

2019

COMMUNITY IMPACT REPORT YMCA OF GREENWICH



AT THE Y IT ALL BEGINS WITH ONE.

One person seeking a better future. One person standing up for another. One organization bringing them together.

ONE Y. ONE GOAL. ONE COMMUNITY.

ONE Y. ONE GOAL. ONE COMMUNITY.

YMCA of Greenwich Leadership Report

The YMCA of Greenwich has a proud history of serving the Greenwich community for over 100 years. As our mission states, the YMCA of Greenwich strives, “To bring together and strengthen the community through programs and services that build a healthy spirit, mind, and body for all men, women, and children.”

On behalf of the Board of Directors and the whole YMCA family, thank you for the generous support you have provided to ensure the YMCA prospers. Without that support, we would not be able to continue to welcome all members of our community regardless of age, income, or background and to deliver the quality of services our members have come to expect.

While we look back with pride on our 100 plus years as a community center, we are building for the future with the launch of a Capital Campaign to address critical infrastructure needs of our historic building and upgrades to the dehumidification systems in the Olympic Pool as well as the warm-water Alumni pool. The YMCA is the premier aquatics facility in town, and we need to continue to invest to ensure the health and safety of our swimmers.

The \$3M Capital Campaign was kicked-off in October with a robust campaign committee behind it representing the aquatics teams. Many, many thanks to Lisa Charney, Diane Ohl, and Joyce Zee who have worked tirelessly leading the committee and raising over one-third of the funds by year-end.

Our aquatics teams have built stellar reputations thanks to their hard work and commitment to excellence as well as their blue-chip coaching staffs.

We’re very proud of their accomplishments including; the Marlins Dive Club placed first in the Y Nationals winning the entire

meet for the first time. Greenwich Aquatics Water Polo gains momentum on the national level each year and in 2019 qualified 13 teams at the National Junior Olympics in Southern California. The Marlins Swim Team achieved USA Swim Bronze Medal status and was the 2019 Y National Gold Medal Relay team. All of our teams continue to have impressive college recruitment results at the elite levels.

Another source of pride for the Y is our Community Wellness Program Portfolio including Safe & Strong and Parkinson’s Body & Mind. Safe & Strong is a water safety program the Y offers in partnership with Abilis tailored to special needs children. Parkinson’s Body & Mind is a variety of classes targetted to improve the lives of Parkinson’s patients through exerisce.

Partnerships are key to our success, and we’re grateful for our many partners including, Abilis, CCI, Family Centers, Greenwich Hospital, Pathways, American Red Cross, Waterside School, and United Way of Greenwich.

Thank you to all of our Y members, donors, partners and last but not least, employees. We sincerely appreciate your contributions every day.

Truly Yours,

Shahryar Oveissi
Chairman of the Board

Patrice Francois
Interim Chief Executive Officer

2019 BOARD OF DIRECTORS

The YMCA of Greenwich Board of Directors provides governance, policy, direction and fundraising support for our Association.



OFFICERS

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Joyce Zee

2019 Administrative Personel

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Interim Chief Executive Officer

Andrea Basso
Director of Human Relations

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Swim School Specialist*

Elaine Grant
Director of Development

Drew Hall
Facilities Manager

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*Senior Director of Initiatives –
Wellness, Programming & Membership*

Ricky Perez
*Member Operations Services
& Front Desk Supervisor*

Lauren Valbiro
*Marketing & Communications
Manager*

MAKING EACH DOLLAR COUNT

Year Ended December 31, 2019 – Unaudited Financial Statement

OPERATING REVENUES

	2019	2018
Membership	\$2,783,364	\$2,660,465
Aquatics	\$1,991,592	\$2,097,464
Childcare	\$1,712,284	\$1,797,468
Programs	\$191,508	\$132,206
Wellness	\$233,321	\$243,714
Other	<u>\$43,765</u>	<u>\$49,969</u>

TOTAL REVENUES	\$6,955,834	\$6,981,286
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OPERATING EXPENSES

	<u>\$7,310,325</u>	<u>\$6,881,601</u>
Net Surplus (Deficit)	(\$354, 491)	\$99,685
Development	<u>\$1,102,857</u>	<u>\$406,849</u>
Operating Surplus After Development	\$748,366	\$506,534
Depreciation & Interest	<u>(\$1,288,033)</u>	<u>(\$1,379,417)</u>
Net Loss After Depreciation & Interest	<u>(\$539,667)</u>	<u>(\$872,883)</u>

WHERE OUR COMMUNITY THRIVES

2019 CONSTITUENCY REPORT

MEMBERSHIP UNITS

Family	981
Adult	657
Senior	486
Youth	520
Student	114
Other	28
TOTAL	2,786

INDIVIDUAL UNITS

Family	3,822
Adult	657
Senior	678
Youth	520
Student	114
Other	28
TOTAL	5,819



OUR IMPACT AT A GLANCE

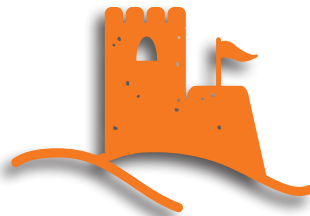


Over 430 children learned to develop positive social relationships, good sportsmanship and teamwork in our Y sports and humanities programs.

Over 80 of our friends from Pathways & Abilis enjoyed programming that helped them stay connected, remain active, and improved their well-being.



We help make our community safer by providing Red Cross training including CPR, Water Safety, Lifeguarding and Babysitter Certification. In 2019 we also received a Centennial Campaign Red Cross award for training the most lifeguards in our area.



164 campers developed character, gained independence, created long lasting memories and positive relationships at our Summer and Vacation Camp programs.



More than 1,600 individuals became healthier by participating in more than 95 different group exercise classes each week including Yoga, Spin, Dance classes, Boot Camps, Aquatic Fitness classes and many more!



Over 2,300 participants learned water safety and swimming skills, building confidence, self-esteem, and healthy lifestyles. Including over 30 participants in our World's Largest Swim Lesson held on June 20, 2019 and 150 participants during Water Safety Month.



Over 275 seniors, adults, and teens used personal and small group training to take advantage of a tailored approach to meet their exercise goals and improve overall health.

FOR YOUTH DEVELOPMENT • FOR HEALTHY LIVING • FOR SOCIAL RESPONSIBILITY

ALL AROUND OUR Y IN 2019



MOVE ME MONDAY



AMERICAN RED CROSS WATER SAFETY MONTH CELEBRATION



"TURKEY BINGO" MEMBERSHIP GATHERING



AQUATICS

The YMCA of Greenwich is the premier aquatics facility in the area. It is home to three highly competitive and nationally ranked teams: Marlins Dive Club, Marlins Swim Team, and Greenwich Aquatics Water Polo. We are extremely proud of the more than 500 athletes who compete under the YMCA banner, many of whom go on to compete at the collegiate level.



MARLINS SWIM TEAM

The Marlins Swim team is in the middle of its quadrennial plan in preparation for the 2021 Olympic Trials. To date, the team has produced 22 Winter Junior National Championship swims and 15 Summer Junior National Championship Swims. They have had seven US Open qualifying swims. The team has produced 24 YMCA All-American swims including one National Champion. Marlins swimmers have gone on to swim for Boston College, Columbia, Hamilton College, Michigan, Middlebury, Notre Dame, UPenn, and Yale. The Marlins Swim team achieved USA Swim Bronze Medal status and was the 2019 Y National Gold Medal relay team.



MARLINS DIVE CLUB

Marlins Dive Club had an incredible retention rate in 2019 and continued to bring over 100 divers to the program! They brought the biggest team we ever had to YMCA Nationals, placed 1st on the women’s side and for the first time in the program’s history, and went on to win the entire meet. They hosted the largest regional competition in the country in the YMCA Natatorium and again, our divers took first place in the overall competition. The summer brought more great performances with 9 divers attending the AAU Diving National meet with 5 divers qualifying for USA Diving nationals.



GREENWICH AQUATICS WATER POLO

250+ Greenwich Aquatics Water Polo players continue to make waves on the national level. The Middle School boys placed 3rd in the country and the Middle School Girls placed 7th in the country. The club qualified 13 teams at the National Junior Olympics in Southern California – the only club outside CA to do so. Five age groups placed top ten in the country. Ten players were selected for various USA National Teams (top 20 players in the country). This year’s graduating class will go on to play at Princeton University (two players), Brown, Pacific, Cal Tech, Fordham, and the Naval Academy.

OUR DONORS & SUPPORTERS

“DIVE IN” AQUATICS CAPITAL CAMPAIGN

The YMCA of Greenwich launched “Dive In”, a \$3MM Aquatics Capital Campaign in October 2019. Thanks to the generosity of our supporters, we raised one-third of the funds needed by year end. The new Multistack chiller and Seresco dehumidification system are the cornerstones of this project and provide superior water and air quality for our members. The Y is committed to maintaining excellence throughout our facility.

G.O.A.T. (Greatest of All Time) \$100K +	ALL STAR TEAM \$10K – \$24,999	SILVER MEDAL \$1K – \$4,999	Western CT Council NLUS Seth Wilson Eric & Kim Wise Noah & Dassi Yechiely Anonymous	Michael Kelly Stephanie Kruse Charlie Leigh Mark & Katarina Lewis Nikolai Markarian Janet Matson Dawn Morris George & Irene Nova Kay Oen Barry Olmezer Yannick Passemart Theresa Plavoukos Alex Qu Robert Rimmer Joseph Schepis Michell Setterberg Bill & Kathy Smith Jenny Sozzi Melissa Stewart Kristin Taylor Maya Tichio Michael & Debbi Trager Lauren Valbiro Jeff & Xunyin Wang Howard Weintraub Lawrence Wilkinson William Wurm
LEGEND \$50K – \$99,999	Paul Apostolides & Leslie Donovan Jeff & Susie Castle Bill & Robin Collins Christine & Sean Lavin Tom & Nancy Miele Chris & Karen Retzler James & Tara Waters Owen & Susanne West	Gary, Liz, & Leif Anderson Ryan & Julie Atkinson Graham & Donna Bailey Jeremy & Rita Bergbaum Thomas & Alvina Chan Ella Cohen Tucker & Lisa Edmundson Yong Gao James Parker Robin Lowe Marco & Cristina Marchese Sean & Jennifer Marks Carson & Dara Miles John C. Pascale Anne-Marie Peterson Ana Ripp Ken & Katie Rogers Rosenstein Steven Sanders Jen Shaw Brian Sullivan Joy Ubina David & Mary Versfelt David & Elizabeth Walker Steven & Valerie Wayne	BRONZE MEDAL \$1 – \$999	
HALL OF FAME \$25K – \$49,999	John & Allison Nelson Tom & Lili O’Malley	GOLD MEDAL \$5K – \$9,999	Robert Appelbaum Quentin Ball & Brett Fagan Andrea Basso Bronwen Bastone Robert Beck Tracy Bruce Joni Chamberlain Luis Di Como Marylin Chou John Creeden Amy Dillane Maranda Edwards Alex Ellison Elaine Grant James Grover Kathy Harsany Lawrence Jacobson Yolanda Jahan	
Dan & Lisa Charney Patrice & Bruno Francois Bharath Srikrishnan & Christina Sogaard Steve & Sandy Waters				

COMMUNITY PHILANTHROPY

The YMCA of Greenwich provides programs and services to community members with special needs, chronic illnesses, and seniors to insure their access to a healthy lifestyle. Two of our signature programs are:

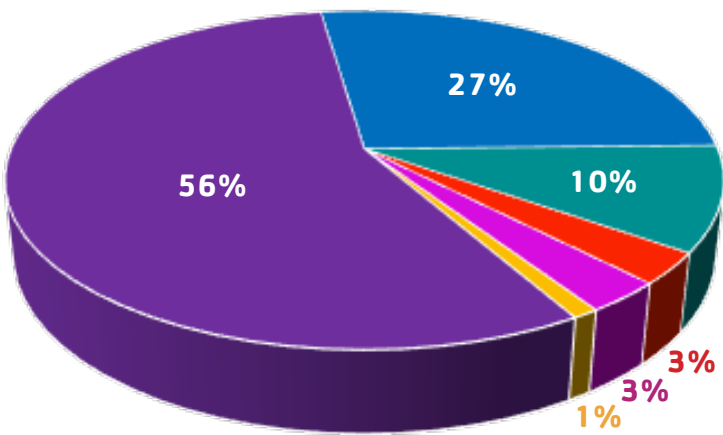
SAFE & STRONG

Safe & Strong is a special needs water safety program the Y offers in partnership with Abilis. Studies have shown that autistic children are drawn to water and therefore at a higher risk of drowning. The Y developed a program to address the needs of these children and their families in order to remediate the risks. The objective is to use our warm water pool to introduce special needs children to fundamental water skills, ready them for basic stroke development, and educate participants and their parents on ways to stay safe in, on, and around the water. There are 80+ participants in the program annually.

PARKINSON’S BODY & MIND PROGRAM

Parkinson’s Body & Mind is a program for PD patients and their caregivers. The program offers boxing, yoga, and dance classes as well as a support group. The Parkinson’s Disease Foundation states that for people with PD, exercise is more than healthy, it is a vital component to maintaining balance, mobility, and the activities of daily living. Research supports that exercise and physical activity can improve many PD symptoms. 2019 was the first full year of the program which has grown to 50+ participants. The Y continues to add classes to meet growing community demand for this program.

FINANCIAL ASSISTANCE BREAKDOWN BY CATEGORY



*Family First In Education	\$305,094.50
Early Learning Center	\$147,129.98
Membership	\$54,369.13
After School Program	\$16,799.90
Summer & Vacation Camp	\$16,648.00
Swim, Sports & Play	\$4,892.00

*Funding Provided By the Per & Astrid Heidenreich Family Foundation

OUR DONORS & SUPPORTERS 2019 ANNUAL CAMPAIGN

Thank you to the 2019 Annual Campaign donors who contributed funds to benefit the Y Financial Assistance Program, providing scholarships to local children and families in need, so they can experience the Y programs and services.

Chairman’s Circle \$50,000+

Berkley Insurance Company
The Per & Astrid Heidenreich Family Foundation
Morgan Stanley
Chris & Diane Ohl
United Way of Greenwich

Benefactor \$20,000+

Marcel & Erica Bens
Patricia S. Heyman Foundation
Starwood Capital Group
WorldQuant Foundation

Platinum Patron \$10,000+

Abilis Community Foundation
Lori Bell & John Scannell
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Silver Patron \$1,000+

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Dave Wardell
Ric Wellington
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Hui Wen
John West
Frances Wilson
Kimberly Wise
David & Chris Zadik
Elizabeth Zessman

2019 YMCA OF GREENWICH EVENTS



A NIGHT IN POSITANO ANNUAL GALA - HONORING JIM & GINGE CABRERA



25TH ANNUAL FATHER'S DAY GOLF CLASSIC - HONORING Andy Alisberg

2019 EVENT SPONSORS



Emil Capital Partners



WORLDQUANT



THE Y

A VITAL COMMUNITY ASSET

With the help of many, we continue to invest in the people, programs and services which strengthen the Greenwich community and help us fulfill our vital mission:

To bring together and strengthen the community through programs and services that build a healthy spirit, mind, and body for all men, women and children.

YMCA OF GREENWICH

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Greenwich, CT 06830
(203) 869-1630
greenwichymca.org**



The Y. For a Better Us.