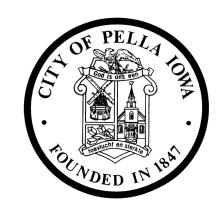
BUDGET WORK SESSION #1

MARCH 28, 2023

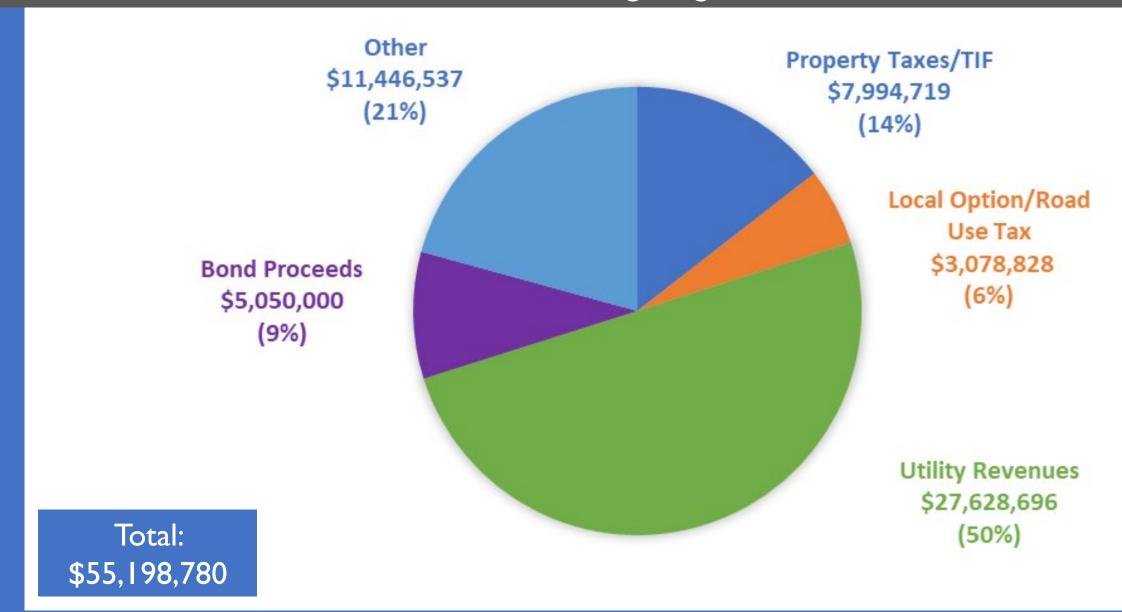




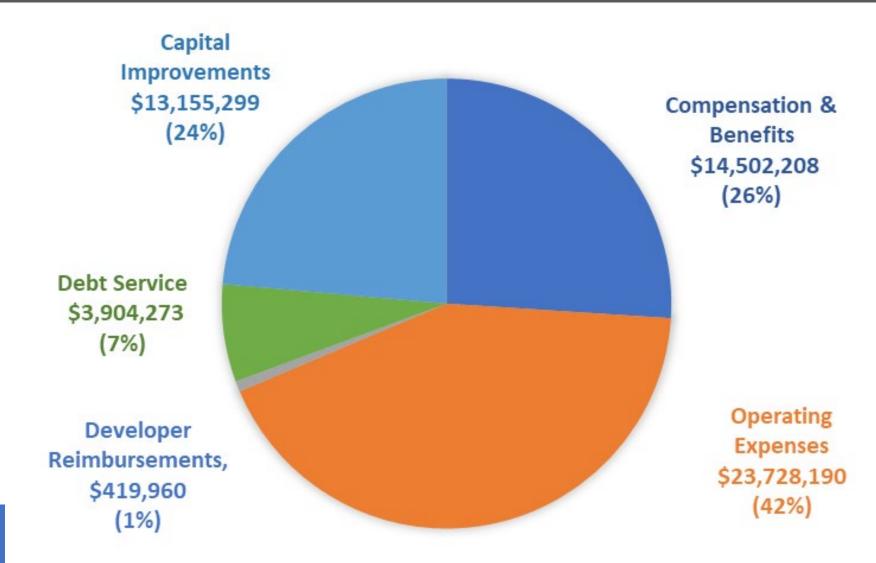
CITY OF PELLA SUMMARY OF FY 23-24 BUDGET

| | FY 23-24 BUDGET | | FY 22-23 BUDGET | INCREASE (DECREASE) | % INCREASE (DECREASE) |
|---------------------------------|--------------------|-----------|--------------------|------------------------|--------------------------|
| REVENUE | | | | | |
| Property Taxes | \$ 6,429,014 | \$ | 6,473,312 | \$ (44,298) | -0.68% |
| TIF Revenues | 1,565,705 | | 1,153,288 | 412,417 | 35.76% |
| Local Option Taxes | 1,723,480 | | 2,023,949 | (300,469) | -14.85% |
| Road Use Tax Funds | 1,355,348 | | 1,347,650 | 7,698 | 0.57% |
| Utility Revenue | 27,628,696 | | 25,483,387 | 2,145,309 | 8.42% |
| Bond Proceeds | 5,050,000 | | 3,733,611 | 1,316,389 | 35.26% |
| Other | 11,446,537 | | 7,145,735 | 4,300,802 | 60.19% |
| TOTAL REVENUE | \$ 55,198,780 | \$ | 47,360,932 | \$ 7,837,848 | 16.55% |
| EXPENSES | | | | | |
| Compensation & Benefits | 14,502,208 | | 11,916,049 | 2,586,159 | 21.70% |
| Operating Expenses | 23,728,190 | | 20,681,242 | 3,046,948 | 14.73% |
| Developer Reimbursements | 419,960 | | 359,968 | 59,992 | 16.67% |
| Debt Service | 3,904,273 | | 3,930,868 | (26,595) | -0.68% |
| Capital Improvements | 13,155,299 | | 9,821,406 | 3,333,893 | 33.95% |
| TOTAL EXPENSES | \$ 55,709,930 | \$ | 46,709,533 | \$ 9,000,397 | 19.27% |
| INCREASE (DECREASE) IN RESERVES | \$ (511,150) | \$ | 651,399 | \$ (1,162,549) | N/A |

Fiscal Year 23-24 Revenue Highlights



Fiscal Year 23-24 Expenditure Highlights



Total: \$55,709,930

Key Issues for FY 23-24 Proposed Rates



- Proposed to maintain the existing property tax rate at \$10.20
- Proposed 7%increase in waterrates for FY 23-24
- Proposed to maintain all other utility rates for FY 23-24



Key Issues for FY 23-24 Local Option Tax Proposal

- A key component to maintaining the property tax rate for FY 23-24 is the current LOSST, which expires on December 31, 2023
- Staff believes the LOSST will have approx. \$2,371,000 in unobligated fund balance at expiration; proposed uses include:

| Property tax relief FY 24 | \$1,038,379 |
|---------------------------|--------------------|
| City park improvements | 863,972 |
| Proposed Council chambers | 300,000 |
| Comprehensive Plan update | 120,000 |
| Ambulance secure car | <u>49,000</u> |
| Total | \$2,371,351 |



- For the new LOSST which begins on January 1, 2024, the FY 23-24 budget proposes to dedicate 50% of the proceeds for use on road improvements
- The estimated funds dedicated for road improvements is approx. \$375,870

Key Issues for FY 23-24 Marion County Partnerships



A key item for consideration for the FY 23-24 budget and beyond is formulating successful partnerships with Marion County for:



- Public safety communication upgrades \$1.2 million
- Renewal of the current local option redistribution agreement which expires on December 31, 2023 - \$440,000 annually
- Funding for ambulance service for Lake Prairie and Summit Townships
- A partnership for the proposed
 Pella indoor recreation center



Fiscal Year 23-24 Personnel Highlights

The budget includes \$14.5 million for compensation and benefits for employees:

Compensation

- In FY 22-23, Condrey conducted a compensation review which Council is expected to adopt later this spring
- The proposed budget includes a 4.8% salary scale adjustment, step increases, and several salary reclassifications, totaling approx. \$857,400
- In comparison, the FY 22-23 budget included \$310,935 for these same items

Health Insurance

Proposed 10% premium increase

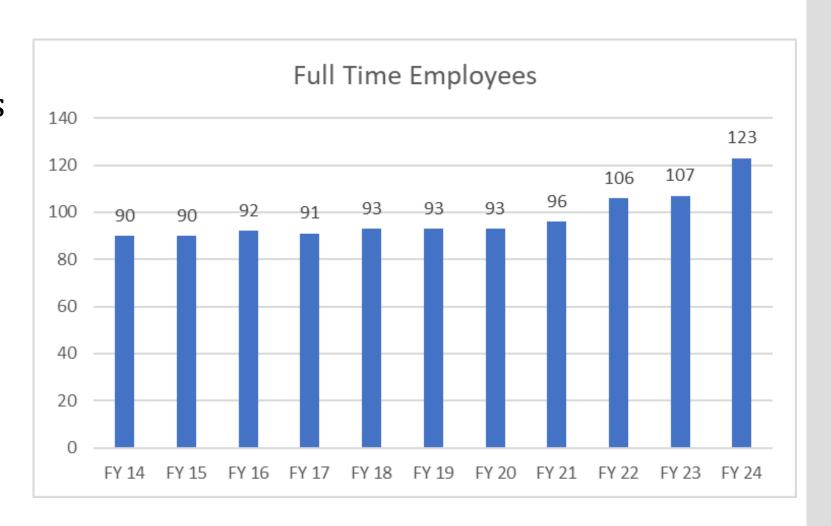
New Full-time and Part-time Positions

- Pella Fiber Customer Care & Billing Representative \$68,200
- Pella Ambulance (*coverage for 3rd ambulance*) \$78,000
- Electric Distribution Superintendent \$102,400 *
- Bos Landen Golf Clubhouse Pro \$86,800 *
- Bos Landen Golf Maintenance Technician \$63,100 *

Fiscal Year 23-24 Personnel Highlights



- The budget increases the city's workforce to 123 full-time employees
- This increase over the course of the past ten years is a direct result of the following new services:
 - Pella Fiber
 - Pella Ambulance
 - Bos Landen Golf Course



Capital Improvement Plan FY 24 - FY 28



The five-year Capital Improvement Plan totals \$91,877,241 and includes:







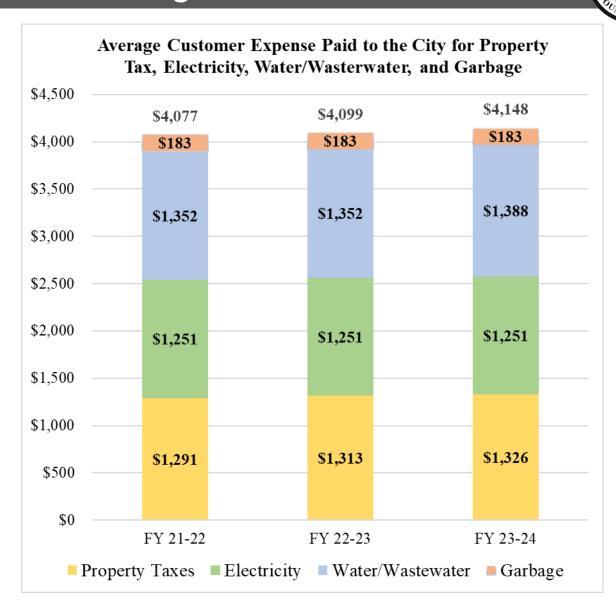




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Fiscal Year 23-24 Cost for the Average Resident

- Overall, the typical resident is expected to see a \$49 annual increase in taxes/fees
- This increase is a result of:
 - Property assessment process for residential property, which was partially offset by a decrease in the residential rollback
 - 7% increase in water rates
- This results in an increase of city payments for all taxes/services in the amount of \$4.08 per month for the average resident



Fiscal Year 23-24 Key Points for Council Consideration

OUNDED IN JAN

- Maintain existing property tax rate
- Proposed 7% increase in water rates
- Maintain existing rates for all other utility services
- Proposed staffing additions
- Proposed compensation increase for city staff
- Department operating budgets
- Department capital improvement plans
- Proposed use of existing local option funds
- Proposed use of electric cash reserves



Fiscal Year 23-24 Property Tax Overview



- Proposed to maintain existing property tax rate at \$10.20 for FY 23-24
- Potential state legislation could impact property taxes in the future
- If Council proceeds with proposed CIP projects, the debt service levy and the city's overall tax rate will likely increase starting in FY 25
 - Southside Beautification \$700,000 Second Christian Church \$340,000
 - Early Learning Center \$700,000 Memorial Building \$300,000
- Since there may be a need to increase the property tax rate in the future, staff believes it is prudent to maintain the existing rate for FY 23-24
- Staff recommends developing a financial plan for funding of general fund projects (parks, government buildings, streets, etc.) before Council increases the property tax rate

State of Iowa Residential Rollback



- The taxable value for residential property in Iowa is significantly different than the assessed value
- For FY 23-24, the residential rollback is 54.65%
- Pella residential assessments for FY 24-25 are projected to increase by 18%
- On a statewide average, the taxable value growth of residential property cannot exceed 3% or the taxable value growth of agriculture property
- Due to residential property increasing significantly across the state, the residential rollback could see a significant decrease for FY 24-25 which is based on the January 1, 2023 assessments
- This potential decrease in the residential rollback could nullify increases in residential assessments for January 1, 2023

City Property Taxes Paid on a \$200,000 Home



| | FY 23-24 | FY 24-25 |
|--|-----------|----------------------|
| Assessed value | \$200,000 | \$236,000 |
| Residential roll back | 54.65% | 47.0% |
| Taxable value | \$109,300 | \$110,920 |
| City tax rate per \$1,000 of taxable value | \$10.20 | \$10.20 |
| City taxes paid | \$1,115 | \$1,132 |
| Difference from FY 23-24 to FY 24-25 | | \$17 approx. 1.4% |



Fiscal Year 23-24 Property Tax



- Maintains the property tax rate at \$10.20 per \$1,000 of taxable valuations for the 22nd consecutive year
- Pella continues to have one of the lowest tax rates in the state for mid-sized cities and is in the lowest one-third of all City tax rates across the state

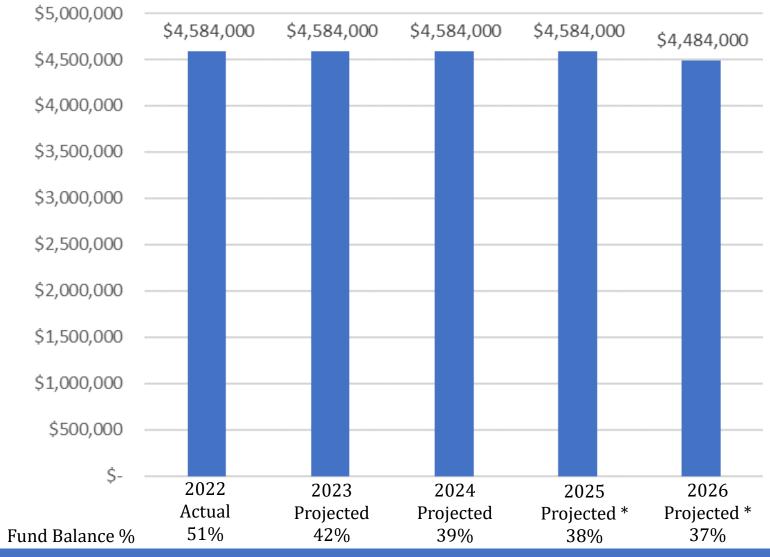
Five Year Comparison of Tax Rates for Comparable Sized Cities

| | | | | | % Change |
|-----------------|----------|----------|----------|----------|-------------|
| | | | | | Since |
| | FY 19-20 | FY 20-21 | FY 21-22 | FY 22-23 | FY 19-20 |
| Creston | 14.13 | 14.24 | 14.24 | 14.48 | 2.51% |
| Grinnell | 14.83 | 14.83 | 14.70 | 14.65 | -1.22% |
| Indianola | 13.28 | 13.63 | 13.63 | 13.54 | 1.97% |
| Keokuk | 17.34 | 17.70 | 18.55 | 18.95 | 9.26% |
| Knoxville | 18.37 | 18.56 | 18.41 | 17.33 | -5.64% |
| Nevada | 14.62 | 14.62 | 14.62 | 14.61 | -0.05% |
| Newton | 17.14 | 17.14 | 17.14 | 17.14 | 0.00% |
| Oskaloosa | 13.97 | 14.18 | 14.30 | 14.30 | 2.36% |
| Spencer | 12.00 | 12.54 | 12.54 | 13.09 | 9.08% |
| Waverly | 14.37 | 15.69 | 16.33 | 16.33 | 13.62% |
| Windsor Heights | 16.52 | 14.48 | 14.48 | 13.77 | -16.67% |
| Pella | 10.20 | 10.20 | 10.20 | 10.20 | 0.00% |

Average without Pella 15.14 15.24 15.36 15.29 1.38%



General Fund



* Includes projected Marion County local option redistribution of \$460,000

Fire Department

| FIRE | Actual FY 20-21 | Actual FY 21-22 | Budget FY 22-23 | Request FY 23-24 | % Inc (Dec) of FY 23-24 over FY 22-23 |
|-------------------------|---------------------|---------------------|----------------------|----------------------|---|
| Revenues Expenses | \$3,678 \$87,240 | \$3,654 \$96,036 | \$5,000 \$105,080 | \$5,000 \$109,009 | 0.00% 3.74% |
| Net General Fund Budget | (\$83,562) | (\$92,382) | (\$100,080) | (\$104,009) | 3.93% |

Fire Department CIP

| Project | 2024 | 2025 | 2026 | 2027 | 2028 | Total |
|----------------------------------|--------|---------|--------|--------|-----------|-----------|
| FD Portable Radios | | | 35,000 | | | 35,000 |
| Building Maintenance | 7,500 | 7,500 | 7,500 | 7,500 | 7,500 | 37,500 |
| Replace Bunker Gear | | 150,000 | | | | 150,000 |
| New Firefighter Bunker Gear | 14,400 | 14,400 | 14,400 | 14,400 | 14,400 | 72,000 |
| New Bunker Gear/Personal Storage | 40,000 | | | | | 40,000 |
| Aerial Fire Truck | | | | | 1,850,000 | 1,850,000 |
| Fire Total | 61,900 | 171,900 | 56,900 | 21,900 | 1,871,900 | 2,184,500 |

Police Department

| POLICE | Actual FY 20-21 | Actual FY 21-22 | Budget FY 22-23 | Request FY 23-24 | % Inc (Dec) of FY 23-24 over FY 22-23 |
|-------------------------|--------------------------|--------------------------|-------------------------|-------------------------|---|
| Revenues Expenses | \$102,774 \$2,688,425 | \$109,265 \$2,771,419 | \$93,605 \$3,086,725 | \$96,605 \$3,309,801 | 3.20% 7.23% |
| Net General Fund Budget | (\$2,585,651) | (\$2,662,154) | (\$2,993,120) | (\$3,213,196) | 7.35% |

Police CIP

| Project | 2024 | 2025 | 2026 | 2027 | 2028 | Total |
|---|---------|---------|--------|---------|---------|-----------|
| Police Vehicles | 74,976 | 76,476 | 78,005 | 79,565 | 81,156 | 390,178 |
| Community Protection Sirens | 8,000 | 8,000 | 9,000 | 9,000 | 9,000 | 43,000 |
| Firearm Transition | 18,395 | | | | | 18,395 |
| Source Transfer Switch | | | | | 120,000 | 120,000 |
| Central Iowa Regional Tactical Team (CIRTT) | 7,806 | 12,306 | 7,806 | 7,806 | 7,806 | 43,530 |
| Building Maintenance | 10,000 | | | | | 10,000 |
| E-bikes | 4,943 | | | | | 4,943 |
| Load-Bearing Vest (LBV) | 8,632 | | | 10,458 | | 19,090 |
| Interoperability Radio Project | 401,550 | 831,385 | | | | 1,232,935 |
| Police Total | 534,302 | 928,167 | 94,811 | 106,829 | 217,962 | 1,882,071 |

Ambulance

| AMBULANCE | Actual FY 20-21 | Actual FY 21-22 | Budget FY 22-23 | Request FY 23-24 | % Inc (Dec) of FY 23-24 over FY 22-23 |
|-------------------------|--------------------|--------------------|--------------------|--------------------------|---|
| Revenues Expenses | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$788,000 \$1,479,148 | 0.00% 0.00% |
| Net General Fund Budget | \$0 | \$0 | \$0 | (\$691,148) | 0.00% |

Ambulance CIP

| 2024 | 2025 | 2026 | 2027 | 2028 | Total |
|--------|---------------|---|---|--|---|
| 48,915 | | | | | 48,915 |
| | 250,000 | | | | 250,000 |
| | 42,000 | | | | 42,000 |
| | 27,700 | | | | 27,700 |
| | 5,689 | | | | 5,689 |
| | | 120,000 | | | 120,000 |
| nce | | 70,000 | | | 70,000 |
| | | 24,500 | | | 24,500 |
| nt | | 10,000 | | | 10,000 |
| | | | | 270,000 | 270,000 |
| | | | | 5,689 | 5,689 |
| | | | | 27,500 | 27,500 |
| 48,915 | 325,389 | 224,500 | | 303,189 | 901,993 |
| | 48,915 nce | 48,915 250,000 42,000 27,700 5,689 nce | 48,915 250,000 42,000 27,700 5,689 120,000 70,000 24,500 nt 10,000 | 250,000 42,000 27,700 5,689 120,000 nce 70,000 24,500 nt 10,000 | 48,915 250,000 42,000 27,700 5,689 120,000 70,000 24,500 nt 10,000 270,000 5,689 27,500 |

Community Services Department

| COMMUNITY SERVICES | Actual FY 20-21 | Actual FY 21-22 | Budget FY 22-23 | Request FY 23-24 | % Inc (Dec) of FY 23-24 over FY 22-23 |
|-------------------------|--------------------------|--------------------------|--------------------------|----------------------------|---|
| Revenues Expenses | \$794,244 \$2,552,909 | \$854,221 \$2,666,590 | \$972,959 \$2,951,442 | \$1,248,928 \$3,359,054 | |
| Net General Fund Budget | (\$1,758,665) | (\$1,812,369) | (\$1,978,483) | (\$2,110,126) | 6.65% |

Aquatics CIP

| Project | 2024 | 2025 | 2026 | 2027 | 2028 | Total |
|---------------------------|---------|--------|---------|------|------|---------|
| Pump & Motor Replacements | 15,000 | 15,000 | 15,000 | | | 45,000 |
| Sand Filter | | | 25,000 | | | 25,000 |
| Slide Maintenance Program | | | 45,000 | | | 45,000 |
| Floatables Refurbishment | 7,500 | | 7,500 | | | 15,000 |
| Parking Lot Repair | 12,000 | | | | | 12,000 |
| Roof Replacement | | | 15,000 | | | 15,000 |
| Water Heaters | | 18,000 | | | | 18,000 |
| Replace Fish Slide | 70,000 | | | | | 70,000 |
| Aquatics Total | 104,500 | 33,000 | 107,500 | | | 245,000 |

Athletics CIP

| Project | 2024 | 2025 | 2026 | 2027 | 2028 | Total |
|-------------------------------|-------|--------|--------|--------|--------|---------|
| Ballfield Equipment Replaceme | ent | 31,000 | | | | 31,000 |
| Soccer Goals | 8,000 | 9,000 | 10,000 | 11,000 | 12,000 | 50,000 |
| PSP Ball Field Leveling | | 28,000 | | | 30,000 | 58,000 |
| Athletic Field Equipment | | | 24,000 | | | 24,000 |
| Athletics Total | 8,000 | 68,000 | 34,000 | 11,000 | 42,000 | 163,000 |

Golf Course CIP

| Project | 2024 | 2025 | 2026 | 2027 | 2028 | Total |
|-----------------------------------|----------|--------|--------|---------|-----------|-----------|
| Golf Irrigation System Replacemen | t 10,000 | 10,000 | 10,000 | 350,000 | 2,802,500 | 3,182,500 |
| Golf Grounds and Bunker Repair | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 50,000 |
| Golf Hole 18 Project | | | | 50,000 | 400,000 | 450,000 |
| Golf Equipment | 68,800 | | | | | 68,800 |
| Utility Vehicles (Golf) | | 17,000 | | | | 17,000 |
| Golf Total | 88,800 | 37,000 | 20,000 | 410,000 | 3,212,500 | 3,768,300 |

Parks CIP

| Project | 2024 | 2025 | 2026 | 2027 | 2028 | Total |
|---|---------|-----------|-------|---------|-----------|-----------|
| Southside Beautification | 50,000 | 750,000 | | | | 800,000 |
| Central Park Improvements | | 171,850 | | | | 171,850 |
| Mower/Tractor Replacement Schedule | | | | 80,000 | | 80,000 |
| West Market Park Playground Maintenance | 20,000 | 20,000 | | | | 40,000 |
| Vehicle Replacement Schedule | | 55,000 | | | | 55,000 |
| Tulip Toren Improvements | 168,970 | | | | | 168,970 |
| Klokkenspel Renovation | 25,000 | 75,000 | | | | 100,000 |
| Flower Bed Tiller | | 10,000 | | | | 10,000 |
| Kiwanis Court Repairs | 60,000 | | | | | 60,000 |
| Tree Trimming | | | 8,400 | 6,000 | 7,200 | 21,600 |
| Caldwell Pickleball Courts | 38,000 | | | | | 38,000 |
| Sunken Garden Pond Maintenance | | 70,000 | | | | 70,000 |
| Central Park Sound System | 269,305 | | | | | 269,305 |
| Sports Park Phase 3 (Soccer Complex) | | | | 260,000 | 2,600,000 | 2,860,000 |
| Parks Total | 631,275 | 1,151,850 | 8,400 | 346,000 | 2,607,200 | 4,744,725 |

Facilities CIP

| Project | 2024 | 2025 | 2026 | 2027 | 2028 | Total |
|-----------------------------|-----------|------------|------------|------|------|------------|
| Community Center Renovation | 500,000 | 5,000,000 | | | | 5,500,000 |
| Memorial Building | | 300,400 | | | | 300,400 |
| Indoor Recreation Center | 6,100,000 | 25,394,900 | 10,484,474 | | | 41,979,374 |
| Facilities Total | 6,600,000 | 30,695,300 | 10,484,474 | | | 47,779,774 |

Indoor Rec Center *Economic Impact*

- Below is the economic impact evaluated by Impact DataSource for construction of the University St./Baseline Dr. extensions and indoor recreation center:
 - Marion County:
 - \$65.5 million in total economic output
 - 386 projected jobs during construction
 - State of Iowa:
 - \$99.6 million in total economic output
 - 693 projected jobs during construction
- Ballard King estimated the annual economic impact of the following activities to be approx. \$5.0 million:
 - 10 swimming meets
 - 6 basketball tournaments
 - 8 volleyball tournaments
 - 6 pickleball tournaments





Indoor Rec Center Operational Subsidy

- Community and rec centers often serve as 'lost leaders' meaning they have significant community value; however, they often require an operating subsidy
- A conservative approach for revenue was taken for the rec center pro-forma
- This initial analysis should not be mistaken for a market feasibility study
- Overall, staff believes the indoor recreation center will require an operating subsidy of approx. \$500,000 per year
- However, since the city is planning on closing the indoor pool once the recreation center opens, the operating subsidy for the indoor pool could be applied to reduce the indoor recreation center's subsidy
- The FY 22-23 budget projected a subsidy of nearly \$339,000 for the indoor pool
- As a result, staff believes the additional operating subsidy for the indoor recreation center is estimated to range between \$160,000 to \$180,000 annually $_{31}$

Library

| LIBRARY | Actual FY 20-21 | Actual FY 21-22 | Budget FY 22-23 | Request FY 23-24 | % Inc (Dec) of FY 23-24 over FY 22-23 |
|-------------------------|-----------------------|-----------------------|-----------------------|-----------------------|---|
| Revenues Expenses | \$77,839 \$698,096 | \$75,853 \$721,323 | \$59,500 \$788,530 | \$55,000 \$815,164 | -7.56% 3.38% |
| Net General Fund Budget | (\$620,257) | (\$645,470) | (\$729,030) | (\$760,164) | 4.27% |

Library CIP

| Project | 2024 | 2025 | 2026 | 2027 | 2028 | Total |
|--------------------------|--------|---------|--------|--------|--------|---------|
| | | | | | | |
| Chair Replacement | | | 25,000 | | | 25,000 |
| Technology Updates | 5,400 | 5,400 | 5,400 | 5,400 | | 21,600 |
| Heritage Room Conversion | | | | | 20,000 | 20,000 |
| Bathroom Conversion | | | | 20,000 | | 20,000 |
| Acoustic Treatment | | | | | 25,500 | 25,500 |
| HVAC Condenser | | 218,750 | | | | 218,750 |
| Building Engineer | 12,000 | | | | | 12,000 |
| Library Total | 17,400 | 224,150 | 30,400 | 25,400 | 45,500 | 342,850 |

QUESTIONS



