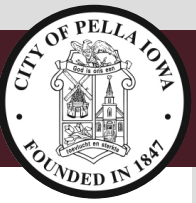
J-4



	<b>Pella Ambulance FY 2022 Estimate</b>	<b>City of Pella FY 2023 Estimate</b>
<b>Revenue</b>		
Billed Service Calls	\$ 666,000	\$ 846,500
Interest & Misc. Revenue	60,000	41,000
Ground Transportation Grant	-	-
<b>Total Revenue</b>	<u>\$ 726,000</u>	<u>\$ 887,500</u>
 <b>Operating Expenditures</b>		
Personnel Costs	\$ 815,000	\$ 1,025,000
Supplies & Operations	207,000	202,500
<b>Total Operating Expense</b>	<u>\$ 1,022,000</u>	<u>\$ 1,227,500</u>
 <b>Net Income (Loss)</b>	<u>\$ (296,000)</u>	<u>\$ (340,000)</u>
<b>Capital Improvements</b>	-	(210,000)
<b>Net Operations Increase (Decrease) Cash</b>	<u>\$ (296,000)</u>	<u>\$ (550,000)</u>
 PCA Investment Fund		180,000
Rural Contribution/Other		70,000
<b>City of Pella Projected FY 23 Subsidy</b>	<u>\$ (296,000)</u>	<u>\$ (300,000)</u>

# Pella Community Ambulance *Transition*

J-4



- In summary, before formal resolutions are presented to Council on June 21<sup>st</sup>, staff would like to address any concerns/questions Council may have regarding the transition of the PCA to the City of Pella

