

Poweshiek Residential Weekly Market Performance 2018

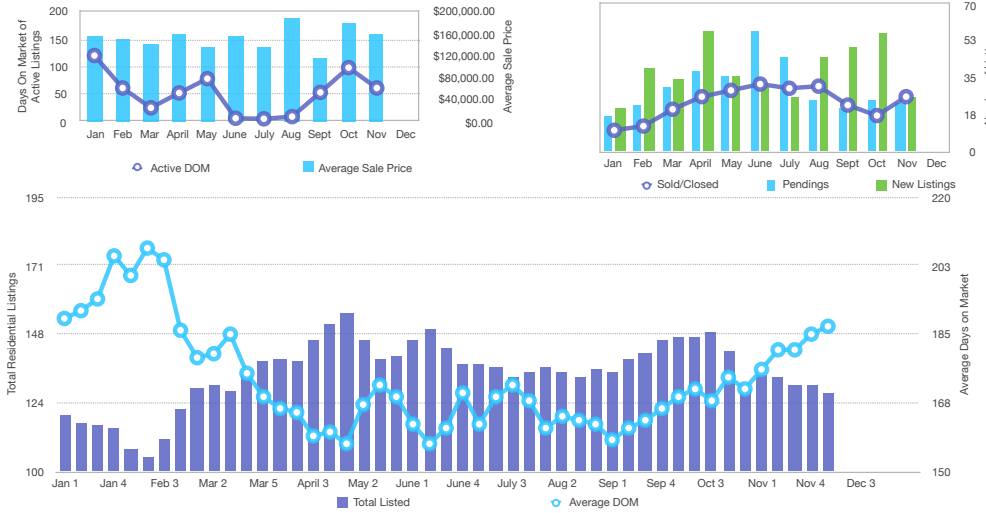
WEEK	SOLD DOM	SOLD/CLOSED	PENDINGS	NEW LISTINGS	NEW ACTIVE DOM
JAN 1	79	2	1	7	91
JAN 2	30	4	4	6	77
JAN 3	103	2	1	6	24
JAN 4	120	2	4	5	12
FEB 1	63	1	7	2	80
FEB 2	260	2	5	8	103
FEB 3	186	5	5	5	3
FEB 4	121	4	5	25	58
MAR 1	26	2	8	11	5
MAR 2	234	3	2	4	6
MAR 3	71	9	15	8	86
MAR 4	54	4	5	12	6
MAR 5	112	4	3	9	3
APRIL 1	397	3	7	8	4
APRIL 2	163	5	13	12	93
APRIL 3	94	7	10	20	63
APRIL 4	108	5	8	17	76
MAY 1	74	4	8	19	58
MAY 2	42	6	8	6	151
MAY 3	106	12	16	20	102
MAY 4	64	10	4	4	4
JUNE 1	104	5	14	12	11
JUNE 2	92	3	21	12	5
JUNE 3	96	5	10	5	3
JUNE 4	136	9	12	2	2
JULY 1	115	13	6	5	5
JULY 2	112	11	10	6	4
JULY 3	106	10	16	12	7
JULY 4	105	10	10	14	50
AUG 1	84	7	7	8	3
AUG 2	80	6	5	8	75
AUG 3	59	5	7	11	193
AUG 4	131	14	5	17	106
SEP 1	69	5	6	14	103
SEP 2	116	6	7	21	78
SEP 3	56	10	4	11	9
SEP 4	3	11	3	4	4
OCT 1	64	6	1	5	4
OCT 2	125	3	2	22	58
OCT 3	202	1	6	6	136
OCT 4	420	3	6	8	3
OCT 5	36	6	9	15	218
NOV 1	125	3	8	19	114
NOV 2	60	4	9	2	5
NOV 3	61	11	3	3	73
NOV 4	62	3	3	2	5
DEC 1	119	9	3	6	3
DEC 2					
DEC 3					
DEC 4					

Listing Inventory 2018

WEEK	TOTAL LISTED	AVERAGE DOM
Jan 1	119	189
Jan 2	117	191
Jan 3	116	194
Jan 4	115	205
Feb 1	107	200
Feb 2	105	207
Feb 3	111	204
Feb 4	121	186
Mar 1	129	179
Mar 2	130	180
Mar 3	128	185
Mar 4	134	175
Mar 5	138	169
Apr 1	139	166
Apr 2	138	165
Apr 3	145	159
Apr 4	151	160
May 1	155	157
May 2	145	167
May 3	139	172
May 4	140	169
June 1	145	162
June 2	149	157
June 3	143	161
June 4	137	170
July 1	137	162
July 2	136	169
July 3	132	172
July 4	134	168
Aug 1	136	161
Aug 2	134	164
Aug 3	132	163
Aug 4	135	162
Sep 1	134	158
Sep 2	139	161
Sep 3	141	163
Sep 4	145	166
Oct 1	146	169
Oct 2	146	171
Oct 3	148	168
Oct 4	142	174
Oct 5	129	171
Nov 1	133	176
Nov 2	132	181
Nov 3	130	181
Nov 4	130	185
Dec 1	127	187
Dec 2		
Dec 3		
Dec 4		

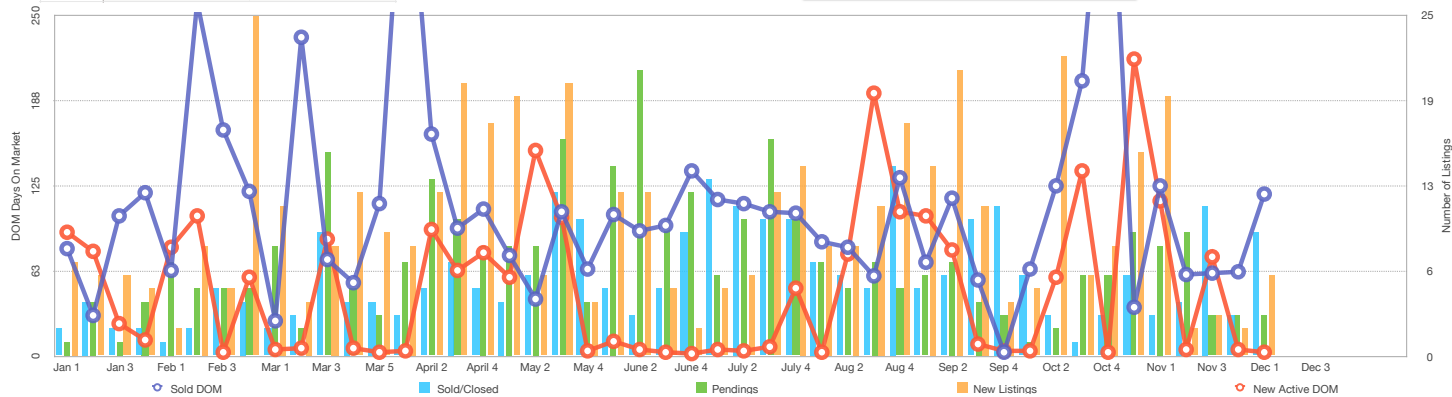
Poweshiek MLS Monthly Market Report 2018

WEEK	AVERAGE SALE PRICE	SOLD/CLOSED	PENDINGS	NEW LISTINGS	ACTIVE DOM
Jan	\$154100.00	10	17	20	120
Feb	\$150583.00	12	22	40	61
Mar	\$138533.00	20	30	35	25
April	\$159087.00	26	38	57	52
Jan 4	\$134852.00	29	36	36	78
June	\$156275.00	32	57	31	6
July	\$133717.00	30	44	25	5
Aug	\$190552.00	31	24	44	9
Sep	\$117617.00	22	20	50	53
Oct	\$179365.00	17	24	56	98
Nov	\$158338.00	26	23	26	61
Dec					



Assembled by Matt Karjalahti, Real Estate Broker, Licensed in Iowa. Data Sources: Iowa Association of Realtors, Mid-Iowa MLS, Poweshiek MLS, FMAAR, Melissa Data, Research.

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Poweshiek Residential Weekly Market Performance 2017

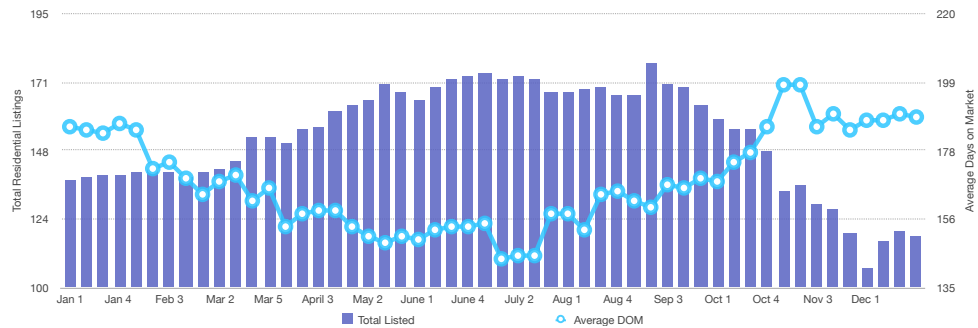
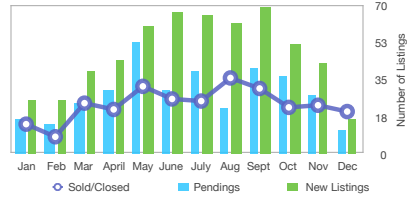
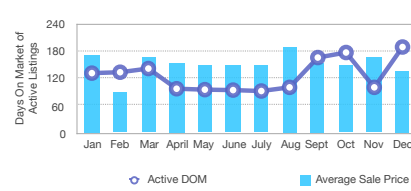
WEEK	SOLD DOM	SOLD/ CLOSED	PENDINGS	NEW LISTINGS	NEW ACTIVE DOM
JAN 1	81	7	2	7	15
JAN 2	78	5	3	8	10
JAN 3	133	2	5	6	3
JAN 4	200	2	5	7	4
FEB 1	254	3	2	9	64
FEB 2	165	2	5	9	7
FEB 3	70	2	3	4	2
FEB 4	0	0	5	6	4
MAR 1	20	6	10	9	5
MAR 2	4	1	10	8	4
MAR 3	84	5	5	6	4
MAR 4	269	5	6	14	4
MAR 5	90	3	9	8	3
APRIL 1	166	9	10	13	46
APRIL 2	106	10	14	18	2
APRIL 3	135	7	5	8	2
APRIL 4	44	6	5	12	4
MAY 1	111	7	10	12	4
MAY 2	30	10	18	12	12
MAY 3	111	9	17	15	6
MAY 4	111	7	8	22	80
JUNE 1	103	8	10	10	78
JUNE 2	112	9	10	20	96
JUNE 3	57	8	4	15	37
JUNE 4	231	4	11	10	10
JUNE 5	117	5	6	12	4
JULY 1	88	4	12	15	44
JULY 2	37	4	7	22	82
JULY 3	100	6	8	15	67
JULY 4	95	8	12	14	125
AUG 1	119	11	9	21	57
AUG 2	164	6	3	19	47
AUG 3	134	8	6	11	199
AUG 4	105	8	4	11	99
SEP 1	134	6	10	19	71
SEP 2	187	3	2	22	58
SEP 3	69	9	9	14	39
SEP 4	40	10	7	21	78
SEP 5	183	3	12	11	103
OCT 1	42	7	8	18	91
OCT 2	120	7	9	5	49
OCT 3	140	2	10	15	147
OCT 4	42	10	10	14	59
NOV 1	100	7	8	10	236
NOV 2	104	11	10	13	118
NOV 3	241	7	5	13	67
NOV 4	178	3	3	2	76
NOV 5	221	4	2	5	5
DEC 1	111	11	5	2	13
DEC 2	97	5	2	7	5
DEC 3	93	4	1	4	4
DEC 4	56	8	3	3	11

Listing Inventory 2017

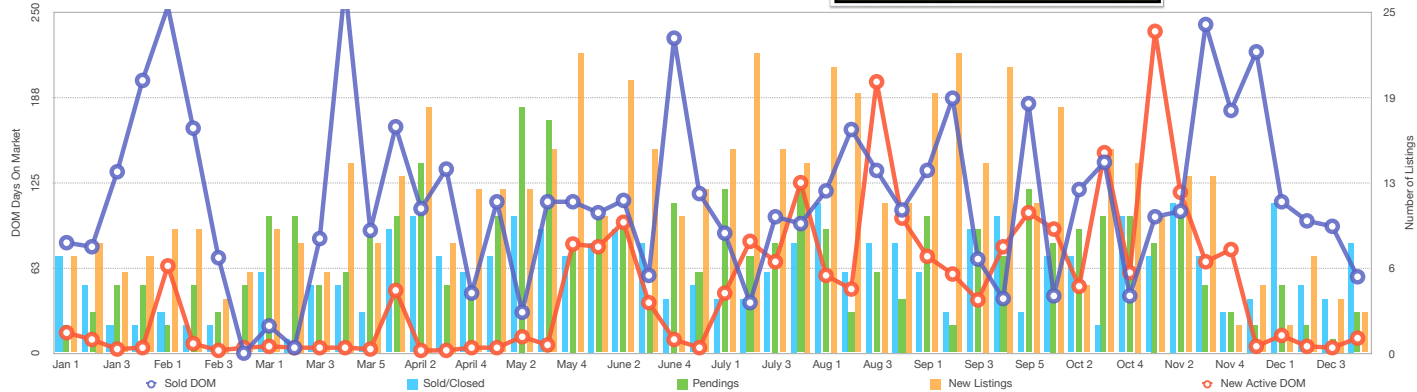
WEEK	TOTAL LISTED	AVERAGE DOM
Jan 1	137	185
Jan 2	138	184
Jan 3	139	183
Jan 4	139	186
Feb 1	140	184
Feb 2	141	172
Feb 3	140	174
Feb 4	138	169
Mar 1	140	164
Mar 2	141	168
Mar 3	144	170
Mar 4	152	162
Mar 5	152	166
April 1	150	154
April 2	155	158
April 3	156	159
April 4	161	159
May 1	163	154
May 2	165	151
May 3	171	149
May 4	168	151
June 1	165	150
June 2	170	153
June 3	172	154
June 4	173	154
June 5	174	155
July 1	172	144
July 2	173	145
July 3	172	145
July 4	168	158
Aug 1	168	158
Aug 2	169	153
Aug 3	170	164
Aug 4	167	165
Sep 1	167	162
Sep 2	178	160
Sep 3	171	167
Sep 4	170	166
Sep 5	163	169
Oct 1	159	168
Oct 2	155	174
Oct 3	155	177
Oct 4	147	185
Nov 1	134	198
Nov 2	135	198
Nov 3	129	185
Nov 4	127	189
Nov 5	119	184
Dec 1	107	187
Dec 2	116	187
Dec 3	120	189
Dec 4	118	188

Poweshiek MLS Monthly Market Report 2017

WEEK	AVERAGE SALE PRICE	SOLD/CLOSED	PENDINGS	NEW LISTINGS	ACTIVE DOM
Jan	\$162564.00	14	17	25	131
Feb	\$81488.00	8	14	25	133
Mar	\$152675.00	24	24	39	141
Apr	\$142376.00	21	31	44	97
May	\$140750.00	32	53	61	95
June	\$136169.00	26	31	67	94
Julv	\$136772.00	25	39	66	92
Aug	\$175000.00	36	22	62	100
Sep	\$145632.00	31	40	87	165
Oct	\$138227.00	22	37	52	176
Nov	\$155761.00	23	28	43	100
Dec	\$124501.00	20	11	16	188



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Poweshiek Residential Weekly Market Performance 2016

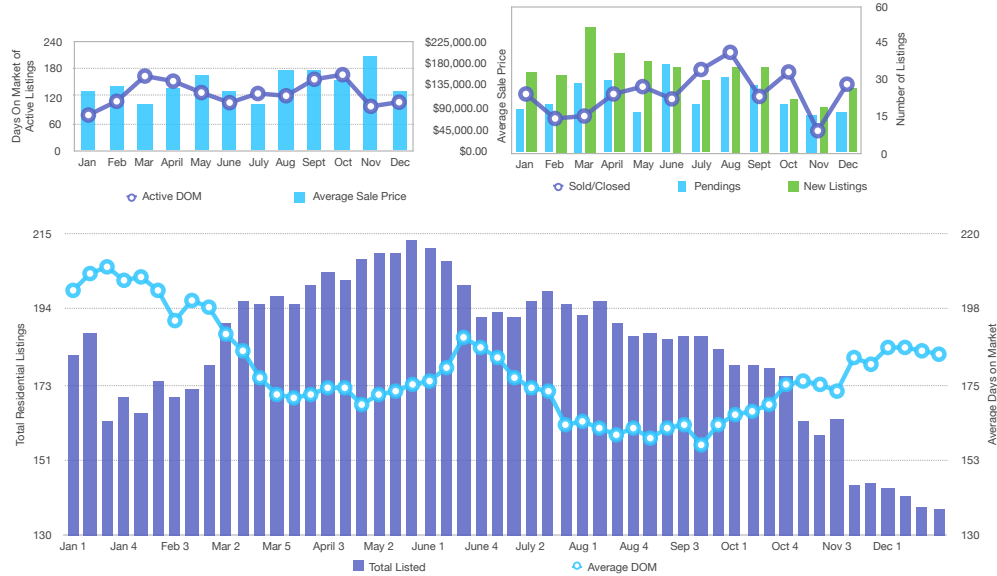
WEEK	SOLD DOM	SOLD/CLOSED	PENDINGS	NEW LISTINGS	NEW ACTIVE DOM
JAN 1	84	6	3	7	105
JAN 2	81	7	3	14	123
JAN 3	52	4	4	11	101
JAN 4	53	5	1	9	3
FEB 1	150	2	5	9	4
FEB 2	75	1	3	17	72
FEB 3	95	3	7	7	46
FEB 4	52	4	5	11	106
MAR 1	167	6	4	13	61
MAR 2	502	3	2	20	71
MAR 3	41	2	8	18	79
MAR 4	162	4	6	7	3
MAR 5	28	4	7	11	4
APRIL 1	47	3	9	9	33
APRIL 2	209	5	10	11	3
APRIL 3	45	3	7	8	5
APRIL 4	154	12	16	14	11
MAY 1	58	6	4	15	8
MAY 2	50	3	12	7	5
MAY 3	246	9	5	10	4
MAY 4	57	5	7	20	93
JUNE 1	110	8	0	2	3
JUNE 2	89	6	11	7	4
JUNE 3	76	2	9	3	4
JUNE 4	88	7	17	9	4
JUNE 5	125	8	4	17	55
JULY 1	110	4	8	7	14
JULY 2	324	5	7	10	5
JULY 3	101	12	5	14	50
JULY 4	59	4	15	13	105
AUG 1	67	10	16	9	4
AUG 2	134	13	8	18	58
AUG 3	134	10	11	13	100
AUG 4	78	7	5	6	3
SEP 1	190	6	6	19	95
SEP 2	194	4	5	12	62
SEP 3	90	6	9	20	87
SEP 4	253	5	9	15	71
SEP 5	68	3	10	14	118
OCT 1	86	7	11	6	3
OCT 2	118	7	2	16	41
OCT 3	142	8	5	6	14
OCT 4	92	4	4	2	4
NOV 1	81	13	1	10	80
NOV 2	130	5	4	9	127
NOV 3	128	2	5	16	52
NOV 4	16	1	6	5	63
NOV 5	94	2	3	1	1
DEC 1	74	5	5	3	2
DEC 2	64	6	5	3	4
DEC 3	167	10	3	6	43
DEC 4	119	4	2	14	107

Listing Inventory 2016

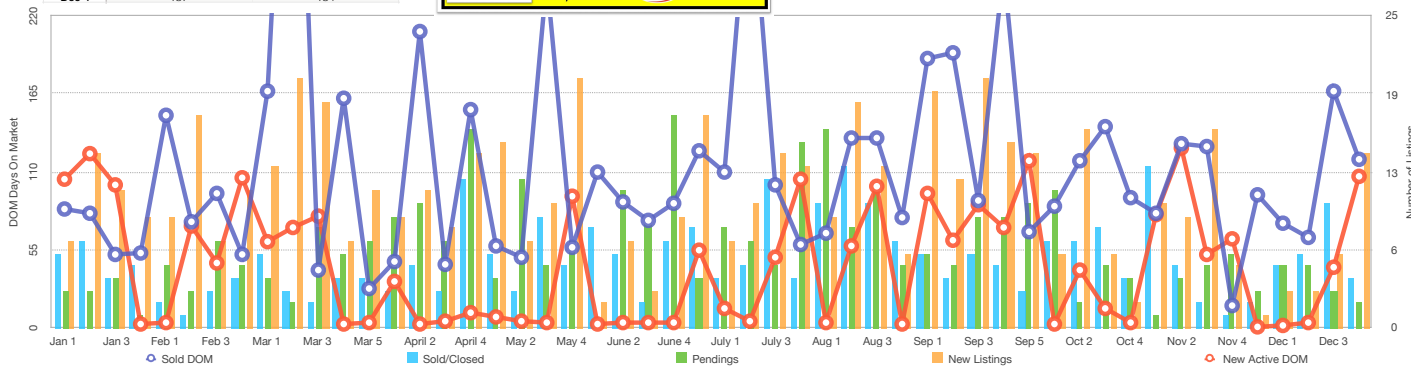
WEEK	TOTAL LISTED	AVERAGE DOM
Jan 1	181	203
Jan 2	187	208
Jan 3	162	210
Jan 4	169	206
Feb 1	164	207
Feb 2	173	203
Feb 3	169	194
Feb 4	171	200
Mar 1	178	198
Mar 2	190	190
Mar 3	196	185
Mar 4	195	177
Mar 5	197	172
April 1	195	171
April 2	200	172
April 3	204	174
April 4	202	174
May 1	208	169
May 2	209	172
May 3	209	173
May 4	213	175
June 1	211	176
June 2	207	180
June 3	200	189
June 4	191	186
June 5	193	183
July 1	191	177
July 2	196	174
July 3	199	173
July 4	195	163
Aug 1	192	164
Aug 2	196	162
Aug 3	190	160
Aug 4	186	162
Sep 1	187	159
Sep 2	185	162
Sep 3	186	163
Sep 4	186	157
Sep 5	182	163
Oct 1	178	166
Oct 2	178	167
Oct 3	177	169
Oct 4	175	175
Nov 1	162	176
Nov 2	158	175
Nov 3	163	173
Nov 4	144	183
Nov 5	145	181
Dec 1	143	186
Dec 2	141	186
Dec 3	138	185
Dec 4	137	184

Poweshiek MLS Monthly Market Report 2016

WEEK	AVERAGE SALE PRICE	SOLD/CLOSED	PENDINGS	NEW LISTINGS	ACTIVE DOM
Jan	\$124344.00	24	18	33	79
Feb	\$133215.00	14	20	32	109
Mar	\$94997.00	15	28	51	164
April	\$126230.00	24	30	40	153
May	\$155770.00	27	17	37	128
June	\$120593.00	22	36	35	106
July	\$96409.00	34	20	30	126
Aug	\$167948.00	41	31	35	121
Sep	\$166624.00	23	27	35	157
Oct	\$145947.00	33	20	22	167
Nov	\$193313.00	9	15	19	98
Dec	\$123239.00	28	17	26	107



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Poweshiek Residential Weekly Market Performance 2015

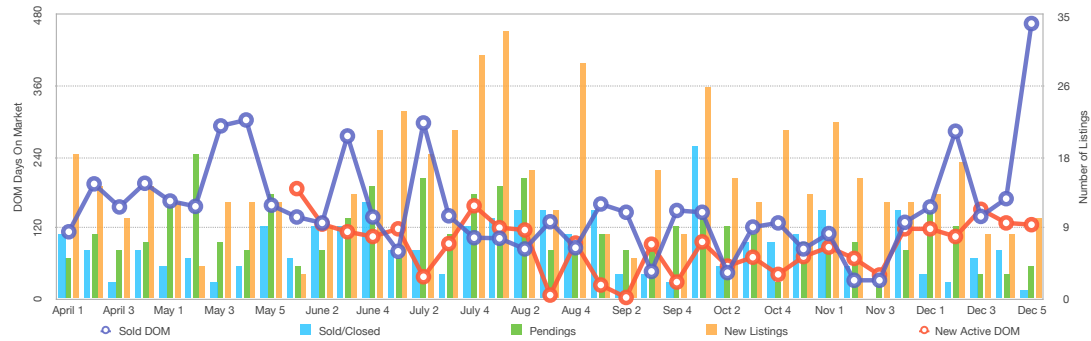
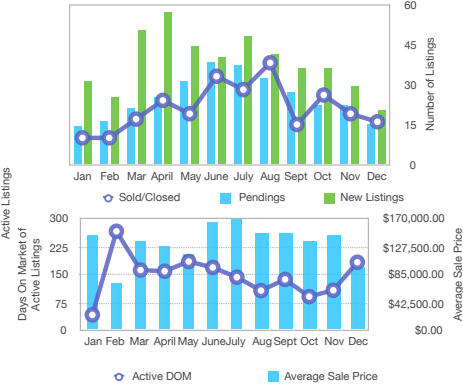
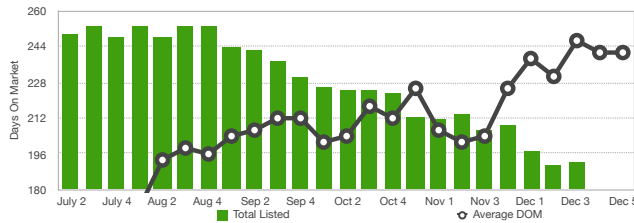
WEEK	SOLD DOM	SOLD/CLOSED	PENDINGS	NEW LISTINGS	NEW ACTIVE DOM
APRIL 1	114	8	5	18	
APRIL 2	195	6	8	14	
APRIL 3	156	2	6	10	
APRIL 4	196	6	7	14	
MAY 1	166	4	12	12	
MAY 2	157	5	18	4	
MAY 3	293	2	7	12	
MAY 4	303	4	6	12	
MAY 5	159	9	13	12	
JUNE 1	139	5	4	3	187
JUNE 2	129	9	6	9	127
JUNE 3	276	9	10	13	114
JUNE 4	139	12	14	21	106
JULY 1	81	6	5	23	119
JULY 2	298	6	15	18	38
JULY 3	141	3	8	21	94
JULY 4	104	9	13	30	158
AUG 1	103	10	14	33	121
AUG 2	85	11	15	16	117
AUG 3	131	11	6	11	7
AUG 4	87	8	7	29	95
SEP 1	161	11	8	8	24
SEP 2	147	3	6	5	3
SEP 3	47	3	7	16	93
SEP 4	150	2	9	8	29
OCT 1	147	19	10	26	97
OCT 2	45	4	9	15	56
OCT 3	122	7	8	12	71
OCT 4	129	7	2	21	42
OCT 5	85	8	7	13	72
NOV 1	111	11	6	22	88
NOV 2	32	4	7	15	69
NOV 3	32	0	3	12	41
NOV 4	130	11	6	12	119
DEC 1	156	3	11	13	119
DEC 2	284	2	9	17	106
DEC 3	140	5	3	8	152
DEC 4	170	6	3	8	129
DEC 5	466	1	4	10	126

Listing Inventory 2015

WEEK	TOTAL LISTED	AVERAGE DOM
July 2	250	178
July 3	253	177
July 4	249	178
Aug 1	253	177
Aug 2	249	185
Aug 3	253	187
Aug 4	253	186
Sep 1	244	189
Sep 2	242	190
Sep 3	238	192
Sep 4	230	192
Oct 1	226	188
Oct 2	225	189
Oct 3	224	194
Oct 4	223	192
Oct 5	213	197
Nov 1	211	190
Nov 2	214	188
Nov 3	207	189
Nov 4	209	197
Dec 1	197	202
Dec 2	191	199
Dec 3	192	205
Dec 4	181	203
Dec 5	181	203

Poweshiek MLS Monthly Market Report 2015

WEEK	AVERAGE SALE PRICE	SOLD/CLOSED	PENDINGS	NEW LISTINGS	ACTIVE DOM
Jan	\$144050.00	10	14	31	42
Feb	\$72575.00	10	16	25	266
Mar	\$136325.00	17	21	50	162
April	\$127417.00	24	25	57	159
May	\$114447.00	19	31	44	185
June	\$164285.00	33	38	40	169
July	\$166935.00	28	37	48	143
Aug	\$146347.00	38	32	41	107
Sep	\$146420.00	15	27	36	137
Oct	\$135685.00	26	22	36	91
Nov	\$144574.00	19	22	29	108
Dec	\$97331.00	16	15	20	183



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