April 1, 2022 to March 31, 2023

I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

Job Title	Recruitment Sources("RS") Used to Fill Vacancy	RS Referring Hiree
Account Executive	1,13,14, 18,19,23,28	13,14,28
Business Manager	1,13,23, 26	26
Morning Show Co-Host/Production Director	1,13, 14,18, 19	14
KORA Program Director	1, 13, 18,19	19
Integrated Marketing Manager/Digital Sales	10,12,23,28	28

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II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

	Recruitment Source	Source Entitled to Vacancy Notification? (Yes/No)	No of Interviewees Referred by Source over 12-monthperiod
1	Texas Association of Broadcasters Job Bank 502E.11 th StreetSuite200 Austin,TX78701 512-322-9944 CraigBean,craig@tab.orgh ttp://www.tab.org/	No	0
	Radio Advertising Bureau 1320 Greenway Dr Suite 500 Irving, TX 75038 1-800-998-5158, 972-753-6756 Jean Hetherington - Jhetherington@rab.com http://www.rab.com/	No	0
3	Alliance for Women in Media – Austin Affiliate www.awmaustin.org	No	0
4	Media Alliance of Houston POBox980908 Houston,TX77098 Monica Rose – monica.rose@abc.com www.mediaalliancehouston.org	No	0
5	TexasA&MUniversityCar eerCenter,DebbieGau209K oldus,1233TAMU CollegeStation,TX778439 79-845-5139 employer@careercenter.tamu.eduhttp://careercenter.t amu.edu&http://hireaggies.com	No	0
6	Blinn College JobPlacementOffice2 423BlinnBlvd POBox6030 Bryan,Texas77805 979-209-7542 careers@blinn.eduhttp://w ww.collegecentral.com/bli nncollege/	No	0
7	Baylor University—Telecommunications Div. LillianRoundtreeBurle sonHall,RM110Waco, TX76798 http://www.baylor.edu/care erservices/	No	0

	Recruitment Source	Source Entitled to Vacancy Notification? (Yes/No)	No of Interviewees Referred by Source over 12-monthperiod
8	Prairie View A&M CareerServices POBox519 PrairieView,TX77446- 0519Shadia_washington@pvamu.	No	0
9	Texas Southern University CareerCenter3 100Cleburne Houston,TX77004colvindd@tsu.e duhttp://www.tsu.edu/pages/1645.as p https://www.myinterfase.com/tsu/EMPLOYER	No	0
10	La Voz Hispana Newspaper POBox1774 Bryan,TX77806 979-822-0503	No	0
11	BCS Chamber of Commerce 4001East29 th Street,Suite175 Bryan,TX77805 979-260-5200 http://www.bcschamber.org/http://www.bcschamber.org/JobBoard	No	0
12	TV and Radio Jobs Website http://tvandradiojobs.com	No	0
13	Brazos Valley Communications Radio Station Website/On-air KORA-KTAM-KBXT-KAPN 1240E.Villa MariaRd Bryan,TX77802 http://www.brazosradio.com/employment	No	1
14	Word-of-Mouth Referral	No	2
15	Walk In/Self–Referral	No	0
16	American Broadcasting School Michelle McConnell Campus/Job Placement Director 712N.WatsonRoad,Ste.200Arlington,TX76011 (817)695-2474or(817)695-2838(FAX) michelle@radioschool.com	No	0
17	Radio Online Website http://radio-online.com	No	0

	Recruitment Source	Source Entitled to Vacancy Notification ? (Yes/No)	No of Interviewees Referred by Source over 12-monthperiod
18	Country Air Check Website	No	0
	https://www.countryaircheck.com/		
19	All Access	No	6
	http://www.allaccess.com/		
21	Workforce Solutions - Brazos Valley	No	0
	P O Drawer 4128		
	3991 East 29th Street		
	Bryan TX 77805		
	Sherry.saxby@bvcog.org		
22	Aggielandhelpwanted.com	No	0
	RegionalHelpWanted.com		
	P O Box 319		
	Mt. Zion IL 62549		
	Dale Mulder – Media Director		
	dale.mulder@regionalhelpwanted.co		
23	The Eagle	No	0
	1729 Briarcrest Drive		
	Bryan TX 77802		
	Kristi Lester		
	Kristi.Lester@theeagle.com		
24	BCS Chamber of Commerce Spring	No	0
	Job Fair		
25	BCS Chamber of Commerce Fall Job Fair	No	0
26	Internal transfer/Promotion	No	1
27	Re-hire	No	0
28	Indeed.com	No	18
	TOTALINTERVIEWEESOVER1	2-MONTHPERIOD	28

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III. RECRUITMENT INITIATIVES

BRIEF DESCRIPTION OF ACTIVITY	TYPE OF RECRUITMENT INITIATIVE (MENU SELECTION)	
June 1, 2022, our SEU participated in the CS Chamber of Commerce and Workforce utions Brazos Valley Job Fair. General nager was on-site to answer questions, cuss job opportunities, and accept resumes. TSEU Promoted job fair on-air and on ion websites.	1 Participate in job fair/Sponsor job fair	1
October 19, 2022, our SEU participated in Bryan/College Station Chamber of mmerce Youth to Career Fair. Station ticipants included Business Manager and motions staff, which were on-site to share ormation to local Junior High Students on opportunities, broadcast careers, and olarship information to students majoring in adcast media and telecommunications ilable from the Texas Association of badcasters' Texas Broadcast Education andation.		
Tuesday, February 28, 2023. Our SEU ticipated in the Hype Career Expo 2023. tion Participants included Business nager and promotions staff, which were onto share information to local Junior High dents on job opportunities, broadcast eers, and scholarship information to students foring in broadcast media and communications available from the Texas sociation of Broadcasters' Texas Broadcast acation Foundation. Scholarship portunities.		

	TYPE OF RECRUITMENT INITIATIVE (MENUSELECTION)	BRIEF DESCRIPTION OF ACTIVITY
2	Host Community event/program which promotes employment in the broadcast industry.	December 1-December 5, 2022 our SEU hosts Radio M*A*S*H (make a smile happen) an annual toy drive for our local community. As part of this annual event our SEU recruits community volunteers to help collect, sort, and distribute toys. Local volunteers are also recruited to obtain board operator training for the remote broadcasts held daily throughout the event.
3	Participate in Scholarship Program	Our SEU participated in the Texas Association of Broadcasters' Texas Broadcast Education Foundation, providing scholarships to students majoring in broadcast media and telecommunications. TBEF annually awards scholarships to outstanding students pursuing a degree in broadcast journalism, production, or engineering at universities, colleges, and technical schools across the state of Texas. Scholarships include one \$5000 scholarship and eight \$3000 scholarships. Stations promote these scholarships on-air, on station websites, and distribute printed promotional material regarding the Texas Association of Broadcasters' Education Foundation scholarship program at student career expos. During the reporting period, SEU donated \$500 to the Texas Association of Broadcasters' Texas Broadcast Education Foundation scholarship fund.

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4 Providing Training to station personnel enabling them to acquire the skills to qualify for higher-level positions

General Manager integrates training components into weekly programming, sales, and marketing meetings: Programming meetings specifically focus on improved on-air delivery, more effective communication and emotional connection techniques to relate to station's listeners, and critical skills necessary to advance careers in radio programming.

Sales and Marketing meetings focus on training designed to better manage customer relations, improved copywriting, client promotional brainstorming, and identifying ways to improve customer's business, and provide training and leadership developmental skills for career advancement.

SEU integrated a digital platform with NXT Digital. Personnel attended various ZOOM training and video training sessions designed to expand their knowledge and skill sets so that they would be better prepared to sell and utilize the new digital products.

Vice President/GM, Account Executives and Business Manager attended the Texas Association of Broadcast Convention August 3-4, 2022 in Austin, Tx. Attendees participated in workshops designed to enhance participants skills in making more effective sales presentations, improve prospecting and leadership training for advancement in the broadcast industry.

General Manager and Sales Staff attended the following webinar trainings:

September 21, 2022 - Texas Association of Broadcasters - LBS: The Great Reimagination

September 28, 2022 - Texas Association of Broadcasters - LBS: Planning for Tomorrow

5	and other programs designed to promote outreach	Our SEU participates in job banks, internet programs and programs designed to promote outreach generally. SEU is a co-founder/sponsor of Aggielandhelpwanted.com local community job bank.