

ONE Y. ONE GOAL. ONE COMMUNITY.

YMCA of Greenwich Leadership Report

On behalf of the Board of Directors and the entire staff of the YMCA, thank you for the generous support you provided as we navigated through an unprecedented year. The challenges imposed by a 100-day, state-mandated shutdown were numerous.

However, with safety and cleanliness as the top priorities, the Y was able to reopen in June with new procedures and protocols in place. A reservation system was implemented to manage occupancy guidelines and to allow contact tracing. Due to strict adherence to the protocols and member compliance, we were able to maintain operations throughout the remainder of the year.

The Y qualified for government Paycheck Protection Program funding, which mitigated the financial impact of the shutdown. Combined with some timely financing, the Y was able to proceed with the acquisition of much-needed equipment, and the shutdown facilitated accelerated installation. The timing could not have been better. The new air conditioning system and dehumidification systems for both pools permitted the Y to reopen with state-of-the-art ventilation systems throughout the building and both pools.

The Aquatics Capital Campaign reached the half-way mark and was a critical factor in the borrowing equation. However, additional funds are required, and efforts are underway to maintain the campaign momentum.

In order to keep as many members engaged as possible, the Y invested in new technology, and the Wellness team readied on-line classes so those not yet ready to return could continue to enjoy fitness classes from home.

We're thankful to all of the Y employees who worked so hard to reopen and then maintain the Y without closing throughout the pandemic. We are especially proud of our aquatics coaches who were consistently challenged by rapidly changing state guidelines requiring the teams and schedules to be reorganized with little to no notice.

The coaches were able to keep the teams motivated with limited pool time per athlete and few opportunities for competition during the peak of the crisis. The Y extended its hours to accommodate the team schedules and to maximize team participation.

We're also proud to have been able to offer emergency day care for children of Greenwich Hospital employees. While all other day care centers were closed, hospital employees had no place to turn for childcare. Thanks to generous support from the Dalio Philanthropies, and the willingness of the Y staff to step forward, we were able to run the program for 11 weeks to fill the gap until daycare centers reopened.

Thank you to all of our members, donors, partners, and last but not least, employees.

Truly Yours,

Shahryar Oveissi Chairman of the Board Patrice Francois
Interim Chief Executive Officer

MAKING EACH DOLLAR COUNT

Year Ended December 31, 2020 - Unaudited Financial Statement

Year Ended December 31 - Unaudited (U.S. Dollars)	2020	2019
OPERATING REVENUE		
Membership	2,162,399	2,783,364
Aquatics	948,813	1,991,592
Childcare	740,737	1,712,284
Programs	186,371	191,508
Wellness	114,117	233,321
Other	948,443	43,765
TOTAL OPERATING REVENUES	5,100,880	6,955,834
OPERATING EXPENSE	5,255,080	7,310,325
Net Surplus (Deficit)	(154,200)	(354,491)
Net Development	1,147,946	1,102,857
Operating Surplus After Development	993,746	748,366
Depreciation & Interest	(1,588,753)	(1,288,033)
Net Loss after Depreciation & Interest	(595,006)	(539,667)

COMMUNITY IMPACT



Project 26

During the early days of the coronavirus pandemic while most daycare centers were closed, the YMCA of Greenwich provided fullday childcare for children of Greenwich Hospital employees. The program was a partnership between Greenwich Hospital, the State of Connecticut Office of Early Childhood, and the YMCA as part of a statewide temporary Hospital Childcare Support Program (Project 26). Thanks to generous funding by Dalio Philanthropies, the program was offered at no cost to the families. YMCA staff stepped forward to provide this essential service for parents who were making sacrifices every day to serve the community. It was a terrific way to show our appreciation for their dedication.



Parkinson's Body & Mind

Shortly after our reopening, we restarted our PD Body & Mind classes including Boxing, Yoga, and Tai Chi for any and all interested participants. Classes were offered in hybrid format (both live and via Zoom) and were free of charge for non-members.



Virtual Classes/ Zoom Cart

To keep our community engaged amidst COVID-19 restrictions, we offered a robust schedule of virtual group fitness classes from the moment of reopening in June 2020.

We incorporated various technology platforms to connect our members together regardless of location. Specifically, utilized a moveable Zoom Cart in our facility to bridge the gap between class participants who were live at the YMCA and connecting from home, but offering the majority of our classes in hybrid format.



Safe & Strong

This special needs water safety program is a partnership with the Abilis Community Foundation. It was developed to meet the needs of children and their families to remediate risks around water. We were able to restart the program in the fall meeting social distancing regulations and utilizing all appropriate PPE. We use our warm water pool to introduce funda-

mental water skills coupled with education for parents and care givers.



Red Cross

We live in a coastal community and partnering with the Red Cross makes us safer. Despite the challenges posed by the pandemic, we were able to safely offer certifications. In 2020, we were recognized by the Red Cross for the number of certifications with which we supported the community.



Swim School

Offering swim lessons when many facilities were closed allowed the YMCA of Greenwich to continue its goal of water safety for all. In 2020, we taught those from 6 months (Parent Child Lessons) to 70 years (Adult Learn to Swim) how to be water safe. We continue to work with the American Red Cross Centennial Campaign as well as the ZAC Foundation to make strides within our community not only to teach swimming, but increase awareness.



Summer and Vacation Camp

Campers learned new skills, developed character, gained independence, created lasting memories, and positive relationships at our camp programs. We are proud to have been able to provide this experience during the pandemic and offer young families a place for social interaction.

AQUATICS



The YMCA of Greenwich started 2020 in a strong position – teams were engaged and we hosted two swim meets and a water polo match in the first two months of the year.

covided to general Membership. We reopened on June 20th to a reduced/controlled schedule and shorter operating hours. Within a week, all teams returned to practice. To accommodate pandemic shutdown time, we expanded hours for our teams to practice when the facility was closed to general Membership.

After Labor Day, we settled into a more traditional schedule with operating hours being substantially the same as pre-pandemic. Schedules were working nicely until mid-Fall, when positivity started to surge, and CT announced that it was moving to a "Team-on-Pause" model that permitted only one swimmer per lane. Our coaches needed to be creative in modifying their schedules so they could keep their teams engaged despite the state-mandated restrictions.

Once again, we expanded our capacity to the teams, providing access to the Alumni Pool as athlete practice hours were reduced. We finished the year under these restrictions.

SWIM COACHES

The Greenwich YMCA would like to thank its coaches,

athletes, parents, and recreational lap swimmers for their patience and support during these challenging times when pool demand exceeded permissible pool occupancy.



(Aaron B Montgomery missing from photo)

SWIM TEAM

Aaron B Montgomery Maura O'Grady William Walsh Kathryn Cunningham Steven Miller David Harry Shontz Tyler Toren



DIVE TEAM

Dylan Korn Brooke Reinfeld Anna Gagion



WATER POLO

Ulmis Iordache Kim Tierney Wang Paul Constantin Gabriel Maldonado James Wolff

YMCA OF GREENWICH DIVE IN CAPITAL CAMPAIGN

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Thank you to the 2020 Annual Campaign donors

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2020 YMCA OF GREENWICH EVENTS

Golf Classic













Dodge Ball Tournament













