SOUND SOLUTIONS CASE STUDY

SOLUTION:

around those needs.

realized.

Lencore Acoustics Corp. - a leading

manufacturer of sound masking systems

Manager of Standards in over 40 facilities.

For this Kaiser Project, Lencore leveraged a

simple approach by asking, "What do you

want to achieve?" Lencore listened to the

challenges and the specific requirements

of Kaiser and custom designed the system

The result: A specific acoustical solution by

room type - verified by an independent

the acoustical requirement. According to

the standard with the Lencore solution. Furthermore, by looking at alternative construction, significant cost savings were

Kaiser's acoustical consultant, they exceeded

acoustical consultant - that surpassed

had worked with Kaiser Permanente's

CHALLENGE:

Kaiser Permanente – the largest notforprofit health plan serving over 8.6 million members with 2008 revenue of \$40.8B – was looking to improve their medical office building standard, in particular for exam rooms. In addition, they wanted to comply with HIPAA (Health Insurance Portability and Accountability Act) to address the protection of personal health information. Finally, they wanted to find a way to reduce construction costs while maintaining a consistent privacy standard.

Speech Privacy Can Be Objectively Measured Using Articulation Index (AI) & Privacy Index (PI)

Speech Privacy Levels	AI	PI
Normal	≤0.15	≥85%
Confidential	≤0.05	≥95%
Secure	Special consideration required	

As per **ASTM E** - **1130** Standard for Speech Privacy **AI** varies from 0 (absolute privacy) to 1.0 (perfect intelligibility, no privacy)

PI is a related rating system and the inverse of the AI An AI of 0.15 is a health care standard versus an AI of 0.20 for open office plan as a standard

The challenge was to develop an alternative to their previous slab to slab building standard that would work with architectural details, reduce cost and still meet the HIPAA requirements.

Construction Savings

Calculating general cost savings is difficult due to the variance across the country as well as the construction standards1, however, here is an example provided by Pepper Construction for a typical 10'x10'x12' metal stud, drywall with insulation room:

• Slab-to-Structure: 12'x10' times 4 walls = 480 sf x \$8.40 per sf = \$4,032 per room

• Floor-to-Ceiling: 9'6"x10' times 4 walls = 380 sf x \$.302 per sf = \$3,154 + \$100 (approx. \$1 per sf for installation of sound masking solution) = \$3,254

• **Savings** = approximately \$778 per room or **19.3%**

1 Check with your local general contractor for actual construction costs and local requirements 2 Significant ACT cost savings exists in using an underpinned system

KAISER PERMANENTE

Lencore's solution provided Kaiser with a superior patient experience while allowing them to consider alternative construction methods resulting in significant cost savings.

OUTCOME:

Kaiser describes the successful outcome as providing significant cost savings through alternative construction while maintaining their privacy requirements for HIPAA. They anticipate hundreds of thousands of dollars in savings.

INDEPENDENT COMMENTARY: THE USE OF SOUND MASKING

by Erik Ryerson of Shen Milsom & Wilke, LLC Chicago:

"Based on a client's requirements, sound masking is a very viable solution when used in conjunction with the architecture. It really is about understanding the application and then determining whether or not the right solution is a combination of increasing the level of noise in a controlled and predictable way within the space to increase speech privacy. It is not the right solution for every application but I certainly support it when appropriate." Ryerson went on to describe his approach to speech privacy and the type of construction utilized. "The introduction of sound masking should have a positive effect on moving the sliding scale towards 'Good' or even 'Excellent' speech privacy in floor-to-ceiling applications."



The information contained herein is proprietary to Lencore Acoustics LLC and copyright protected. No part of this document can be copied, used, or distributed without prior authorization from Lencore. Copyright 2020. Lencore, Spectra, Spectra i.Net, are trademarks of Lencore Acoustics LLC